Meeting of the Governing Committee Texas FAIR Plan Association Teleconference/Web Conference



December 11, 2023 Omni Hotel 900 North Shoreline Blvd. Corpus Christi, TX 78401 3:00 p.m.

Interested parties can listen to the meeting live by going to www.texasfairplan.org.

Go to "About Us/Board Meetings" and access the video conferencing website with instructions available on www.texasfairplan.org or may attend the meeting in person at the Omni Hotel.

*Indicates item on which the General Manager believes the TFPA Governing Committee is likely to take action.

However, the Governing Committee may take action on any item that appears on this agenda.

| 1. | Call to Order A. Welcoming Remarks – <i>Mark Solomon</i> B. Reminder of Anti-Trust Statement – <i>Counsel</i> C. Meeting Format Information – <i>Kristina Donley</i> | 5 minutes |
|----|--|------------|
| 2. | Consideration and Action to: Approve the Minutes from Prior Governing Committee Meetings – Mark Solomon – Action/Vote Likely* | 5 minutes |
| 3. | TFPA Operational Dashboard – David Durden | 5 minutes |
| 4. | Financial A. Report of the Secretary/Treasurer – Debbie King – Action/Vote Likely* 1. Income Statement 2. Management Discussion and Analysis B. Financial Statement Review by Staff – Stuart Harbour C. Review/Approval of 2024 Budget – Stuart Harbour – Action/Vote Likely* | 30 minutes |
| 5. | Actuarial – Jim Murphy A. Policy Count/Exposures B. Reserve Adequacy C. Annual Rate Review – Action/Vote Likely* | 25 minutes |
| 6. | Internal Audit – <i>Bruce Zaret – Weaver</i> A. Internal Audit Status Update B. Internal Audit Risk Assessment and Internal Audit Plan – <i>Action/Vote Likely*</i> | 20 minutes |
| 7. | Underwriting Operational Review Update – Michael Ledwik | 10 minutes |
| 8. | Claims A. Claims Operations – Dave Williams | 15 minutes |

Texas FAIR Plan Agenda 1

B. Claims Litigation – Jessica Crass

9. TFPA Operations 20 minutes

A. IT System Enhancements – Camron Malik

B. Communications and Legislative Update – David Durden

10. Closed Session (Governing Committee Only)

20 minutes

A. Personnel IssuesB. Legal Advice

11. Consideration of Issues Related to Matters Deliberated in Closed Session that May Require Action, if any, of the Governing Committee – *Action/Vote Likely**

5 minutes

12. Committees – Mark Solomon

5 minutes

13. Future Meetings – David Durden

5 minutes

- February 19, 2024 Moody Gardens Hotel Galveston
- May 6, 2024 Hyatt Regency Austin
- August 5, 2024 Tremont House Galveston

14. Adjourn

Estimated Total Length of Meeting

2 hours 50 minutes

Texas FAIR Plan Agenda 2

1. Call to Order



Anti-Trust Statement

The creation and operation of the Fair Access to Insurance Requirements (FAIR) Plan Association is authorized under Article 21.49A (now Chapter 2211) of the Texas Insurance Code. The Governing Committee is authorized to administer the FAIR Plan.

When involved in meetings or other activities of the FAIR Plan, Governing Committee members and insurer and agent participants are bound to limit their discussions and actions to matters relating solely to the business of the FAIR Plan and shall not discuss or pursue the business interests of individual insurers, agents, or others. There should be no discussions of or agreements to act that serve to restrain competition. This prohibition includes the exchange of information concerning individual company rates, coverage, market practices, claim settlement practices and other competitive aspects of individual company operations. Each member is obligated to speak up immediately for the purpose of preventing any discussion of any of the foregoing subjects. Counsel is asked to help us be mindful of these restraints and to alert us when our discussion goes into any of the prohibited subject areas.

2. Approve the Minutes

Minutes of the Texas FAIR Plan Association Governing Committee Meeting Teleconference (Webinar)



4801 Southwest Parkway Building 1, Suite 200 Austin, TX 78735

November 2, 2023

The Following Governing Committee Members were Present, Representing:

| 1. | Mark Solomon (Chair) | Agent Member |
|----|----------------------|-----------------------------------|
| 2. | Wendy Mueller | Agent Member |
| 3. | Debbie King | Amtrust |
| 4. | Georgia Neblett | Public Member |
| 5. | Danny Pringle | USAA |
| 6. | John Miletti | Travelers |
| 7. | Marianne Baker | Ex-Officio Non-Voting Member, TDI |

Absent: E. Jay Sherlock, Frank Baumann, Tim McCarthy

The Following TFPA Staff, Counsel, and Agents were Present:

| 1. | David Durden, General Manager | TFPA |
|-----|--|-------------------|
| 2. | Camron Malik, Chief Information Officer | TFPA |
| 3. | Jessica Crass, VP Legal and Compliance | TFPA |
| 4. | Stuart Harbour, Chief Financial Officer | TFPA |
| 5. | Jim Murphy, Chief Actuary | TFPA |
| 6. | Dave Williams, VP Claims | TFPA |
| 7. | JD Lester, VP Human Resources | TFPA |
| 8. | Mike Ledwik, VP Underwriting | TFPA |
| 9. | Amy Koehl, Senior Project Administrator | TFPA |
| 10. | Kristina Donley, Training, QA and Agency Audit Manager | TFPA |
| 11. | Clarisse Lilley, Senior Manager, Financial Planning | TFPA |
| 12. | Rubi Harman, Senior Financial Analyst | TFPA |
| 13. | Al Fulkerson, Comptroller | TFPA |
| 14. | Mike Perkins, Association Counsel | Perkins Law Group |

The Following Guests Were Present:

| 1. | David Muckerheide | TDI |
|----|-------------------|--------|
| 2. | Bruce Zaret | Weaver |

<u>The Association's Webinar Tool Attendance Report Indicates the Following Attendees</u> were Online:

- 1. Angie Cervantes
- 2. Lou Cusano
- 3. Brian Leventhal
- 4. Ruben O'Bell
- 5. Elisabeth Ret
- 6. Anna Stafford
- 7. Aaron Taylor
- 8. Annika Vandayar
- 1. <u>Call to Order:</u> Chairman Mark Solomon called the meeting to order at 1:31 pm. Governing Committee members were provided with a copy of the anti-trust statement and reminded of the prohibitions in the anti-trust statement by counsel. Kristina Donley provided housekeeping information to the attendees.
- 2. <u>Review of 2024 TFPA Budget:</u> Mr. Harbour started the meeting by going over some key assumptions from the budget.
 - Rate level: Includes 2023 rate increase. Does not project future rate increases.
 - The number of policies in force is projected to increase from a projected 71,749 policies at December 31, 2023 to 81,448 at year end 2024, an increase of 9,600 policies (a 13.5% increase).
 - Employee merit increases is set at 3.5%.
 - Operating expenses: Developed using zero-based detailed departmental budgets.
 - Commissions: Budgeted at \$16.5 million using average rate of 10.7% for new and renewal policies.
 - Premium taxes, licenses and other fees: 1.83%
 - The FAIR Plan \$30 million line of credit that was effective July 1, 2023 is in effect for a two-year duration. The line of credit was renewed at the same commitment fee rate of 30 basis points.
 - Loss and loss adjustment expense ratios used are based on actuarial review.

Mr. Harbour reviewed the budget information with the committee members. He asked if there were any questions. Ms. Muller had a question about the difference in policies in force for 2022 to 2023. She asked why the budgeted amount for 2024 is 13.5%. Mr. Murphy said it tends to grow quickly, then go down and then level out. Ms. Muller continued by asking if TFPA does something about inflation on policies. Mr. Durden said a process of automatically increasing limits was implemented based on inflation. It hasn't been approved yet as filings are pending with TDI.

Ms. Neblett asked if the office move affected the rental costs. Mr. Harbour said by going to a smaller office, the rent has decreased from 2022 and 2021. The cost is around where it was 10 years ago.

| 3. | Adjourn: There being no further bu | siness, the meeting adjourned at 3:00 pm. |
|----|------------------------------------|---|
| | | |
| | Prepared by: Amy Koehl | Approved by: Mark Solomon |
| | Senior Project Administrator | TFPA Chairman |

Minutes of the Texas FAIR Plan Association Governing Committee Meeting Teleconference/Webinar



Tremont House 2300 Ships Mechanic Row Galveston, TX

August 7, 2023

The Following Governing Committee Members were Present, Representing:

Mark Solomon (Chair)
 Wendy Mueller (Vice Chair)
 Debbie King
 Frank Baumann

Agent Member
State Farm
AmTrust
Public Member

4. Frank Baumann
5. Georgia Neblett
6. Tim McCarthy
Public Member
Texas Farm Bureau

7. Danny Pringle USAA8. John Miletti Travelers

9. E. Jay Sherlock Public Member

10. Marianne Baker Ex-Officio Non-Voting Member, TDI

The Following TFPA Staff, Counsel, and Agents were Present:

| 1. | David Durden, General Manager | TFPA |
|----|---|------|
| 2. | Stuart Harbour, Chief Financial Officer | TFPA |
| 3. | Jessica Crass, VP Legal and Compliance | TFPA |
| 4. | Dave Williams, VP Claims | TFPA |
| 5. | Camron Malik, Chief Information Officer | TFPA |
| 6. | JD Lester, VP Human Resources | TFPA |
| 7. | Jim Murphy, Chief Actuary | TFPA |
| 8. | Michal Ledwik, VP Underwriting | TFPA |
| 9. | Amy Koehl, Senior Project Administrator | TFPA |
| 10 | . Kristina Donley, Training, QA and | TFPA |

Agency Audit Manager

11. Mike Perkins, Association Counsel Perkins Law Group PLLC

<u>The Following Attendees Were Present:</u>

1. Jim Conroy Aon

2. Joey Walker Gallagher Re

3. Tammy Malik Guest
4. Andy MacLaurin TDI
5. David Mueckerheide TDI
6. Jessica Davidson TFPA
7. Bruce Zaret Weaver

<u>The Association's Webinar Tool Attendance Report Indicates the Following Attendees were Online:</u>

1. Angie Cervantes 9. Elisabeth Ret 2. Ebony Cormier 10. Brian Ryder 3. Angela Fang 11. Kenisha Schuster 4. Allen Fulkerson 12. Anna Stafford 5. Alicia Gerte 13. Jocelyn Strong 6. Brian Leventhal 14. Brenda Talavera 7. Clarisse Lilley 15. Aaron Taylor 16. Mark Worman 8. Juana Mejia

- 1. <u>Call to Order:</u> Chairman Mark Solomon called the meeting to order at 3:00 p.m. Governing Committee members were provided with a copy of the anti-trust statement and reminded of the prohibitions in the statement by counsel. Kristina Donley provided housekeeping information to the attendees.
- 2. <u>Approval of the Minutes from Prior Governing Committee Meeting:</u> Ms. Neblett moved to approve the minutes from the May 22, 2023 meeting. Ms. Mueller seconded the motion. The motion passed unanimously.
- 3. <u>Election of TFPA Officer:</u> David Nardecchia, TFPA Secretary/Treasurer, has resigned from the governing committee. Mr. Sherlock moved to nominate Debbie King to fill the Secretary/Treasurer position. Ms. Neblett seconded the motion. The motion passed unanimously.
- 4. <u>TFPA Operational Dashboard:</u> Mr. Durden reviewed the current operational dashboard. Operating expenses are below budget. Written and earned premiums are increasing. Mr. Durden reviewed the current enterprise projects.

5. <u>Financial</u>:

- A. Report of the Secretary/Treasurer: Mr. Harbour reviewed the Treasurer's Report as the former Secretary/Treasurer has resigned. Ms. Neblett moved to approve the report. Mr. Miletti seconded the motion. The motion passed unanimously.
- B. <u>Financial Statement Review by Staff</u>: Direct written premiums for the three months ended June 31, 2023 were \$53.6 million, an increase of \$15.6 million. Direct earned premiums were \$40.8 million. Policies in force at year end 2022 totaled 61,452.

The TFPA 2022-22023 reinsurance program was placed through broker Arthur J. Gallagher and incepted on July 1, 2022. The program provided coverage of \$335 million in excess of a \$30 million initial retention and included a "second event" cover that reduced the net retention to \$10 million. Reinstatement premium protection was also purchased with the program. Ceded premiums are earned on a pro-rata basis over the term of the reinsurance coverage. Ceded earned premiums for January – June of 2023 totaled \$16.1 million, which exceeded the budget and prior

year amounts due to the harder than expected reinsurance market experienced during the 2022 – 2023 renewal period.

Direct losses and loss adjustment expense totaled \$31.2 million. The higher than anticipated losses and LAE were due primarily to the damage caused by the tornadoes and storms that struck the Houston area in late January.

Operating expenses were \$6.2 million, which was \$1.0 million over budget. Notable expense items under budget include personnel expenses (\$480,000), professional and consulting (\$151,000), software and hardware (\$78,000), and other operating expenses (\$233,000).

Commission expense was \$5.9 million and premium taxes were \$980,000. Gross investment income was \$514,000. Higher interest rates continue to produce better than budgeted investment income.

The ending deficit as of June 2023 was \$19.4 million. The surplus at June 30, 2023 was also reduced by \$2.5 million due to an increase in non-admitted assets related to prepaid expenses and reinsurance.

C. <u>Selection of Auditors/Accountants for 2023</u>: Each year, the Association retains an accounting firm to conduct an audit of the Association's financial statements as of and for the year ended December 31. Pursuant to an RFP process in 2021, Calhoun, Thomson + Matza (CTM) was selected to continue in their role as the Association's independent auditor. The engagement letter from CTM for use in connection with the audit of the Association's 2023 statutory financial statements was included in the meeting materials. Legal counsel has reviewed the letter and reports it is the same as last year with no changes in terms or fee amounts. Mr. Miletti moved that the Governing Committee of the Association, acting as the audit committee, authorizes and directs that the firm of Calhoun, Thomson + Matza be engaged to conduct the upcoming annual audit of the Association's financial statements on the terms set forth in the engagement letter included in the Governing Committee book. Mr. Sherlock seconded the motion. The motion passed unanimously.

6. Actuarial:

- A. <u>Policy Count/Exposures:</u> Mr. Murphy reported that FAIR Plan is growing, both in policy counts and exposures. Policy counts are up 5% and exposure growth is up just over 20%.
- B. Reserve Adequacy: TFPA actuarial staff has completed a review of Texas FAIR Plan Association loss and loss adjustment expense reserves as of June 30, 2023. Based on this review, the indicated ultimate cost of Hurricane Harvey is \$84.1 million, remaining very close to the previous quarterly review. Due to uncertainties surrounding the adequacy of case reserves and the outcomes of disputed claims, the selected ultimate gross loss and expense estimate has been maintained at \$85 million.

As of June 30, 2023, TFPA carried \$16.6 million in total gross loss and loss adjustment expense reserves with \$3.1 million of the total gross losses and expense reserves ceded to reinsurance companies rated A- or better by A.M. Best Company. Collectability risk has been reviewed and found to be immaterial relative to total gross reserve.

In the opinion of Mr. Murphy, the Association's net reserves met the requirements of the insurance laws of Texas, were consistent with reserves computed in accordance with accepted actuarial standards and principles and made a reasonable provision for all combined unpaid loss and loss expense obligations of the Association under the terms of its contracts and agreements.

- C. Rate Filing Update: The Texas FAIR Plan Association Governing Committee voted at its December 12, 2022 meeting to file for the full actuarial indications for all policy forms, limited to no more than a 10% change in any territory, to be effective August 1, 2023. The filing was made December 22, 2022. The Texas Department of Insurance approved the filing as submitted on March 22, 2023. Implementation of the approved rates is currently underway and on schedule for an August 1, 2023 effective date for all new and renewal policies.
- D. <u>Reinsurance Report:</u> TFPA has successfully secured reinsurance coverage for the 2023 hurricane season as directed by the Governing Committee at its May 22, 2023 meeting and with the assistance of its broker, Gallagher Re.

The 2023 reinsurance program became effective July 1, 2023 and provides protection up to \$365 million. Gross deposit premiums for all reinsurance layers total \$42.6 million, within the maximum premium authorized by the Governing Committee.

- 7. <u>Internal Audit Status Update:</u> Current internal audit activity includes accounts payable and expense processing, accounts receivable, depopulation, CAT Plan tabletop exercises, underwriting, app development and database access, model audit rule and reinsurance funding. Upcoming audit activities include actuarial, communications, legal and compliance and plan of operation.
- 8. <u>Underwriting Operational Review Update:</u> Mr. Ledwik reported that 99.62% of transactions were issued within 10 days of receiving the application and payment. Of those transactions, 89% were straight through processed by the system and 11% were referred by the system to underwriting for additional information, review and approval prior to issuance. Calls were answered in under 20 seconds 82% of the time.

A standard sample of agencies (20) were selected for review in the second quarter of 2023 to verify compliance with the Texas FAIR Plan Association (TFPA) declination of coverage requirement and TFPA producer requirements and performance standards. Of those agents, 45% have responded. Proof of declination was received for 67% of the policies selected. Signed applications were provided for 72% of the policies selected. Signed eligibility requirement statements were provided for 71% of policies selected. At

this time, 11 agents have not responded and two agents that could not provide the requested documentation cited a book of business transfer. All agents selected have an active property and casualty insurance license and the required direct standard market appointments. Staff are following up for outstanding proof of declinations, outstanding signed applications and outstanding signed eligibility statements for the agents who have not fully responded. Follow up audits continue to be conducted on agents who have been previously audited when that audit was deemed non-compliant.

9. Claims:

- A. <u>Claims Operations</u>: First notice of loss to property inspection is averaging 3.2 days. The total cycle time of first notice of loss to payment daily was 9.6 days and 8.8 days for catastrophe. Historical TFPA claim volume for 2023 is 3,021. Ms. Neblett asked if TFPA activated claims adjusters for the spring storms and how many were activated. Mr. Williams said he wasn't sure how many were activated but staff moved CAT claims faster than general claims.
- B. <u>Litigation Summary:</u> Seven first party suits were received and six were closed in the second quarter of 2023. Twenty-six first party and three third party TFPA claims with letters of representation were received in the second quarter. Sixteen first party and four third party claims with letters of representation were closed during the same period. The majority of the suits are held by the Dick Law Firm and Manuel Solis, P.C. Ms. Mueller asked if staff are comfortable with the number of suits. Ms. Crass said the number of disputed claims should go back to normal levels. She expects more activity this year as opposed to a slow 2022.

10. TFPA Operations:

- A. <u>IT Systems Enhancements:</u> Staff has started early preparations for the cloud effort with individuals taking cloud training on Guidewire core applications. The team is in on-going discussions on infrastructure, such as tools and technologies, that will change with the move to the cloud. The project is still on track to start January 2024.
 - Overall, TFPA systems continue in production support mode with a monthly cadence of releases and the infrastructure and operations team continues to support remote work with excellent quality. All technology-related efforts are on track.
- B. <u>Legislative Affairs Update and Legislative Implementation:</u> The regular session of the 88th Legislature concluded on May 29. House Bill 998 by Rep. Dennis Paul (Harris County) passed and was signed into law by the governor. This bill allows the Insurance Commissioner to designate areas within 10 miles of TWIA's coverage area where property owners' associations would be eligible for FAIR Plan coverage.

The governor vetoed Senate Bill 1393. This bill would have allowed an offer of private market residential coverage that is at least 10% higher than a TFPA offer for equivalent coverage to be considered a declination for purposes of eligibility for TFPA coverage in areas within four miles of TWIA's coverage area.

Staff have launched a Legislative Implementation Program for the 88th Session (LIP 88) to put into effort the new laws impacting Association operations.

- 11. Closed Session: There was no closed session.
- 12. <u>Consideration of Issues Related to Matters Deliberated in Closed Session that May</u>

 <u>Require Action, If Any, of the Governing Committee</u>: There were no items to consider.
- 13. <u>Future Meetings:</u> The next meetings are scheduled to take place on the following dates in the following locations:
 - December 11, 2023 Omni Hotel Corpus Christi
 - February 19, 2024 Moody Gardens Hotel Galveston,
- 14. Committees: There was nothing to report.
- 15. Adjourn: There being no further business the meeting adjourned at 4:02 pm.

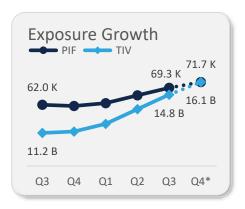
| Prepared by: Amy Koehl | Approved by: Mark Solomon |
|------------------------------|---------------------------|
| Senior Project Administrator | TFPA Chairman |

3. TFPA Operational Dashboard



Operational Dashboard

Reporting as of September 30, 2023





Net Income

Actual: \$ -17.7 M

Budget: \$ -2.4 M

▼\$ 15.3 M





Claims Disputes
(% of Reported Claims)

TDI Complaints 5 (0.1%)
Disputes: 53 (1.4%)
Lawsuits: 14 (0.4%)

Headcount

Employees: 220
Contractors: 28
Total: 248







Enterprise Projects



Status Update as of September 30, 2023

| | | | 20 | 22 | | | 20 | 23 | | | 20 | 24 | |
|--|-----------------------|----|----|----|----|----|----|----|----|----|----|----|----|
| Enterprise Projects | Initiative Type | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 |
| Legislative Implementation Program (LIP88) | Mandatory | | | | | | | | | | | | |
| Chase Digital Bill Pay - TWIA | Required | | | | | | | | | | | | |
| Chase Digital Bill Pay - TFPA | Required | | | | | | | | | | | | |
| Agent Commission Study | High Priority | | | | | | | | | | | | |
| Association Surcharge for GW9 | Mandatory | | | | | | | | | | | | |
| Strategy Management & Planning | Discretionary Planned | | | | | | | | | | | | |
| TWIA Leadership Development Program | Discretionary Planned | | | | | | | | | | | | |
| TFPA Automatic Adjustment to Limits | High Priority | | | | | | | | | | | | |
| Crisis Communication Plan | Discretionary Planned | | | | | | | | | | | | |
| Conversational AI - Chatbot for Claims | Discretionary Planned | | | | | | | | | | | | |
| Guidewire Cloud Migration (PC9) | Discretionary Planned | | | | | | | | | | | | |
| Engagement Survey Action Plan - People | Discretionary Planned | | | | | | | | | | | | |
| Engagement Survey Action Plan - Technical | Discretionary Planned | | | | | | | | | | | | |

4. Financial

4A. Report of Secretary/Treasurer 4A1. Income Statement 4A2. Management Discussion and Analysis

| 1 | TEXAS FAIR PLAN ASSOCIA | TION | | | | 1 |
|----------|--|--|----------|----------|----------------|----------|
| 2 | Statutory Income Statement - Trea | | Report | | | 2 |
| 3 | for the nine months ended Sept | | • | | | 3 |
| 4 | (000's omitted) | iem s er e | , | | | |
| 5 | (000 3 0111111111) | | | | | 4 5 |
| 6 | | | 2023 | | 2022 | |
| 7 | | | | | | 7 |
| 8 | Direct Premiums Written | \$ | 85,067 | \$ | 59,794 | 8 |
| 9 | | | | | | 9 |
| 10 | Premiums Earned: | | | | | 10 |
| 11 | Direct Premiums Earned | \$ | 65,238 | \$ | 56,188 | 11 |
| 12 | Ceded Reinsurance Premiums | | (27,418) | | (21,529) | 12 |
| 13 | Net Premiums Earned | | 37,821 | | 34,658 | 13 |
| 14 | | | | | <u> </u> | 14 |
| 15 | Deductions: | | | | | 15 |
| 16 | Direct Losses and LAE Incurred | | 39,569 | | 19,993 | 16 |
| 17 | Direct Losses and LAE Incurred - Harvey | | - | | - | 17 |
| 18 | Ceded Losses and LAE Incurred - Harvey | | - | | (0) | 18 |
| 19 | Operating Expenses | | 9,582 | | 8,494 | 19 |
| 20 | Commission Expense | | 9,343 | | 6,263 | 20 |
| 21 | Ceding commissions / brokerage | | (3,534) | | (2,138) | 21 |
| 22 | Premium / Maintenance Tax | | 1,553 | | 1,111 | 22 |
| 23 | Total Deductions | | 56,513 | | 33,722 | 23 |
| 24 | | | | | | 24 |
| 25 | Net Underwriting Gain or (Loss) | | (18,693) | | 936 | 25 |
| 26 | | | | | | 26 |
| 27 | Other Income or (Expense): | | | | | 27 |
| 28 | Investment Income | | 949 | | 102 | 28 |
| 29 | Investment Expenses (Line of Credit Commitment Fee) | | (68) | | (68) | 29 |
| 30 | Interest Expense on Line of Credit Advance | | - | | - | 30 |
| 31 | Member Assessment Income | | - (2.47) | | - (227) | 31 |
| 32 | Charge off's /Write off | | (247) | | (237) | 32 |
| 33 | Billing Fees | | 405 | | 358 | 33 |
| 34 | Other Income (Expense) | | 1 040 | | - 455 | 34 |
| 35 | Total Other Income or (Expense) | | 1,040 | | 155 | 35 |
| 36 | Net Income (Loss) | ċ | (17 652) | ¢ | 1 001 | 36 |
| 37 | Net income (1035) | <u>ې </u> | (17,653) | \$ | 1,091 | 37 |
| 38 | Surplus (Deficit) Account: | | | | | 38 |
| 39 40 | Beginning Surplus (Deficit) | | 1,183 | | 1,955 | 39 |
| 40 | Net Income (Loss) | | (17,653) | | 1,955 1,091 | 40 |
| 41 42 | Change in Provision for Reinsurance | | 1,000 | | 465 | 41 |
| 42 | Change in provision for Kellisurance Change in nonadmitted assets | | (129) | | (140) | 42 43 |
| 43 | Other | | (123) | | (140) | 43 |
| 45 | Ending Surplus (Deficit) | \$ | (15,599) | \$ | 3,371 | 45 |
| | | <u> </u> | (10,000) | <u> </u> | 3,37 ± | 46 |
| 46 | | | | | | |

Texas FAIR Plan Association Management's Discussion and Analysis of Financial Results for the Nine Months Ended September 30, 2023

Written and Earned Premiums

| | Sep-2023 | Sep-2023 | Variance | Variance % |
|-------------------------|------------|------------|-----------|------------|
| Actual vs Budget | YTD Actual | YTD Budget | Inc (Dec) | Inc (Dec) |
| Direct Written Premiums | \$ 85.1 M | \$ 56.8 M | \$ 28.2 M | 49.7% |
| Direct Earned Premiums | \$ 65.2 M | \$ 55.9 M | \$ 9.4 M | 16.8% |
| Policies In-Force | 69,273 | 55,736 | 13,537 | 24.3% |

| | Sep-2023 | Sep-2022 | Variance | Variance % |
|---------------------------------------|------------|------------|-----------|------------|
| Current Yr vs Prior Yr Actuals | YTD Actual | YTD Actual | Inc (Dec) | Inc (Dec) |
| Direct Written Premiums | \$ 85.1 M | \$ 59.8 M | \$ 25.3 M | 42.3% |
| Direct Earned Premiums | \$ 65.2 M | \$ 56.2 M | \$ 9.1 M | 16.1% |
| Policies In-Force | 69,273 | 61,976 | 7,297 | 11.8% |

Policies in force at year- end 2022 totaled 61,452.

Reinsurance Costs:

• The TFPA 2023-2024 reinsurance program was placed through our broker Arthur J. Gallagher and incepted on July 1, 2023. The program provided coverage of \$325 million in excess of a \$40 million initial retention and included a "second event" cover that reduced the net retention to \$10 million. Reinstatement premium protection was also purchased with the program. Ceded premiums are earned on a pro-rata basis over the term of the reinsurance coverage. Ceded earned premiums for January – September of 2023 totaled \$ 27.4 million which exceeded the budget due to the impact of the TIV true up in late 2022 and the higher than budgeted cost for the 2023 program. The Association recorded an additional \$3.3 million of ceded written premium during September to recognize the estimated increase in cost associated with the upcoming October 2023 true-up of total insured value. The ceded premium is higher than prior year amounts due to the harder than expected reinsurance market experienced during the renewal period.

Loss and Loss Adjustment Expense Incurred

| Total Direct Losses & LAE Loss & LAE Ratio | \$ 39.6 M 60.7% | \$ 19.1 M 34.3% | \$ 20.4 M | 106.8% 26.4% |
|---|--------------------|--------------------|-----------|-----------------|
| Direct LAE Incurred | \$ 8.1 M | \$ 3.8 M | \$ 4.3 M | 114.7% |
| Direct Losses Incurred | \$ 31.5 M | \$ 15.4 M | \$ 16.1 M | 104.8% |
| Actual vs Budget | YTD Actual | YTD Budget | Inc (Dec) | Inc (Dec) |
| | Sep-2023 | Sep-2023 | Variance | Variance % |

| | Sep-2023 | Sep-2022 | Variance | Variance % |
|---------------------------------------|------------|------------|-----------|------------|
| Current Yr vs Prior Yr Actuals | YTD Actual | YTD Actual | Inc (Dec) | Inc (Dec) |
| Direct Losses Incurred | \$ 31.5 M | \$ 14.3 M | \$ 17.2 M | 120.0% |
| Direct LAE Incurred | \$ 8.1 M | \$ 5.7 M | \$ 2.4 M | 42.1% |
| Total Direct Losses & LAE | \$ 39.6 M | \$ 20.0 M | \$ 19.6 M | 97.9% |
| Loss & LAE Ratio | 60.7% | 35.6% | | 25.1% |

• The higher than anticipated losses and LAE were due primarily to the damage caused by the tornados and storms that struck the Houston area in late January and a return to more normal levels of spring storms experienced throughout Texas.

Operating Expenses

| | Sep-2023 | Sep-2023 | Variance | Variance % |
|-------------------------|------------|------------|------------|------------|
| Actual vs Budget | YTD Actual | YTD Budget | Inc (Dec) | Inc (Dec) |
| Operating Expenses | \$ 9.6 M | \$ 10.6 M | (\$ 1.0 M) | (9.7%) |
| Operating Expense Ratio | 14.7% | 19.0% | | (4.3%) |

| | Sep-2023 | Sep-2022 | Variance | Variance % | |
|---------------------------------------|------------|------------|-----------|------------|--|
| Current Yr vs Prior Yr Actuals | YTD Actual | YTD Actual | Inc (Dec) | Inc (Dec) | |
| Operating Expenses | \$ 9.6 M | \$ 8.5 M | \$ 1.1 M | 12.8% | |
| Operating Expense Ratio | 14.7% | 15.1% | | (0.4%) | |

• Notable expense items under budget include Personnel Expenses (\$679,000), Software and Hardware (\$86,000), and Other Operating Expenses (\$193,000).

Commissions and Premium Taxes

| | Sep-2023 | Sep-2023 | Variance | Variance % |
|--------------------|------------|------------|-----------|------------|
| Actual vs Budget | YTD Actual | YTD Budget | Inc (Dec) | Inc (Dec) |
| Commission Expense | \$ 9.3 M | \$ 6.0 M | \$ 3.4 M | 57.0% |
| Premium Taxes | \$ 1.6 M | \$ 1.1 M | \$ 0.5 M | 47.3% |

| | Sep-2023 Sep-2022 | | Variance | Variance % |
|---------------------------------------|-------------------|------------|-----------|------------|
| Current Yr vs Prior Yr Actuals | YTD Actual | YTD Actual | Inc (Dec) | Inc (Dec) |
| Commission Expense | \$ 9.3 M | \$ 6.3 M | \$ 3.1 M | 49.2% |
| Premium Taxes | \$ 1.6 M | \$ 1.1 M | \$ 0.4 M | 39.9% |

Other Income (Expense)

| | Sep-2023 Sep-2023 | | Variance | Variance % |
|-------------------------|-------------------|------------|------------|------------|
| Actual vs Budget | YTD Actual | YTD Budget | Inc (Dec) | Inc (Dec) |
| Gross Investment Income | \$ 949.3 K | \$ 132.1 K | \$ 817.1 K | 618.4% |

| | Sep-2023 | Sep-2022 | Variance | Variance % |
|--------------------------------------|------------|------------|------------|------------|
| Current Yr vs Prior Yr Actual | YTD Actual | YTD Actual | Inc (Dec) | Inc (Dec) |
| Gross Investment Income | \$ 949.3 K | \$ 101.9 K | \$ 847.4 K | 831.9% |

• Higher interest rates continue to produce better than budgeted investment income.

Net Income (Loss)

| | Sep-2023 Sep-2023 | | Variance | Variance % |
|-------------------|-------------------|------------|-------------|------------|
| Actual vs Budget | udget YTD Actual | | Inc (Dec) | Inc (Dec) |
| Net Income (Loss) | (\$ 17.7 M) | (\$ 2.4 M) | (\$ 15.3 M) | 635.5% |

| | Sep-2023 | Sep-2022 | Variance | Variance % |
|--------------------------------------|-------------|------------|-------------|------------|
| Current Yr vs Prior Yr Actual | YTD Actual | YTD Actual | Inc (Dec) | Inc (Dec) |
| Net Income | (\$ 17.7 M) | \$ 1.1 M | (\$ 18.7 M) | (1,718.1%) |

Surplus (Deficit)

| | Sep-2023 | Dec-22 | Variance | Variance % | |
|------------------------|-------------|------------|-------------|------------|--|
| Actual vs Prior Yr End | YTD Actual | YTD Actual | Inc (Dec) | Inc (Dec) | |
| Surplus (Deficit) | (\$ 15.6 M) | \$ 1.2 M | (\$ 16.8 M) | (1,419.2%) | |

• Surplus as of September 30, 2023, was also reduced by \$ 128.9 K due to an increase in non-admitted assets related primarily to prepaid expenses.

4B. Financial Statement Review by Staff

TEXAS FAIR PLAN ASSOCIATION

Statutory Income Statement (000's omitted) for the nine months ended September 30,

| 1 2 | Actuals | - 2023 | Budget | - 2023 | Variance | e - 2023 | Actu | als - 2022 |
|--|-------------|-------------------|--------|------------|----------|-------------------|----------|--------------|
| 3 4 Premiums Written: | | | | | | | | |
| 5 Direct | \$ | 85,067 | Ś | 56,837 | Ś | 28,229 | \$ | 59,794 |
| Ceded | | (45,169) | • | (32,846) | - | (12,323) | * | (31,370) |
| Ceded - Depopulation | | - | | - | | - | | - |
| Net | - | 39,897 | | 23,991 | | 15,906 | | 28,423 |
| | | | | | | | | |
| Premiums Earned: | | | | | | | | |
| ı Direct | \$ | 65,238 | • | 55,861 | \$ | 9,377 | \$ | 56,188 |
| 2 Ceded | | (27,418) | | (23,897) | | (3,521) | | (21,529) |
| Ceded - Depopulation | | - | | - | | | | - |
| Net | - | 37,821 | | 31,964 | | 5,856 | - | 34,658 |
| Deductions: | | | | | | | | |
| Direct Losses and LAE Incurred | | 39,569 | | 19,137 | | 20,432 | | 19,993 |
| Direct Losses and LAE Incurred - Harvey | | - | | - | | | | -5,555 |
| Ceded Losses and LAE Incurred - Harvey | | - | | _ | | - | | (0) |
| Operating Expenses | | 9,582 | | 10,615 | | (1,034) | | 8,494 |
| Commission Expense | | 9,343 | | 5,951 | | 3,392 | | 6,263 |
| Ceding commissions / brokerage | | (3,534) | | (2,300) | | (1,233) | | (2,138) |
| Premium / Maintenance Tax | | 1,553 | | 1,055 | | 499 | | 1,111 |
| Total Deductions | | 56,513 | | 34,457 | | 22,056 | | 33,722 |
| ; | | | | | | | | |
| Net Underwriting Gain or (Loss) | | (18,693) | | (2,493) | | (16,200) | | 936 |
| , , , , , , , , , , , , , , , , , , , | | | | | | | | |
| Other Income or (Expense): | | 0.40 | | 422 | | 647 | | 400 |
| Gross Investment Income Line of Credit Fees | | 949 | | 132 | | 817 | | 102 |
| | | (68) | | (68) | | (0) | | (68) |
| Interest Expense on Line of Credit Advance Member Assessment Income | | - | | - | | - | | - |
| Member Assessment Income Premium Charge offs/Write offs | | (247) | | (255) | | 8 | | (237) |
| Billing Fees | | 405 | | 284 | | 121 | | 358 |
| 5 Miscellaneous Income (Expense) | | 1 | | - | | 1 | | - |
| Total Other Income or (Expense) | | 1,040 | | 93 | | 947 | - | 155 |
| , | | | | | | | | |
| Net Income (Loss) | \$ | (17,653) | \$ | (2,400) | \$ | (15,253) | \$ | 1,091 |
| | | | | | | | | |
| Surplus (Deficit) Account: | | 1 102 | | 1 102 | | | | 1 055 |
| Beginning Surplus (Deficit) | | 1,183 | | 1,183 | | - /1E 2E2\ | | 1,955 |
| Net Income (Loss) Change in Provision for Reinsurance | | (17,653) 1,000 | | (2,400) | | (15,253) 1,000 | | 1,091 465 |
| Change in Provision for Reinsurance Change in nonadmitted assets | | (129) | | - (151) | | 1,000 | | 465 (140) |
| Ending Surplus (Deficit) | \$ | (129) | Ś | (1,369) | Ś | (14,231) | \$ | 3,371 |
| 5 | <u> </u> | (=0,000) | 7 | (±,505) | 7 | (11,231) | <u> </u> | 3,371 |
| Key Operating Ratios: | | | | | | | | |
| Direct: | | | | | | | | |
| Loss & LAE Ratio: | | | | | | | | |
| Non Hurricane | | 60.7% | | 34.3% | | 26.4% | | 35.6% |
| Hurricane Harvey | | 0.0% | | 0.0% | | 0.0% | | 0.0% |
| Hurricanes Ike & Dolly | | 0.0% | | 0.0% | | 0.0% | | 0.0% |
| Loss & LAE Ratio | | 60.7% | | 34.3% | | 26.4% | | 35.6% |
| UW Expense Ratio: | | | | | | | | |
| Acquisition | | 12.8% | | 12.3% | | 0.5% | | 12.3% |
| Non Acquisition | | 14.7% | | 19.0% | | (4.3%) | | 15.1% |
| UW Expense Ratio | - | 27.5% | | 31.3% | | (3.8%) | - | 27.4% |
| Combined Batis | | 00.404 | | CE C01 | | 22.60/ | | 62.001 |
| Combined Ratio | | 88.1% | | 65.6% | | 22.6% | | 63.0% |

| 1 | | TEXAS | FAIR PLAN AS | SOCIATION | | | 1 | | | |
|------|---|------------|---------------|-------------------|-----------------|----------------|------|--|--|--|
| 2 | Sta | atutory Ex | cpense Report | t (000's omitted) | | | 2 | | | |
| 3 | for | the nine | months ende | d September 30, | | | 3 | | | |
| 4 | | | | | | | | | | |
| 5 | Description | Actu | als - 2023 | Budget - 2023 | Variance - 2023 | Actuals - 2022 | 5 | | | |
| 6 I | Personnel Expenses | | | | | | 6 | | | |
| 7 | Salaries & Wages - Permanent | \$ | 5,316 \$ | 5,342 | \$ (27) | \$ 4,334 | . 7 | | | |
| 8 | Contractor & Temporary Help | | 773 | 1,152 | (379) | 993 | 8 | | | |
| 9 | Payroll Taxes | | 401 | 416 | (15) | 315 | 9 | | | |
| 10 | Employee Benefits | | 1,634 | 1,624 | 10 | 1,668 | 10 | | | |
| 11 | Recruiting, Training & Other | | 46 | 164 | (119) | 72 | _ 11 | | | |
| 12 | Subtotal | | 8,169 | 8,699 | (530) | 7,383 | 12 | | | |
| 13 | | | | | · | _ | 13 | | | |
| 14 F | Professional & Consulting Services | | | | | | 14 | | | |
| 15 | Legal | | 97 | 100 | \$ (3) | 84 | 15 | | | |
| 16 | Accounting & Auditing | | 114 | 78 | 37 | 108 | 16 | | | |
| 17 | Information Technology | | 89 | 558 | (469) | 247 | 17 | | | |
| 18 | Actuarial Services | | 24 | 24 | - | 17 | 18 | | | |
| 19 | Surveys & Inspections | | 596 | 336 | 260 | 300 | 19 | | | |
| 20 | Disaster Recovery Services | | 4 | 5 | (1) | 62 | 20 | | | |
| 21 | Other Services (1) | | 1,137 | 1,013 | 124 | 823 | 21 | | | |
| 22 | Subtotal | | 2,061 | 2,113 | (53) | 1,641 | 22 | | | |
| 23 | | | | | | | 23 | | | |
| 24 l | Hardware/Software Purchases & Licensing | | 1,046 | 1,310 | (264) | 1,073 | 24 | | | |
| 25 I | Rental & Maintenance - Office/Equipment | | 381 | 422 | (42) | 488 | 25 | | | |
| 26 | Fravel Expenses | | 92 | 112 | (20) | 57 | 26 | | | |
| 27 I | Postage, Telephone and Express | | 319 | 347 | (29) | 250 | 27 | | | |
| 28 (| Capital Management Expenses | | 68 | 68 | 0 | 68 | 28 | | | |
| 29 (| Other Operating Expenses | | 326 | 522 | (197) | 322 | 29 | | | |
| 30 | Total Operating Expenses | \$ | 12,461 \$ | 13,594 | \$ (1,133) | \$ 11,282 | 30 | | | |
| 31 | | | | | | | 31 | | | |
| 32 | Capitalization of Fixed Assets | | 0 | 0 | - | | 32 | | | |
| 33 | Allocation To ULAE | | (2,811) | (2,911) | 100 | (2,720 |) 33 | | | |
| 34 | Allocation To Investing & Other Expense | | (68) | (68) | (0) | (68 | 34 | | | |
| 35 | Net Operating Expense - UW Operations | \$ | 9,582 \$ | 10,615 | \$ (1,034) | \$ 8,494 | 35 | | | |
| 36 | | | | | | | 36 | | | |

| (1) Summa | ry Details for | Other Services: |
|-----------|----------------|-----------------|
|-----------|----------------|-----------------|

| VENDOR | <u>Amount</u> | <u>Department</u> |
|---------------------------------|---------------|----------------------------------|
| Clear Point Claims LLC | 315 | Underwriting |
| Insurance Services Office, Inc. | 243 | Underwriting & Claims |
| Xactware Solutions Inc | 103 | Claims |
| Marshall & Swift/Boeckh | 96 | Underwriting |
| EagleView Technologies Inc | 69 | Claims |
| LYNX Services LLC | 53 | Claims |
| * Other Vendors less than \$50K | 257 | Various Departments |

Total Other Services 1,137

TEXAS FAIR PLAN ASSOCIATION Statutory Balance Sheet (000's omitted)

| - | | | | | | |
|----|---|------|------------|------|-----------|----|
| 1 | | Sept | ember-2023 | Dece | mber 2022 | 1 |
| 2 | Admitted Assets | | | | | 2 |
| 3 | Cash and short term investments: | | 59,030 | | 50,619 | 3 |
| 4 | Premiums receivable & other | | 11,491 | | 6,661 | 4 |
| 5 | Amounts recoverable from reinsurers | | 298 | | 303 | 5 |
| 6 | Other Assets | | 165 | | 58 | 6 |
| 7 | Total admitted assets | \$ | 70,984 | \$ | 57,641 | 7 |
| 8 | | | | - | | 8 |
| 9 | Liabilities, Surplus and other funds | | | | | 9 |
| 10 | Liabilities: | | | | | 10 |
| 11 | Loss and Loss adjustment expenses | | 15,784 | | 12,858 | 11 |
| 12 | Underwriting expenses payable | | 3,113 | | 2,351 | 12 |
| 13 | Unearned premiums, net of ceded unearned premiums | | 24,749 | | 22,672 | 13 |
| 14 | Ceded reinsurance premiums payable | | 39,395 | | 14,325 | 14 |
| 15 | Provision for reinsurance | | - | | 1,000 | 15 |
| 16 | Other payables | | 3,543 | | 3,252 | 16 |
| 17 | Total liabilities | | 86,584 | | 56,458 | 17 |
| 18 | | | | | | 18 |
| 19 | Surplus and others funds | | | | | 19 |
| 20 | Unassigned surplus (deficit) | | (15,599) | | 1,183 | 20 |
| 21 | Total liabilities, surplus and other funds | \$ | 70,984 | \$ | 57,641 | 21 |
| 22 | | | | | | 22 |

TEXAS FAIR PLAN ASSOCIATION Cash and Short Term Investments (\$ in 000's) September 30, 2023

| | | | | | | | Average Daily | Investment | | Total Deposit 9 | | | | Are funds in excess of the | |
|---|----|------------|--------|-------------|------|--------------|-----------------|-------------|----------------|-----------------|-----------------------|---------------|-----------------|-------------------------------|-----|
| | | n Interest | | | Tota | al Amount of | Balance for the | - | Annual Average | | N.A. Bank Credit | N.A. Tier 1 | N.A. Regulatory | N.A. Regulatory | |
| 6 Bank | ı | Bearing | Intere | est Bearing | | Deposits | Quarter | the Quarter | Yield | Portfolio | Rating Superior or | Capital Ratio | Capital | Capital? > .2% of N.A. | 6 |
| 7 | | | | | | | | | | < 40% | Strong | > 10% | > \$25B | Reg Capital | _ 7 |
| 8 Balances as of 9/30/2023: | | | | | | | | | | | | | | | 8 |
| 9 Bank of America | \$ | 6,221 | \$ | - | \$ | 6,221 | | | | 11% | Superior | 13.3% | \$185 | No | 9 |
| 10 Citibank | | 208 | | 109 | | 317 | 115 | 0 | 1.7% | 1% | Superior | 14.9% | \$153 | No | 10 |
| 11 JPMorgan Chase | | 13,938 | | - | | 13,938 | | | | 24% | Superior | 17.3% | \$282 | No | 11 |
| 12 JP Morgan U.S. Treasury Plus Money Market Fund (1) | | - | | 10,992 | | 10,992 | 10,943 | 142 | 5.2% | 19% | N/A | N/A | N/A | N/A | 12 |
| 13 JP Morgan Goldman Sachs (1) | | - | | 18,220 | | 18,220 | 13,276 | 172 | 5.2% | 31% | N/A | N/A | N/A | N/A | 13 |
| 14 Fidelity Treasury (1) | | - | | 9,342 | | 9,342 | 9,301 | 121 | 5.2% | 16% | N/A | N/A | N/A | N/A | 14 |
| 15 | | | | | | | | | | | | | | | 15 |
| 16 Total of all financial institutions | \$ | 20,368 | \$ | 38,662 | \$ | 59,030 | \$ 33,634 | \$ 435 | 5.2% | 100% | _ | | | | 16 |
| 17 | | | | | | | | | | | | | | | 17 |
| 18 Balances as of 6/30/2023: | | | | | | | | | | | | | | | 18 |
| 19 Bank of America | \$ | 5,664 | \$ | - | \$ | 5,664 | | | | 13% | Superior | 13.4% | \$185 | No | 19 |
| 20 Citibank | | 208 | | 108 | | 316 | 3,144 | 22 | 2.8% | 1% | Superior | 14.8% | \$154 | No | 20 |
| 21 JPMorgan Chase | | 11,030 | | - | | 11,030 | | | | 24% | Superior | 17.3% | \$274 | No | 21 |
| 22 JP Morgan U.S. Treasury Plus Money Market Fund (1) | | - | | 10,853 | | 10,853 | 10,809 | 131 | 4.9% | 24% | N/A | N/A | N/A | N/A | 22 |
| 23 JP Morgan Goldman Sachs (1) | | - | | 8,092 | | 8,092 | 8,061 | 95 | 4.7% | 18% | N/A | N/A | N/A | N/A | |
| 24 Fidelity Treasury (1) | | - | | 9,225 | | 9,225 | 6,181 | 45 | 2.9% | 20% | N/A | N/A | N/A | N/A | 24 |
| 25 | | | | | | | | | | | | | | | 25 |
| 26 Total of all financial institutions | \$ | 16,902 | \$ | 28,279 | \$ | 45,180 | \$ 28,194 | \$ 293 | 4.2% | 100% | _ | | | | 26 |
| 27 | | | | | | | | | | | _ | | | | 27 |
| (4) = 1 | | 1.10 | | | | | | | | | | | | | |

^{28 (1)} The Fund invests in U.S. treasury bills, notes, bonds and other obligations issued or guaranteed by the U.S. Treasury.

Bank credit rating, Tier 1 Capital Ratios, and Regulatory Capital were reviewed with the latest financial information available as of September 30, 2023. Rates, ratios and regulatory capital are comparable and consistent with year end National Association (N.A.) results.

TEXAS FAIR PLAN ASSOCIATION Statement of Cash Flows (000's omitted) As of September 30, 2023

| 1 | | | | | | 1 |
|------|---|----------|---------------|------------------|-----------------|---------|
| 2 | | Actu | uals - 2023 | Budget - 2023 | Variance - 2023 | 2 |
| 3 | | | | | | 3 |
| | Cash flows from operating activities: | | | | | 4 |
| 5 | Premiums collected, net of reinsurance | \$ | 61,096 | , | / | 5 |
| 6 | Losses and loss adjustment expense paid | | (36,638) | (20,989) | , , , | |
| 7 | Underwriting expenses paid | | (16,478) | (14,246) | (2,232) | 7 |
| 8 | Member assessment received | | - | - | - | 8 |
| 9 | Other | | (344) | 29 | (373) | 9 |
| 10 | Net cash provided by operating activities | | 7,637 | (7,613) | 15,249 | 10 |
| 11 (| Cash flows from nonoperating activities: | | | | | 11 |
| 12 | Other | | - | - | - | 12 |
| 13 | Net cash provided by nonoperating activities | | - | - | - | 13 |
| 14 (| Cash flows from investing activities: | | | | | 14 |
| 15 | Sales and maturities of investments | | - | - | - | 15 |
| 16 | Net investment income | | 775 | 132 | 643 | 16 |
| 17 | Net cash provided by investing activities | | 775 | 132 | 643 | 17 |
| 18 (| Cash flows from financing activities: | | | | | 18 |
| 19 | Borrowed funds | | - | - | - | 19 |
| 20 | Borrowed funds repaid | | - | - | - | 20 |
| 21 | Interest Expense/Fees - Line of Credit Advance | | (0) | (68) | 68 | 21 |
| 22 | Net cash provided by financing activities | · | (0) | (68) | 68 | 22 |
| 23 | | <u> </u> | | | | 23 |
| 24 | Net increase (decrease) in cash and short-term investments | | 8,411 | (7,549) | 15,960 | 24 |
| 25 | Cash and short-term investments, Beginning | | 50,619 | 50,619 | - | 25 |
| 26 | Cash and short-term investments, Ending | \$ | 59,030 | \$ 43,070 | \$ 15,960 | 26 |
| 27 | | - | | | | = 27 |
| 28 | Note: Beginning budgeted Cash and Short-term investments adju | sted to | actual for co | mparative purpos | es. | 28 |
| | | | | paraure parpos | | |

TEXAS FAIR PLAN ASSOCIATION HISTORICAL DATA 2003 - 2023 (\$ with 000's omitted)

4

| 6 | | | | | NET | | | | | | | 6 | | | |
|----|-------|---------------|---------|-----------|--------------|--------------|----|-----------|-------|----------|--------------|--------------|-------------|---------------|-------|
| 7 | | LIABILITY IN | | | | | | | | | UNDERWRITING | | | SURPLUS OR | 7 |
| 8 | | FORCE | POLICY | RATE | WRITTEN | LOSS & | | EARNED | L | .OSS & | EXPENSES | UNDERWRITING | MEMBER | (DEFICIT) | 8 |
| 9 | YEAR | END OF PERIOD | COUNT | CHANGES | PREMIUMS | LAE INCURRED | | PREMIUMS | LAE I | INCURRED | INCURRED | GAIN (LOSS) | ASSESSMENTS | END OF PERIOD | 9 |
| 10 | | | | | | | Ι. | | | | | | | | 10 |
| 11 | 2003 | \$ 18,272,542 | 100,223 | | \$ 82,004 | | \$ | 31,287 | \$ | 19,580 | | . , , , | | \$ (15,948 | |
| 12 | 2004 | 22,904,408 | 134,350 | | 100,666 | 37,184 | | 85,238 | | 37,184 | 28,470 | 19,584 | | (1,821 | 'I I |
| 13 | 2005 | 14,165,560 | 88,512 | | 60,969 | 31,262 | | 77,389 | | 31,262 | 18,588 | 27,539 | | 31,563 | |
| 14 | 2006 | 13,321,087 | 81,129 | | 59,873 | 22,545 | | 45,867 | | 22,545 | 17,304 | 6,017 | | 40,063 | |
| 15 | 2007 | 15,556,965 | 91,847 | 3.9% | 73,058 | 24,578 | | 52,955 | | 24,578 | 19,362 | 9,015 | | 52,081 | |
| 16 | 2008 | 14,060,852 | 84,438 | | 64,488 | 239,886 | | 48,364 | | 82,774 | 18,797 | (53,208) | | | 16 |
| 17 | 2009 | 11,706,721 | 72,989 | 10.7% | 60,255 | 32,961 | | 28,136 | | 6,659 | 18,811 | 2,666 | | (9,753 | s) 17 |
| 18 | 2010 | 14,246,999 | 85,984 | 5.0% | 73,924 | 86,187 | | 40,905 | | 34,601 | 17,019 | (10,715) | | (17,449 |)) 18 |
| 19 | 2011 | 15,979,040 | 96,710 | | 83,066 | 78,009 | | 47,063 | | 53,009 | 15,897 | (21,843) | | (33,860 | J) 19 |
| 20 | 2012 | 17,966,799 | 108,637 | 14.6% | 102,383 | 28,453 | | 56,880 | | 28,453 | 20,346 | 8,081 | | (25,722 | 2) 20 |
| 21 | 2013 | 20,594,317 | 124,222 | 16.7% (a) | 122,683 | 39,438 | | 75,343 | | 39,438 | 22,610 | 13,295 | | (13,422 | 2) 21 |
| 22 | 2014 | 21,944,280 | 131,376 | | 133,206 | 45,070 | | 89,405 | | 45,070 | 24,058 | 20,277 | | 5,978 | 3 22 |
| 23 | 2015 | 22,154,205 | 132,734 | | 132,879 | 68,593 | | 90,952 | | 68,593 | 24,675 | (2,316) | | 4,977 | 23 |
| 24 | 2016 | 19,883,769 | 121,413 | 8.0% (b) | 122,486 | 78,008 | | 84,401 | | 78,008 | 26,419 | (20,026) | | (15,203 | 3) 24 |
| 25 | 2017 | 18,029,369 | 110,989 | 5.0% (c) | 112,316 | 128,666 | | 76,837 | | 84,864 | 29,739 | (37,766) | | (54,941 | ٤) 25 |
| 26 | 2018 | 15,223,344 | 95,637 | 8.1% (d) | 95,882 | 26,733 | | 69,239 | | 26,733 | 29,527 | 12,979 | 54,941 | 15,088 | 3 26 |
| 27 | 2019 | 12,299,224 | 80,923 | | 85,327 | 38,241 | | 59,625 | | 38,241 | 25,310 | (3,926) | | 12,133 | 3 27 |
| 28 | 2020 | 12,618,291 | 73,713 | 9.6% (e) | 79,477 | 36,620 | | 53,092 | | 36,620 | 22,398 | (5,926) | | 6,006 | 28 ز |
| 29 | 2021 | 11,471,201 | 66,512 | 9.2% (f) | 75,648 | 34,070 | | 49,414 | | 34,070 | 19,050 | (3,705) | | 2,105 | 29 |
| 30 | 2022 | 11,301,744 | 61,452 | 7.3% (g) | 76,881 | 27,146 | | 45,620 | | 27,146 | 19,033 | (559) | | 1,451 | 30 |
| 31 | 2023 | 14,849,425 | 69,273 | 9.8% (h) | 85,067 | 39,569 | | 37,821 | | 39,569 | 16,944 | (18,693) | | (15,599 | 3) 31 |
| 32 | | | - | . , | • | · | | • | | - | • | , , , | | , , | 32 |
| 33 | TOTAL | | | | \$ 1,882,537 | \$ 1,162,799 | \$ | 1,245,833 | \$ | 858,998 | \$ 460,975 | \$ (74,140) | \$ 54,941 | | 33 |

35

36

37

38

39

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42

^{35 (}a) Effective July 1, 2013

^{36 (}b) Effective April 1, 2016

^{37 (}c) Effective June 1, 2017

^{38 (}d) Effective October 1, 2018 and November 1, 2018 for new business and renewal business, respectively.

^{39 (}e) Effective August 1, 2020

^{40 (}f) Effective August 1, 2021

^{41 (}g) Effective August 1, 2022

^{42 (}h) Effective August 1, 2023

^{43 *2023} data through 9/30/2023

4C. Review/Approval of 2024 Budget



2023 Forecasted Income Statement w/ Reconciliation to Workshop (In 000s)

| | | Α | В | С | D | E | |
|----|--|-----------------|-------------------|---------------|------------------------|------------|----|
| | | For the twelve | e months ended De | cember 31, | Budget Workshop | | |
| | | FINAL | | | November 2 | | |
| | | Forecast FY2023 | Budget FY2023 | Variance 2023 | Forecast FY2023 | CHANGE | |
| | Premiums Written: | | | | | | |
| 1 | Direct | \$ 111,890 | \$ 70,829 | \$ 41,061 | \$ 111,890 | 0 | 1 |
| 2 | Premiums Earned: | | | | | | 2 |
| 3 | Direct | \$ 92,576 | \$ 73,852 | \$ 18,724 | \$ 92,576 | 0 | 3 |
| 4 | Ceded | (38,710) | (32,108) | (6,602) | (38,710) | 0 | 4 |
| 5 | Net | 53,867 | 41,744 | 12,123 | 53,867 | 0 | 5 |
| 6 | Deductions: | | | | | | 6 |
| 7 | Losses and LAE Incurred | 47,716 | 24,498 | 23,218 | 46,631 | 1,085 | 7 |
| 8 | Operating Expenses | 13,058 | 13,836 | (778) | 13,058 | 0 | 8 |
| 9 | Commission Expense | 12,294 | 7,416 | 4,878 | 12,105 | 189 | 9 |
| 10 | Ceding commissions / brokerage | (3,534) | (2,300) | (1,233) | (3,534) | 0 1 | 10 |
| 11 | Premium / Maintenance Tax | 2,044 | 1,334 | 710 | 2,047 | (3) 1 | 11 |
| 12 | Total Deductions | 71,578 | 44,784 | 26,793 | 70,306 | 1,272 | 12 |
| 13 | Net Underwriting Gain or (Loss) | (17,711) | (3,041) | (14,671) | (16,440) | (1,272) | 13 |
| 14 | Other Income or (Expense): | | | | | 1 | 14 |
| 15 | Gross Investment Income | 1,297 | 174 | 1,123 | 1,306 | (9) | 15 |
| 16 | Line of Credit Fees | (91) | (91) | (0) | (91) | 0 1 | 16 |
| 17 | Interest Expense on Line of Credit Advance | 0 | 0 | 0 | 0 | 0 1 | 17 |
| 18 | Premium Charge Offs/Write Offs | (328) | (319) | (9) | (329) | 1 1 | 18 |
| 19 | Billing Fees | 519 | 354 | 165 | 504 | 16 1 | 19 |
| 20 | Other Income (Expense) | 1 | 0 | 1 | 1 | 0 2 | 20 |
| 21 | Total Other Income or (Expense) | 1,398 | 117 | 1,280 | 1,391 | 7 2 | 21 |
| 22 | | | | | | 2 | 22 |
| 23 | Net Income (Loss) | \$ (16,314) | \$ (2,923) | \$ (13,390) | \$ (15,049) | \$ (1,264) | 23 |
| 24 | | | | | | 2 | 24 |

Discussion Notes

- No changes in premiums and reinsurance 2023 forecasts
- Losses & LAE forecasts were updated with September 2023 actuals
- No change in Net Operating expenses
- Changes in Commission Expense, Premium Tax, Write Offs and Billing Fees reflect the updates on the July to September 2023 actuals.

2023 Forecasted Deficit & Key Ratios w/ Reconciliation to Workshop (In 000s)

| | | Α | В | С | D | E | |
|----|-------------------------------------|-----------------|-------------------|---------------|------------------------|------------|----|
| | | For the twelve | e months ended De | cember 31, | Budget Workshop | | |
| | | FINAL | | | November 2 | | |
| | | Forecast FY2023 | Budget FY2023 | Variance 2023 | Forecast FY2023 | CHANGE | |
| 1 | Surplus (Deficit) Account: | | | | | | 1 |
| 2 | Beginning Surplus (Deficit) | \$ 1,183 | \$ 2,985 | \$ (1,802) | \$ 1,183 | (0) | 2 |
| 3 | Net Income (Loss) | (16,314) | (2,923) | (13,390) | (15,049) | (1,264) | 3 |
| 4 | Change in Provision for Reinsurance | 0 | 0 | 0 | 1,000 | (1,000) | 4 |
| 5 | Change in Non-Admitted Assets | 8 | 332 | (324) | 41 | (34) | 5 |
| 6 | Statutory Fund Cost | 0 | 0 | 0 | 0 | 0 | 6 |
| 7 | Ending Surplus (Deficit) | \$ (15,123) | \$ 393 | \$ (15,517) | \$ (12,825) | \$ (2,298) | 7 |
| 8 | | | | | | | 8 |
| 9 | Key Operating Ratios: | | | | | | 9 |
| 10 | Direct: | | | | | | 10 |
| 11 | Loss & LAE Ratio | 51.5% | 33.2% | 18.4% | 50.4% | 1.2% | 11 |
| 12 | UW Expense Ratio: | | | | | | 12 |
| 13 | Acquisition | 12.8% | 12.4% | 0.5% | 12.6% | 0.2% | 13 |
| 14 | Non Acquisition | 14.1% | 18.7% | (4.6%) | 14.1% | 0.0% | 14 |
| 15 | UW Expense Ratio | 26.9% | 31.1% | (4.2%) | 26.8% | 0.2% | 15 |
| 16 | Direct Combined Ratio | 78.5% | 64.3% | 14.2% | 77.1% | 1.3% | 16 |
| 17 | | | | | | | 17 |

Note: Forecast reflects January to September 2023 actuals except for Operating Expenses and October to December 2023 forecast.

2023 Revised Forecast – Expense Summary (000's)

| | | Α | В | С | D | E | _ |
|----|---|-----------------|----------------|---------------|------------------------|--------|----|
| | | For the twelve | months ended D | ecember 31, | Budget Workshop | | |
| | | FINAL | | | November 2 | | |
| | | Forecast FY2023 | Budget FY2023 | Variance 2023 | Forecast FY2023 | CHANGE | |
| | | | | | | | |
| 1 | Personnel Expenses | \$ 11,129 | \$ 11,534 | \$ (405) | \$ 11,129 | 0 | 1 |
| 2 | Professional & Consulting Services | 2,621 | 2,631 | (10) | 2,621 | 0 | 2 |
| 3 | Hardware/Software Purchases & Licensing | 1,495 | 1,597 | (102) | 1,495 | 0 | 3 |
| 4 | Rental & Maintenance - Office/Equipment | 533 | 560 | (28) | 533 | 0 | 4 |
| 5 | Travel Expenses | 155 | 158 | (2) | 155 | 0 | 5 |
| 6 | Postage, Telephone and Express | 469 | 462 | 7 | 469 | 0 | 6 |
| 7 | Capital Management Expenses | 91 | 91 | 0 | 91 | 0 | 7 |
| 8 | Depreciation | 0 | 0 | 0 | 0 | 0 | 8 |
| 9 | Other Operating Expenses | 448 | 644 | (196) | 448 | 0 | 9 |
| 10 | Gross Operating Expenses | \$ 16,942 | \$ 17,678 | \$ (736) | \$ 16,942 | 0 | 10 |
| 11 | Less: Adjustments/Allocations | | | | | | 11 |
| 12 | Capitalization of Fixed Assets | 0 | 0 | 0 | 0 | 0 | 12 |
| 13 | Reimbursement of Depopulation Servicing Expense | 0 | 0 | 0 | 0 | 0 | 13 |
| 14 | Allocation To ULAE | (3,793) | (3,750) | (42) | (3,793) | 0 | 14 |
| 15 | Allocation To Investing | (91) | (91) | (0) | (91) | 0 | 15 |
| 16 | Total Adjustments/Allocations | \$ (3,884) | \$ (3,841) | \$ (43) | \$ (3,884) | 0 | 16 |
| 17 | | | | | | | 17 |
| 18 | Net Operating Expense - UW Operations | \$ 13,058 | \$ 13,836 | \$ (778) | \$ 13,058 | 0 | 18 |

No Change in the Operating Expenses forecasts.

2024 Budget - Income Statement w/ Reconciliation to Workshop (In 000's)

| _ | | Α | _ | В | С | _ |
|----|--|---------------|---|-----------------|--------|----|
| | | | | Budget Workshop | | |
| | | FINAL | | November 2 | | |
| | | Budget FY2024 | | Budget FY2024 | CHANGE | |
| | Premiums Written: | | | | | |
| 1 | Direct | \$ 154,099 | | \$ 154,099 | 0 | 1 |
| 2 | Premiums Earned: | | | | | 2 |
| 3 | Direct | \$ 135,162 | | \$ 135,162 | 0 | 3 |
| 4 | Ceded | (55,085) | | (55,085) | 0 | 4 |
| 5 | Net | \$ 80,077 | | \$ 80,077 | 0 | 5 |
| 6 | Deductions: | | | | | 6 |
| 7 | Losses and LAE Incurred | 38,279 | | 38,279 | 0 | 7 |
| 8 | Operating Expenses | 17,122 | | 17,122 | 0 | 8 |
| 9 | Commission Expense | 16,951 | | 16,489 | 462 | 9 |
| 10 | Ceding commissions / brokerage | (5,744) | | (5,744) | 0 | 10 |
| 11 | Premium / Maintenance Tax | 2,820 | | 2,820 | 0 | 11 |
| 12 | Total Deductions | 69,428 | | 68,966 | 462 | 12 |
| 13 | Net Underwriting Gain or (Loss) | \$ 10,648 | | \$ 11,111 | (462) | 13 |
| 14 | Other Income or (Expense): | | | | | 14 |
| 15 | Gross Investment Income | 1,793 | | 1,793 | 0 | 15 |
| 16 | Line of Credit Fees | (92) | | (92) | 0 | 16 |
| 17 | Interest Expense on Line of Credit Advance | 0 | | 0 | 0 | 17 |
| 18 | Premium Charge Offs/Write Offs | (462) | | (462) | 0 | 18 |
| 19 | Billing Fees | 655 | | 655 | 0 | 19 |
| 20 | Other Income (Expense) | 0 | | 0 | 0 | 20 |
| 21 | Total Other Income or (Expense) | 1,894 | | 1,894 | 0 | 21 |
| 22 | | | | | | 22 |
| 23 | Net Income (Loss) | \$ 12,542 | | \$ 13,005 | (462) | 23 |
| 24 | | | | | | 24 |

Commission Expense

The increase of \$462K is attributed to the change in the assumption rate from 10.7% to 11.0% based on the increase in new business policies over recent months.

2024 Budget Deficit & Key Ratios w/ Reconciliation to Workshop (In 000's)

| | | Α | _ | В | | С | _ |
|----|-------------------------------------|---------------|------|------------------------|---|------------|----|
| | | | Ш | Budget Workshop | | | |
| | | FINAL | Ш | November 2 | | | |
| | | Budget FY2024 | Ш | Budget FY2024 | | CHANGE | |
| 1 | Surplus (Deficit) Account: | | $\ $ | | | | 1 |
| 2 | Beginning Surplus (Deficit) | \$ (15,123) | Ш | \$ (12,825) | | (2,298) | 2 |
| 3 | Net Income (Loss) | 12,542 | Ш | 13,005 | | (462) | 3 |
| 4 | Change in Provision for Reinsurance | 0 | Ш | 0 | | 0 | 4 |
| 5 | Change in Non-Admitted Assets | (9) | Ш | (9) | | 0 | 5 |
| 6 | Statutory Fund Cost | 0 | П | 0 | L | 0 | 6 |
| 7 | Ending Surplus (Deficit) | \$ (2,590) | П | \$ 170 | | \$ (2,760) | 7 |
| 8 | | | Ш | | | | 8 |
| 9 | Key Operating Ratios: | | Ш | | | | 9 |
| 10 | Direct: | | Ш | | | | 10 |
| 11 | Loss & LAE Ratio | 28.3% | Ш | 28.3% | | 0.0% | 11 |
| 12 | UW Expense Ratio: | | Ш | | | | 12 |
| 13 | Acquisition | 12.8% | | 12.5% | | 0.3% | 13 |
| 14 | Non Acquisition | 12.7% | Н | 12.7% | | 0.0% | 14 |
| 15 | UW Expense Ratio | 25.5% | | 25.2% | | 0.3% | 15 |
| 16 | Direct Combined Ratio | 53.8% |] | 53.5% | | 0.3% | 16 |
| 17 | | | | | | | 17 |

Beginning Deficit

The increase in Deficit represents the change in the 2023 forecast.

2024 Budget – Operating Expenses Summary w/ Reconciliation to Workshop (In 000's)

| | | Α | B | C | _ |
|----|---|---------------|------------------------|--------|----|
| | | | Budget Workshop | | Ī |
| | | FINAL | November 2 | | |
| | | Budget FY2024 | Budget FY2024 | CHANGE | 1 |
| | | | | | |
| 1 | Personnel Expenses | 12,489 | 12,489 | 0 | 1 |
| 2 | Professional & Consulting Services | 5,272 | 5,272 | 0 | 2 |
| 3 | Hardware/Software Purchases & Licensing | 1,676 | 1,676 | 0 | 3 |
| 4 | Rental & Maintenance - Office/Equipment | 570 | 570 | 0 | 4 |
| 5 | Travel Expenses | 162 | 162 | 0 | 5 |
| 6 | Postage, Telephone and Express | 556 | 556 | 0 | 6 |
| 7 | Capital Management Expenses | 92 | 92 | 0 | 7 |
| 8 | Depreciation | 0 | 0 | 0 | 8 |
| 9 | Other Operating Expenses | 557 | 557 | 0 | 9 |
| 10 | Gross Operating Expenses | 21,375 | 21,375 | 0 | 10 |
| 11 | Less: Adjustments/Allocations | | | | 11 |
| 12 | Capitalization of Fixed Assets | 0 | 0 | 0 | 12 |
| 13 | Reimbursement of Depopulation Servicing Expense | 0 | 0 | 0 | 13 |
| 14 | Allocation To ULAE | (4,161) | (4,161) | 0 | 14 |
| 15 | Allocation To Investing | (92) | (92) | 0 | 15 |
| 16 | Total Adjustments/Allocations | (4,252) | (4,252) | 0 | 16 |
| 17 | | | | | 17 |
| 18 | Net Operating Expense - UW Operations | 17,122 | 17,122 | 0 | 18 |

No change in the 2024 Operating Expenses budget.

Final TFPA 2024 Operating Expenses Budget

(In 000's)

| | Α | В | С | D | E | |
|----|---|-----------------|-----------------|------------------|---------------|----|
| | | For t | he twelve month | s ended December | · 31, | |
| | | Forecast FY2023 | Budget FY2023 | Variance 2023 | Budget FY2024 | |
| | | | | | | |
| 1 | Personnel Expenses | 11,129 | 11,534 | (405) | 12,489 | 1 |
| 2 | Professional & Consulting Services | 2,621 | 2,631 | (10) | 5,272 | 2 |
| 3 | Hardware/Software Purchases & Licensing | 1,495 | 1,597 | (102) | 1,676 | 3 |
| 4 | Rental & Maintenance - Office/Equipment | 533 | 560 | (28) | 570 | 4 |
| 5 | Travel Expenses | 155 | 158 | (2) | 162 | 5 |
| 6 | Postage, Telephone and Express | 469 | 462 | 7 | 556 | 6 |
| 7 | Capital Management Expenses | 91 | 91 | 0 | 92 | 7 |
| 8 | Depreciation | 0 | 0 | 0 | 0 | 8 |
| 9 | Other Operating Expenses | 448 | 644 | (196) | 557 | 9 |
| 10 | Gross Operating Expenses | 16,942 | 17,678 | (736) | 21,375 | 10 |
| 11 | Less: Adjustments/Allocations | | | | | 11 |
| 12 | Capitalization of Fixed Assets | 0 | 0 | 0 | 0 | 12 |
| 13 | Reimbursement of Depopulation Servicing Expense | 0 | 0 | 0 | 0 | 13 |
| 14 | Allocation To ULAE | (3,793) | (3,750) | (42) | (4,161) | 14 |
| 15 | Allocation To Investing | (91) | (91) | (0) | (92) | 15 |
| 16 | Total Adjustments/Allocations | (3,884) | (3,841) | (43) | (4,252) | 16 |
| 17 | | | | | | 17 |
| 18 | Net Operating Expense - UW Operations | 13,058 | 13,836 | (778) | 17,122 | 18 |

Final TFPA 2024 Income Statement Budget

(In 000's)

| | | | Α | | В | | С | | D | ı |
|----|--|-------|------------|------|-------------|------|--------------|-------|------------|----|
| | | | For th | ne t | welve month | s er | nded Decembe | r 31, | | |
| | | Forec | ast FY2023 | Bu | dget FY2023 | Va | riance 2023 | Bud | get FY2024 | |
| | Premiums Written: | | | | | | | | | |
| 1 | Direct | \$ | 111,890 | \$ | 70,829 | \$ | 41,061 | \$ | 154,099 | 1 |
| 2 | Premiums Earned: | | | | | | | | | 2 |
| 3 | Direct | \$ | 92,576 | \$ | 73,852 | \$ | 18,724 | \$ | 135,162 | 3 |
| 4 | Ceded | | (38,710) | | (32,108) | | (6,602) | | (55,085) | 4 |
| 5 | Net | | 53,867 | | 41,744 | | 12,123 | | 80,077 | 5 |
| 6 | Deductions: | | | | | | | | | 6 |
| 7 | Losses and LAE Incurred | | 47,716 | | 24,498 | | 23,218 | | 38,279 | 7 |
| 8 | Operating Expenses | | 13,058 | | 13,836 | | (778) | | 17,122 | 8 |
| 9 | Commission Expense | | 12,294 | | 7,416 | | 4,878 | | 16,951 | 9 |
| 10 | Ceding commissions / brokerage | | (3,534) | | (2,300) | | (1,233) | | (5,744) | 10 |
| 11 | Premium / Maintenance Tax | | 2,044 | | 1,334 | | 710 | | 2,820 | 11 |
| 12 | Total Deductions | | 71,578 | | 44,784 | | 26,793 | | 69,428 | 12 |
| 13 | Net Underwriting Gain or (Loss) | | (17,711) | | (3,041) | | (14,671) | | 10,648 | 13 |
| 14 | Other Income or (Expense): | | | | | | | | | 14 |
| 15 | Gross Investment Income | | 1,297 | | 174 | | 1,123 | | 1,793 | 15 |
| 16 | Line of Credit Fees | | (91) | | (91) | | (0) | | (92) | 16 |
| 17 | Interest Expense on Line of Credit Advance | | 0 | | 0 | | 0 | | 0 | 17 |
| 18 | Premium Charge Offs/Write Offs | | (328) | | (319) | | (9) | | (462) | 18 |
| 19 | Billing Fees | | 519 | | 354 | | 165 | | 655 | 19 |
| 20 | Other Income (Expense) | | 1 | | 0 | | 1 | | 0 | 20 |
| 21 | Total Other Income or (Expense) | | 1,398 | | 117 | | 1,280 | | 1,894 | 21 |
| 22 | | | | | | | | | | 22 |
| 23 | Net Income (Loss) | \$ | (16,314) | \$ | (2,923) | \$ | (13,390) | \$ | 12,542 | 23 |
| 24 | | | | | | | | | | 24 |

Final TFPA 2023 Income Statement Budget

(In 000's)

| | | Α | В | С | D | _ |
|----|-------------------------------------|-----------------|----------------|-----------------|----------------------|----|
| | | For th | e twelve month | s ended Decembe | er 31, | |
| | | Forecast FY2023 | Budget FY2023 | Variance 2023 | Budget FY2024 | |
| 1 | Surplus (Deficit) Account: | | | | | 1 |
| 2 | Beginning Surplus (Deficit) | 1,183 | 2,985 | (1,802) | (15,123) | 2 |
| 3 | Net Income (Loss) | (16,314) | (2,923) | (13,390) | 12,542 | 3 |
| 4 | Change in Provision for Reinsurance | 0 | 0 | 0 | 0 | 4 |
| 5 | Change in Non-Admitted Assets | 8 | 332 | (324) | (9) | 5 |
| 6 | Statutory Fund Cost | 0 | 0 | 0 | 0 | 6 |
| 7 | Ending Surplus (Deficit) | (\$15,123) | \$393 | (\$15,517) | (\$2,590) | 7 |
| 8 | | | | | | 8 |
| 9 | Key Operating Ratios: | | | | | 9 |
| 10 | Direct: | | | | | 10 |
| 11 | Loss & LAE Ratio | 51.5% | 33.2% | 18.4% | 28.3% | 11 |
| 12 | UW Expense Ratio: | | | | | 12 |
| 13 | Acquisition | 12.8% | 12.4% | 0.5% | 12.8% | 13 |
| 14 | Non Acquisition | 14.1% | 18.7% | (4.6%) | 12.7% | 14 |
| 15 | UW Expense Ratio | 26.9% | 31.1% | (4.2%) | 25.5% | 15 |
| 16 | Direct Combined Ratio | 78.5% | 64.3% | 14.2% | 53.8% | 16 |
| 17 | | | | | | 17 |



5. Actuarial5A. Policy Counts/Exposures

All Forms Combined



Policies In-Force PIF Growth Exposure In-Force **Exposure Growth** YTD Written Premium Premium Growth 09/30/23 Actual 09/30/23 Percentage 09/30/22 County 09/30/22 Percentage 09/30/22 Actual 09/30/23 Actual Percentage 42,598 3,905 31.03% 41,945,476 59,294,863 Harris 38,693 10.09% 6,161,730,295 8,074,013,615 1,912,283,321 17,349,387 41.36% Galveston 4,111 4,661 550 13.38% 1,124,752,814 1,473,784,027 349,031,213 31.03% 1,671,055 2.283.933 612,879 36.68% 4.088 5.036 948 23.19% 760.785.921 1.167.038.275 406.252.354 53.40% 4.321.150 7.204.150 2.883.000 66.72% Fort bend 1,882 1,868 329,559,904 361,793,883 32,233,979 9.78% Dallas (14)(0.74%)1,807,305 2,193,721 386,416 21.38% Brazoria 1.752 2.200 448 25.57% 469.453.246 705.431.057 235.977.811 50.27% 787.055 1.210.256 423.201 53.77% 1,437 1,364 (73)243,123,868 259,919,740 16,795,872 239,472 15.77% Tarrant (5.08%)6.91% 1,518,469 1,757,940 El paso 1,275 1,529 254 19.92% 315,306,525 411,099,699 95,793,174 30.38% 867,129 1,199,257 332,128 38.30% 1.174 1.636 462 39.35% 289.045.277 472.541.547 183.496.270 63.48% 536.294 890.868 354,574 66.12% Jefferson 1,131 1,136 5 0.44% 239,812,870 261,122,810 21,309,940 8.89% 586,898 685,203 98,305 16.75% Nueces 699 800 101 14.45% 127.584.426 186.514.440 58.930.014 46.19% 626.781 995.005 368.223 58.75% Montgomery 520 537 3.27% 95,000,082 Bexar 17 110,620,714 15,620,632 16.44% 443,634 582,020 138,386 31.19% Cameron 424 483 59 13.92% 78,934,190 111,802,440 32,868,250 41.64% 155,109 221,890 66,781 43.05% Calhoun 376 391 15 3.99% 94.372.915 105.304.730 10.931.815 11.58% 170.390 204.292 33.902 19.90% 438 75 60,812,608 274,937 363 20.66% 87,503,718 26,691,110 43.89% 498,108 773,045 55.20% Orange 272 341 69 25.37% 83.083.950 128.107.990 45.024.040 54.19% 160.258 232.632 72.374 45.16% Chambers Matagorda 253 288 35 13.83% 58,575,615 78,085,810 19,510,195 33.31% 136,342 178,065 41,723 30.60% 253 55 Liberty 198 27.78% 24,780,272 36,688,832 11.908.560 48.06% 264,321 380,232 115,911 43.85% 217 224 7 3.23% 39.535.220 51.765.090 12.229.870 30.93% 129.070 205.733 76.663 59.40% Travis 190 25 22,894 165 15.15% 35,938,100 43,784,340 7,846,240 21.83% 73,517 96,410 31.14% Aransas Hidalgo 172 180 8 4.65% 19.786.036 24.978.706 5.192.670 26.24% 148.819 205.115 56.296 37.83% 186 28 14,760,870 39.79% San patricio 158 17.72% 37,094,926 51,855,796 73,783 103,787 30,004 40.66% 7 Collin 156 163 4.49% 33,205,380 43,130,750 9,925,370 29.89% 184,899 288,287 103,388 55.92% 121 150 29 23.97% 17.907.830 25.027.010 7.119.180 39.75% 124.669 172.487 47.818 38.36% Waller 133 26 48,078,586 Denton 107 24.30% 29,974,626 18,103,960 60.40% 146,818 256,344 109,526 74.60% 83 74 (9)(10.84%)12.484.370 13.031.450 547.080 4.38% 51.868 55.204 3.336 6.43% Brazos Top 25 Counties 59.827 66.859 7.032 11.75% 10.782.641.266 14.333.025.056 3.550.383.790 32.93% 57.429.217 81.670.741 24.241.524 42.21% 265 All Other Counties 2,149 2,414 12.33% 390,386,054 516,399,870 126,013,816 32.28% 2,364,362 3,395,871 1,031,509 43.63% 9,922 Tier 1 11,641 1,719 17.33% 2,535,449,604 3,462,156,153 926,706,549 36.55% 4,400,717 6,180,806 1,780,089 40.45% Tier 2 43.822 48.878 5.056 11.54% 7.075.715.042 9,455,951,308 2.380.236.267 33.64% 47.552.219 68.432.219 20.880.000 43.91% All Other Counties 8,232 8,754 522 6.34% 1,561,862,675 1,931,317,465 369,454,790 23.65% 7,840,643 10,453,587 2,612,945 33.33% 7,297 42.27% Statewide Total 61,976 69,273 11.77% 11,173,027,320 14,849,424,926 3,676,397,606 32.90% 59,793,579 85,066,612 25,273,033

HO-A Policies



| | Policies In-l | Force | PIF Growth | | Exposure In-Forc | a | Exposure Growth | h | YTD Written F | Premium | Premium Gro | wyth |
|--------------------|---------------|----------|------------|------------|------------------|----------------------|-----------------|------------|---------------|------------|-------------|------------|
| County | 09/30/22 | 09/30/23 | | Percentage | 09/30/22 | <u>e</u> 09/30/23 | Actual | Percentage | 09/30/22 | 09/30/23 | Actual | Percentage |
| | | | | | | | | - | | | | |
| Harris | 13,230 | 15,620 | • | 18.07% | 3,364,348,618 | 4,782,176,571 | 1,417,827,954 | 42.14% | 23,948,588 | 36,144,018 | 12,195,430 | 50.92% |
| Galveston | 2,982 | 3,438 | | 15.29% | 1,024,586,432 | 1,343,421,291 | 318,834,859 | 31.12% | 1,380,970 | 1,901,339 | 520,369 | 37.68% |
| Fort bend | 1,040 | 1,418 | | 36.35% | 297,374,030 | 544,465,266 | 247,091,236 | 83.09% | 1,840,820 | 3,518,582 | 1,677,762 | 91.14% |
| Dallas | 830 | 828 | (2) | (0.24%) | 215,246,800 | 241,355,470 | 26,108,670 | 12.13% | 1,268,719 | 1,561,078 | 292,359 | 23.04% |
| Brazoria | 1,324 | 1,685 | 361 | 27.27% | 417,617,970 | 630,146,870 | 212,528,900 | 50.89% | 660,547 | 1,026,956 | 366,409 | 55.47% |
| Tarrant | 746 | 735 | (11) | (1.47%) | 170,301,738 | 190,969,430 | 20,667,692 | 12.14% | 1,102,433 | 1,320,895 | 218,462 | 19.82% |
| El paso | 1,084 | 1,311 | 227 | 20.94% | 293,472,500 | 384,768,730 | 91,296,230 | 31.11% | 788,046 | 1,094,343 | 306,297 | 38.87% |
| Jefferson | 874 | 1,271 | 397 | 45.42% | 261,352,842 | 434,871,972 | 173,519,130 | 66.39% | 450,195 | 774,650 | 324,456 | 72.07% |
| Nueces | 664 | 681 | 17 | 2.56% | 196,737,990 | 215,649,340 | 18,911,350 | 9.61% | 461,013 | 548,548 | 87,536 | 18.99% |
| Montgomery | 402 | 467 | 65 | 16.17% | 97,381,390 | 144,404,600 | 47,023,210 | 48.29% | 479,308 | 769,402 | 290,094 | 60.52% |
| Bexar | 327 | 332 | 5 | 1.53% | 80,128,670 | 93,020,130 | 12,891,460 | 16.09% | 363,670 | 477,184 | 113,514 | 31.21% |
| Cameron | 254 | 313 | 59 | 23.23% | 62,267,230 | 93,829,540 | 31,562,310 | 50.69% | 105,634 | 170,298 | 64,665 | 61.22% |
| Calhoun | 306 | 330 | 24 | 7.84% | 88,598,580 | 100,197,340 | 11,598,760 | 13.09% | 150,475 | 186,132 | 35,657 | 23.70% |
| Orange | 226 | 273 | | 20.80% | 49,490,908 | 71,912,418 | 22,421,510 | 45.30% | 409,251 | 636,909 | 227,659 | 55.63% |
| Chambers | 229 | 296 | | 29.26% | 78,522,550 | 122,559,390 | 44,036,840 | 56.08% | 141,459 | 216,537 | 75,078 | 53.07% |
| Matagorda | 211 | 252 | | 19.43% | 55,300,640 | 74,794,360 | 19,493,720 | 35.25% | 119,228 | 156,929 | 37,700 | 31.62% |
| Liberty | 116 | 148 | | 27.59% | 18,623,014 | 28,299,524 | 9,676,510 | 51.96% | 205,465 | 284,102 | 78,637 | 38.27% |
| Travis | 112 | 119 | | 6.25% | 30,563,000 | 41,822,660 | 11,259,660 | 36.84% | 93,859 | 159,742 | 65,883 | 70.19% |
| Aransas | 137 | 153 | | 11.68% | 33,468,040 | 40,195,600 | 6,727,560 | 20.10% | 64,943 | 84,461 | 19,518 | 30.05% |
| Hidalgo | 60 | 59 | | (1.67%) | 8,122,756 | 10,735,606 | 2,612,850 | 32.17% | 67,227 | 94,416 | 27,189 | 40.44% |
| San patricio | 126 | 154 | | 22.22% | 34,427,826 | 48,857,996 | 14,430,170 | 41.91% | 61,960 | 92,828 | 30,868 | 49.82% |
| Collin | 47 | 54 | | 14.89% | 16,965,580 | 25,016,750 | 8,051,170 | 47.46% | 103,339 | 186,054 | 82,715 | 80.04% |
| Waller | 76 | 92 | · · | 21.05% | 13,922,250 | 19,605,910 | 5,683,660 | 40.82% | 98,072 | 130,704 | 32,632 | 33.27% |
| Denton | 66 | 91 | | 37.88% | 24,705,126 | 41,849,646 | 17,144,520 | 69.40% | 119,921 | 226,238 | 106,317 | 88.66% |
| Brazos | 32 | 30 | | (6.25%) | 8,969,620 | 9,786,880 | 817,260 | 9.11% | 33,946 | 37,317 | 3,371 | 9.93% |
| | | | | | | | | | | | | |
| Top 25 Counties | 25,501 | 30,150 | 4,649 | 18.23% | 6,942,496,100 | 9,734,713,291 | 2,792,217,191 | 40.22% | 34,519,089 | 51,799,662 | 17,280,574 | 50.06% |
| All Other Counties | 1,273 | 1,488 | 215 | 16.89% | 310,896,069 | 425,865,330 | 114,969,261 | 36.98% | 1,800,380 | 2,726,955 | 926,575 | 51.47% |
| Tion 4 | 7.400 | 0.007 | 4 404 | 00.000/ | 0.074.004.404 | 0.404.040.500 | 050 007 400 | 07.070/ | 0.005.074 | 5.040.400 | 4 500 400 | 40.540/ |
| Tier 1 | 7,183 | 8,667 | , | 20.66% | 2,274,961,101 | 3,131,948,530 | 856,987,429 | 37.67% | 3,635,971 | 5,218,133 | 1,582,162 | 43.51% |
| Tier 2 | 14,838 | 17,723 | , | 19.44% | 3,774,631,956 | 5,488,446,765 | 1,713,814,810 | 45.40% | 26,744,808 | 41,116,760 | 14,371,952 | 53.74% |
| All Other Counties | 4,753 | 5,248 | 495 | 10.41% | 1,203,799,113 | 1,540,183,326 | 336,384,213 | 27.94% | 5,938,690 | 8,191,725 | 2,253,035 | 37.94% |
| Statewide Total | 26,774 | 31,638 | 4,864 | 18.17% | 7,253,392,169 | 10,160,578,621 | 2,907,186,452 | 40.08% | 36,319,468 | 54,526,617 | 18,207,149 | 50.13% |

TDP-1 Policies



| | Policies In-F | orce | PIF Growth | | Exposure In-Force | ے | Exposure Growth | | YTD Written F | Premium | Premium Gro | wth |
|--------------------|---------------|----------|------------|------------|-------------------|----------------------|-----------------|------------|---------------|------------|-------------|------------|
| County | | 09/30/23 | Actual | Percentage | | <u>2</u> 09/30/23 | | Percentage | 09/30/22 | 09/30/23 | Actual | Percentage |
| | | | | | | | | | | | | |
| Harris | 22,457 | 24,117 | 1,660 | 7.39% | 2,633,166,477 | 3,131,122,604 | 497,956,127 | 18.91% | 17,134,142 | 22,209,241 | 5,075,099 | 29.62% |
| Galveston | 626 | 746 | 120 | 19.17% | 72,403,422 | 102,081,256 | , , | 40.99% | 202,278 | 291,085 | 88,807 | 43.90% |
| Fort bend | 2,901 | 3,479 | 578 | 19.92% | 455,900,371 | 614,537,929 | , , | 34.80% | 2,450,397 | 3,649,461 | 1,199,064 | 48.93% |
| Dallas | 948 | 942 | (6) | (0.63%) | 109,721,904 | 115,469,573 | , , | 5.24% | 519,001 | 606,260 | 87,260 | 16.81% |
| Brazoria | 373 | 472 | | 26.54% | 49,383,436 | 73,462,347 | , , | 48.76% | 118,149 | 176,523 | 58,374 | 49.41% |
| Tarrant | 659 | 603 | (56) | (8.50%) | 71,830,930 | 67,697,990 | , , | (5.75%) | 411,152 | 425,220 | | 3.42% |
| El paso | 187 | 213 | 26 | 13.90% | 21,465,025 | 26,000,969 | , , | 21.13% | 77,018 | 103,018 | , | 33.76% |
| Jefferson | 264 | 323 | 59 | 22.35% | 25,852,475 | 35,297,175 | , , | 36.53% | 80,085 | 108,119 | , | 35.01% |
| Nueces | 265 | 274 | 9 | 3.40% | 24,864,160 | 29,645,590 | , , | 19.23% | 64,627 | 83,901 | 19,274 | 29.82% |
| Montgomery | 256 | 300 | 44 | 17.19% | 27,948,956 | 40,133,560 | , , | 43.60% | 139,169 | 218,199 | 79,030 | 56.79% |
| Bexar | 150 | 159 | 9 | 6.00% | 13,106,212 | 15,506,704 | 2,400,492 | 18.32% | 67,519 | 89,165 | 21,645 | 32.06% |
| Cameron | 74 | 76 | | 2.70% | 7,049,560 | 8,543,300 | 1,493,740 | 21.19% | 22,779 | 24,255 | 1,476 | 6.48% |
| Calhoun | 56 | 47 | (9) | (16.07%) | 4,928,095 | 4,351,150 | (576,945) | (11.71%) | 16,522 | 15,388 | (1,133) | (6.86%) |
| Orange | 126 | 151 | 25 | 19.84% | 10,967,700 | 15,041,700 | 4,074,000 | 37.15% | 86,025 | 131,544 | 45,519 | 52.91% |
| Chambers | 37 | 38 | 1 | 2.70% | 4,393,400 | 5,281,000 | 887,600 | 20.20% | 18,537 | 15,481 | (3,055) | (16.48%) |
| Matagorda | 41 | 35 | (6) | (14.63%) | 3,261,775 | 3,278,250 | 16,475 | 0.51% | 17,007 | 21,023 | 4,017 | 23.62% |
| Liberty | 80 | 102 | 22 | 27.50% | 6,097,258 | 8,299,308 | 2,202,050 | 36.12% | 58,353 | 95,272 | 36,919 | 63.27% |
| Travis | 52 | 50 | (2) | (3.85%) | 6,067,500 | 6,809,830 | 742,330 | 12.23% | 24,517 | 33,283 | 8,766 | 35.75% |
| Aransas | 16 | 24 | 8 | 50.00% | 1,650,100 | 2,626,460 | 976,360 | 59.17% | 5,674 | 8,636 | 2,962 | 52.21% |
| Hidalgo | 103 | 111 | 8 | 7.77% | 11,171,280 | 13,733,100 | 2,561,820 | 22.93% | 78,331 | 107,511 | 29,180 | 37.25% |
| San patricio | 31 | 32 | 1 | 3.23% | 2,589,100 | 2,997,800 | 408,700 | 15.79% | 11,494 | 10,960 | (534) | (4.65%) |
| Collin | 86 | 89 | 3 | 3.49% | 15,355,400 | 16,834,800 | 1,479,400 | 9.63% | 78,348 | 97,902 | 19,554 | 24.96% |
| Waller | 41 | 51 | 10 | 24.39% | 3,796,580 | 5,056,780 | 1,260,200 | 33.19% | 26,060 | 40,312 | 14,252 | 54.69% |
| Denton | 37 | 38 | 1 | 2.70% | 4,921,500 | 5,868,940 | 947,440 | 19.25% | 25,248 | 28,358 | 3,110 | 12.32% |
| Brazos | 21 | 20 | (1) | (4.76%) | 2,159,350 | 2,019,250 | (140,100) | (6.49%) | 12,618 | 12,963 | 346 | 2.74% |
| Top 25 Counties | 29,887 | 32,492 | 2,605 | 8.72% | 3,590,051,966 | 4,351,697,365 | 761,645,399 | 21.22% | 21,745,050 | 28,603,083 | 6,858,033 | 31.54% |
| All Other Counties | | 844 | 47 | 5.90% | 75,604,985 | 86,547,420 | , , | 14.47% | 543,824 | 647,879 | 104,056 | 19.13% |
| Tier 1 | 1,811 | 2,100 | 289 | 15.96% | 198,530,223 | 270,325,103 | 71,794,880 | 36.16% | 567.054 | 768,775 | 201,721 | 35.57% |
| Tier 2 | 25,802 | 28,121 | 2,319 | 8.99% | 3,128,337,566 | 3,797,371,303 | | 21.39% | 19,906,785 | 26,327,398 | 6,420,613 | 32.25% |
| All Other Counties | | 3,115 | 44 | 1.43% | 338,789,162 | 370,548,379 | | 9.37% | 1,815,035 | 2,154,790 | | 18.72% |
| Statewide Total | 30,684 | 33,336 | 2,652 | 8.64% | 3,665,656,951 | 4,438,244,785 | 772,587,834 | 21.08% | 22,288,874 | 29,250,963 | 6,962,089 | 31.24% |

Texas FAIR Plan Association Liability Report As of 9/30/23 HO-CONB Policies



| | Policies In- | Force | PIF Growth | | Exposure In-Force | : | Exposure Growth | 1 | YTD Written I | Premium | Premium Gro | wth |
|--------------------|--------------|----------|------------|------------|-------------------|-------------|-----------------|---------------------|---------------|-----------|------------------|------------|
| County | 09/30/22 | 09/30/23 | Actual | Percentage | 09/30/22 | 09/30/23 | Actual | Percentage | 09/30/22 | 09/30/23 | Actual | Percentage |
| Harris | 1.946 | 1.885 | (61) | (3.13%) | 142.722.480 | 141.516.120 | (1,206,360) | (0.85%) | 733.951 | 809.121 | 75.171 | 10.24% |
| Galveston | 208 | , | (- / | 1.44% | 18,893,760 | 20,190,720 | (,,, | 6.86% | 51.769 | 58,650 | 6.880 | 13.29% |
| Fort bend | 74 | | | (4.05%) | 5,696,880 | 6,283,200 | , , | 10.29% | 20.417 | 26,554 | 6.137 | 30.06% |
| Dallas | 77 | | (-) | 0.00% | 3,967,200 | 4,433,040 | , | 11.74% | 16,213 | 23,114 | 6.900 | 42.56% |
| Brazoria | g | | | (11.11%) | 708.000 | 564,000 | , | (20.34%) | 2.673 | 2,021 | (652) | (24.40%) |
| Tarrant | 4 | . 3 | (1) | (25.00%) | 240.000 | 647,520 | , , , | 169.80% | 1.186 | 8,504 | 7,318 | 617.12% |
| El paso | 2 | . 1 | (1) | (50.00%) | 243,600 | 117,600 | | (51.72%) | 1,446 | 845 | (601) | (41.56%) |
| Jefferson | 8 | | \ / | 37.50% | 622,920 | 1,005,240 | , , , | 61.38% | 1,686 | 3,061 | 1.375 | 81.60% |
| Nueces | 180 | | | (11.11%) | 17,323,920 | 15,142,200 | , | (12.59%) | 57,648 | 49,711 | (7,937) | (13.77%) |
| Montgomery | 15 | | ` , | 6.67% | 1,211,280 | 1,117,680 | (, , , | (7.73%) | 4,189 | 4,582 | 393 | 9.38% |
| Bexar | 30 | | | 6.67% | 1,538,400 | 1,827,720 | (, , | 18.81% | 10,729 | 13,885 | 3,156 | 29.42% |
| Cameron | 96 | | | (7.29%) | 9,617,400 | 9,267,600 | • | (3.64%) | 26,563 | 26,331 | (232) | (0.87%) |
| Calhoun | 6 | | ` , | (16.67%) | 534,240 | 408,240 | , , , | (23.58%) | 2,286 | , | (843) | (36.88%) |
| Orange | C | | () | N/A | 0 | 0 | , , | N/A | _,0 | 0 | , | N/A |
| Chambers | C | 0 | 0 | N/A | 0 | 0 | | N/A | 0 | | | N/A |
| Matagorda | C | | | N/A | 0 | 0 | | N/A | 0 | 0 | 0 | N/A |
| Liberty | C | 0 | 0 | N/A | 0 | 0 | 0 | N/A | 0 | 0 | 0 | N/A |
| Travis | 31 | 30 | (1) | (3.23%) | 2,314,320 | 2,288,040 | (26,280) | (1.14%) | 8,286 | 9,152 | 866 | 10.45% |
| Aransas | 10 | 9 | (1) | (10.00%) | 735,600 | 787,920 | | `7.11% [´] | 2,638 | 2,592 | (46) | (1.74%) |
| Hidalgo | 7 | 7 | o o | 0.00% | 456,000 | 456,000 | | 0.00% | 2,904 | 2,911 | ` 7 ['] | 0.23% |
| San patricio | 1 | 0 | (1) | (100.00%) | 78,000 | 0 | | (100.00%) | 330 | | (330) | (100.00%) |
| Collin | 14 | . 13 | (1) | (7.14%) | 656,400 | 985,200 | , , | 50.09% | 2,098 | 3,480 | 1,382 | 65.87% |
| Waller | C | 0 | O O | ` N/Á | 0 | 0 | | N/A | 0 | 0 | 0 | N/A |
| Denton | 2 | . 2 | 0 | 0.00% | 300,000 | 300,000 | 0 | 0.00% | 1,377 | 1,384 | 7 | 0.53% |
| Brazos | 13 | 11 | (2) | (15.38%) | 1,070,400 | 952,320 | (118,080) | (11.03%) | 3,483 | 3,461 | (22) | (0.64%) |
| Top 25 Counties | 2,733 | 2,641 | (92) | (3.37%) | 208,930,800 | 208,290,360 | (640,440) | (0.31%) | 951,872 | 1,050,802 | 98,931 | 10.39% |
| All Other Counties | | | | (11.11%) | 1,463,760 | 1,133,760 | , , , | (22.54%) | 8,101 | 7,715 | (385) | (4.76%) |
| Tier 1 | 518 | 493 | (25) | (4.83%) | 48,513,840 | 47,365,920 | (1,147,920) | (2.37%) | 145,593 | 143,809 | (1,784) | (1.22%) |
| Tier 2 | 2,027 | | | (3.16%) | 148,875,360 | 148,255,320 | | (0.42%) | 757,272 | , | 81,314 | 10.74% |
| All Other Counties | | | ` , | (2.43%) | 13,005,360 | 13,802,880 | , , , | 6.13% | 57,107 | 76,122 | | 33.30% |
| Statewide Total | 2,751 | 2,657 | (94) | (3.42%) | 210,394,560 | 209,424,120 | (970,440) | (0.46%) | 959,972 | 1,058,518 | 98,545 | 10.27% |

HO-BT Policies



| | Policies In- | Force | PIF Growth | | Exposure In-Force | . | Exposure Growth | 1 | YTD Written I | Premium - | Premium Gro | wth |
|--------------------|--------------|----------|------------|------------|-------------------|------------|-----------------|------------|---------------|-----------|-------------|------------------|
| County | 09/30/22 | 09/30/23 | | Percentage | | 09/30/23 | Actual | Percentage | 09/30/22 | 09/30/23 | Actual | Percentage |
| | 4 000 | | (0.1) | (= 000() | 04 400 =00 | 40,400,000 | (0.004.400) | (10.000() | 400 707 | 400.400 | | 2 222/ |
| Harris | 1,060 | | (- / | (7.92%) | 21,492,720 | 19,198,320 | (, , , | (10.68%) | 128,795 | 132,483 | 3,688 | 2.86% |
| Galveston | 295 | | (- / | (9.83%) | 8,869,200 | 8,090,760 | (-, -, | (8.78%) | 36,037 | 32,860 | (3,178) | (8.82%) |
| Fort bend | 73 | | (-) | (6.85%) | 1,814,640 | 1,751,880 | (, , | (3.46%) | 9,515 | 9,552 | 37 | 0.38% |
| Dallas | 27 | | (-) | (22.22%) | 624,000 | 535,800 | ` ' ' | (14.13%) | 3,372 | 3,269 | (103) | (3.06%) |
| Brazoria | 46 | | ` , | (23.91%) | 1,743,840 | 1,257,840 | , , , | (27.87%) | 5,686 | 4,756 | (930) | (16.35%) |
| Tarrant | 28 | | ` ' | (17.86%) | 751,200 | 604,800 | , , , | (19.49%) | 3,698 | 3,321 | (377) | (10.18%) |
| El paso | 2 | | 2 | 100.00% | 125,400 | 212,400 | 87,000 | 69.38% | 619 | 1,051 | 432 | 69.79% |
| Jefferson | 28 | 31 | 3 | 10.71% | 1,217,040 | 1,367,160 | 150,120 | 12.33% | 4,328 | 5,038 | 709 | 16.38% |
| Nueces | 22 | | (1) | (4.55%) | 886,800 | 685,680 | (201,120) | (22.68%) | 3,610 | 3,042 | (568) | (15.73%) |
| Montgomery | 26 | 17 | (9) | (34.62%) | 1,042,800 | 858,600 | (184,200) | (17.66%) | 4,115 | 2,822 | (1,293) | (31.42%) |
| Bexar | 13 | 14 | 1 | 7.69% | 226,800 | 266,160 | 39,360 | 17.35% | 1,716 | 1,786 | 70 | 4.11% |
| Cameron | 0 | 5 | 5 | N/A | 0 | 162,000 | 162,000 | N/A | 134 | 1,005 | 872 | 652.03% |
| Calhoun | 8 | 9 | 1 | 12.50% | 312,000 | 348,000 | 36,000 | 11.54% | 1,107 | 1,329 | 222 | 20.05% |
| Orange | 11 | 14 | . 3 | 27.27% | 354,000 | 549,600 | · | 55.25% | 2,832 | 4,591 | 1,759 | 62.10% |
| Chambers | 6 | | | 16.67% | 168,000 | 267,600 | | 59.29% | 263 | 614 | 351 | 133.69% |
| Matagorda | 1 | 1 | | 0.00% | 13,200 | 13,200 | | 0.00% | 107 | 113 | 6 | 5.61% |
| Liberty | 2 | | | 50.00% | 60,000 | 90,000 | | 50.00% | 503 | 858 | 355 | 70.58% |
| Travis | 22 | | | 13.64% | 590,400 | 844,560 | | 43.05% | 2,408 | 3,556 | 1,148 | 47.70% |
| Aransas | 2 | | | 100.00% | 84,360 | 174,360 | , | 106.69% | 262 | 721 | 459 | 175.19% |
| Hidalgo | 2 | | | 50.00% | 36,000 | 54,000 | | 50.00% | 356 | 277 | (79) | (22.19%) |
| San patricio | 0 | | | N/A | 00,000 | 04,000 | | N/A | 0 | 0 | 0 | (22.1370) N/A |
| Collin | 9 | | | (22.22%) | 228,000 | 294,000 | | 28.95% | 1,114 | 851 | (263) | (23.61%) |
| Waller | 4 | | () | 75.00% | 189,000 | 364,320 | , | 92.76% | 537 | 1,471 | 934 | 173.93% |
| Denton | 2 | | | 0.00% | 48,000 | 60,000 | | 25.00% | 272 | 364 | 934 | 33.82% |
| | 17 | | | | • | | | | | | | |
| Brazos | 17 | 13 | (4) | (23.53%) | 285,000 | 273,000 | (12,000) | (4.21%) | 1,821 | 1,463 | (358) | (19.66%) |
| Top 25 Counties | 1,706 | 1,576 | (130) | (7.62%) | 41,162,400 | 38,324,040 | (2,838,360) | (6.90%) | 213,207 | 217,193 | 3,986 | 1.87% |
| All Other Counties | , | , | | 8.20% | 2,421,240 | 2,853,360 | , , , | 17.85% | 12,057 | 13,321 | 1,264 | 10.48% |
| Tier 1 | 410 | 381 | (29) | (7.07%) | 13,444,440 | 12,516,600 | (927,840) | (6.90%) | 52,100 | 50,089 | (2,011) | (3.86%) |
| Tier 2 | 1,155 | | (84) | (7.27%) | 23,870,160 | 21,877,920 | , , , | (8.35%) | 143,354 | 149,474 | 6,120 | 4.27% |
| All Other Counties | , | | | (5.94%) | 6,269,040 | 6,782,880 | (, , , | 8.20% | 29,810 | 30,951 | 1,141 | 3.83% |
| Statewide Total | 1,767 | 1,642 | (125) | (7.07%) | 43,583,640 | 41,177,400 | (2,406,240) | (5.52%) | 225,264 | 230,514 | 5,250 | 2.33% |

Texas FAIR Plan Association Policy Growth Report As of 9/30/23

All Forms Combined



| | | | | lonths End | | | | - | | | | | | Annual Gr | | YTD Grov | |
|--------------------|--------|--------|--------|------------|--------|--------|--------|----------|--------|--------|--------|--------|--------|-----------|---------|----------|-------|
| County | Sep-23 | Aug-23 | Jul-23 | Jun-23 | May-23 | Apr-23 | Mar-23 | Feb-23 | Jan-23 | Dec-22 | Nov-22 | Oct-22 | Sep-22 | Actual | % | Actual | % |
| Harris | 42,598 | 42,263 | 41,662 | 40,905 | 40,102 | 39,288 | 38,745 | 38,205 | 38,068 | 38,174 | 38,318 | 38,490 | 38,693 | 3,905 | 10.1% | 4,424 | 11.6% |
| Fort bend | 5,036 | 4,956 | 4,843 | 4,640 | 4,509 | 4,388 | 4,308 | 4,191 | 4,140 | 4,111 | 4,090 | 4,091 | 4,088 | 948 | 23.2% | 925 | 22.5% |
| Galveston | 4,661 | 4,619 | 4,544 | 4,487 | 4,404 | 4,374 | 4,305 | 4,208 | 4,153 | 4,126 | 4,123 | 4,127 | 4,111 | 550 | 13.4% | 535 | 13.0% |
| Dallas | 1,868 | 1,850 | 1,827 | 1,823 | 1,816 | 1,813 | 1,821 | 1,805 | 1,815 | 1,831 | 1,852 | 1,865 | 1,882 | (14) | (0.7%) | 37 | 2.0% |
| Brazoria | 2,200 | 2,156 | 2,092 | 2,039 | 1,976 | 1,912 | 1,872 | 1,802 | 1,769 | 1,761 | 1,753 | 1,749 | 1,752 | 448 | 25.6% | 439 | 24.9% |
| Tarrant | 1,364 | 1,375 | 1,365 | 1,353 | 1,362 | 1,378 | 1,389 | 1,390 | 1,399 | 1,410 | 1,413 | 1,416 | 1,437 | (73) | (5.1%) | (46) | (3.3% |
| Nueces | 1,136 | 1,121 | 1,119 | 1,113 | 1,111 | 1,104 | 1,102 | 1,108 | 1,110 | 1,110 | 1,124 | 1,126 | 1,131 | 5 | 0.4% | 26 | 2.3% |
| El paso | 1,529 | 1,490 | 1,437 | 1,401 | 1,366 | 1,355 | 1,340 | 1,315 | 1,310 | 1,301 | 1,302 | 1,285 | 1,275 | 254 | 19.9% | 228 | 17.5% |
| Jefferson | 1,636 | 1,580 | 1,514 | 1,450 | 1,382 | 1,334 | 1,312 | 1,263 | 1,246 | 1,238 | 1,218 | 1,199 | 1,174 | 462 | 39.4% | 398 | 32.1% |
| Montgomery | 800 | 779 | 750 | 731 | 718 | 711 | 699 | 695 | 689 | 698 | 697 | 695 | 699 | 101 | 14.4% | 102 | 14.6% |
| Bexar | 537 | 517 | 512 | 509 | 507 | 508 | 514 | 506 | 502 | 505 | 506 | 510 | 520 | 17 | 3.3% | 32 | 6.3% |
| Cameron | 483 | 480 | 471 | 461 | 446 | 438 | 429 | 428 | 425 | 420 | 428 | 423 | 424 | 59 | 13.9% | 63 | 15.0% |
| Calhoun | 391 | 392 | 386 | 389 | 387 | 382 | 381 | 375 | 370 | 373 | 374 | 373 | 376 | 15 | 4.0% | 18 | 4.8% |
| Orange | 438 | 431 | 416 | 399 | 379 | 379 | 371 | 378 | 368 | 366 | 361 | 363 | 363 | 75 | 20.7% | 72 | 19.7% |
| Chambers | 341 | 332 | 323 | 314 | 302 | 289 | 282 | 267 | 267 | 271 | 268 | 271 | 272 | 69 | 25.4% | 70 | 25.8% |
| Matagorda | 288 | 288 | 279 | 274 | 266 | 266 | 264 | 252 | 248 | 247 | 246 | 245 | 253 | 35 | 13.8% | 41 | 16.6% |
| Travis | 224 | 219 | 220 | 216 | 216 | 213 | 210 | 204 | 202 | 196 | 205 | 210 | 217 | 7 | 3.2% | 28 | 14.3% |
| Liberty | 253 | 250 | 247 | 239 | 220 | 212 | 207 | 206 | 202 | 202 | 198 | 200 | 198 | 55 | 27.8% | 51 | 25.2% |
| Hidalgo | 180 | 183 | 179 | 176 | 170 | 161 | 161 | 164 | 168 | 166 | 171 | 169 | 172 | 8 | 4.7% | 14 | 8.4% |
| Aransas | 190 | 188 | 180 | 179 | 177 | 178 | 173 | 172 | 171 | 169 | 169 | 166 | 165 | 25 | 15.2% | 21 | 12.4% |
| San patricio | 186 | 183 | 175 | 166 | 163 | 161 | 160 | 155 | 157 | 161 | 157 | 158 | 158 | 28 | 17.7% | 25 | 15.5% |
| Collin | 163 | 162 | 158 | 155 | 151 | 149 | 152 | 153 | 154 | 152 | 154 | 153 | 156 | 7 | 4.5% | 11 | 7.2% |
| Waller | 150 | 145 | 144 | 147 | 148 | 145 | 142 | 129 | 126 | 123 | 123 | 124 | 121 | 29 | 24.0% | 27 | 22.0% |
| Denton | 133 | 131 | 125 | 117 | 116 | 115 | 115 | 113 | 110 | 108 | 109 | 109 | 107 | 26 | 24.3% | 25 | 23.1% |
| Brazos | 74 | 75 | 73 | 74 | 74 | 73 | 70 | 73 | 77 | 82 | 82 | 83 | 83 | (9) | (10.8%) | (8) | (9.8% |
| Top 25 Counties | 66,859 | 66,165 | 65,041 | 63,757 | 62,468 | 61,326 | 60,524 | 59,557 | 59,246 | 59,301 | 59,441 | 59,600 | 59,827 | 7,032 | 11.8% | 7,558 | 12.7% |
| All Other Counties | 2,414 | 2,377 | 2,322 | 2,276 | 2,236 | 2,178 | 2,147 | 2,141 | 2,145 | 2,151 | 2,127 | 2,138 | 2,149 | 265 | 12.3% | 263 | 12.2% |
| Tier 1 | 11,641 | 11,467 | 11,209 | 10,998 | 10,736 | 10,554 | 10,396 | 10,145 | 10,029 | 9,986 | 9,971 | 9,945 | 9,922 | 1,719 | 17.3% | 1,655 | 16.6% |
| Tier 2 | 48.878 | 48.455 | 47,712 | 46,714 | 45,735 | 44,764 | 44,112 | | 43,267 | 43,339 | 43,449 | 43,623 | 43,822 | 5,056 | 11.5% | 5,539 | 12.8% |
| All Other Counties | 8,754 | 8,620 | 8,442 | 8,321 | 8,233 | 8,186 | 8,163 | 8,091 | 8,095 | 8,127 | 8,148 | 8,170 | 8,232 | 522 | 6.3% | 627 | 7.7% |
| Statewide Total | 69,273 | 68,542 | 67,363 | 66,033 | 64,704 | 63,504 | 62,671 | 61,698 | 61,391 | 61,452 | 61,568 | 61,738 | 61,976 | 7,297 | 11.8% | 7,821 | 12.7% |

As of 9/30/23 HO-A Policies



| 0 | | n-Force at | | | M 00 | A OO | M 00 | F-1- 00 | I 00 | D 00 | N 00 | 0-4-00 | 0 00 | Annual G | | YTD Grov | |
|--------------------|--------|------------|--------|--------|--------|--------|--------|---------|--------|--------|--------|--------|--------|----------|--------|----------|-------|
| County | Sep-23 | Aug-23 | Jul-23 | Jun-23 | May-23 | Apr-23 | Mar-23 | Feb-23 | Jan-23 | Dec-22 | Nov-22 | Oct-22 | Sep-22 | Actual | % | Actual | % |
| Harris | 15,620 | 15,435 | 15,120 | 14,691 | 14,225 | 13,721 | 13,438 | 13,100 | 13,020 | 13,062 | 13,120 | 13,161 | 13,230 | 2,390 | 18.1% | 2,558 | 19.6% |
| Fort bend | 1,418 | 1,369 | 1,315 | 1,230 | 1,167 | 1,124 | 1,098 | 1,066 | 1,045 | 1,044 | 1,039 | 1,042 | 1,040 | 378 | 36.3% | 374 | 35.8% |
| Galveston | 3,438 | 3,402 | 3,335 | 3,291 | 3,227 | 3,190 | 3,149 | 3,069 | 3,044 | 3,013 | 2,998 | 2,998 | 2,982 | 456 | 15.3% | 425 | 14.1% |
| Dallas | 828 | 819 | 804 | 800 | 788 | 795 | 798 | 798 | 794 | 804 | 815 | 824 | 830 | (2) | (0.2%) | 24 | 3.0% |
| Brazoria | 1,685 | 1,647 | 1,598 | 1,556 | 1,508 | 1,462 | 1,423 | 1,365 | 1,335 | 1,325 | 1,324 | 1,326 | 1,324 | 361 | 27.3% | 360 | 27.2% |
| Tarrant | 735 | 732 | 728 | 720 | 724 | 727 | 728 | 730 | 735 | 736 | 740 | 743 | 746 | (11) | (1.5%) | (1) | (0.1% |
| Nueces | 681 | 669 | 666 | 660 | 658 | 652 | 650 | 655 | 655 | 654 | 661 | 662 | 664 | 17 | 2.6% | 27 | 4.1% |
| El paso | 1,311 | 1,276 | 1,226 | 1,193 | 1,164 | 1,160 | 1,150 | 1,127 | 1,119 | 1,107 | 1,108 | 1,092 | 1,084 | 227 | 20.9% | 204 | 18.4% |
| Jefferson | 1,271 | 1,233 | 1,175 | 1,117 | 1,057 | 1,013 | 979 | 940 | 925 | 915 | 907 | 891 | 874 | 397 | 45.4% | 356 | 38.9% |
| Montgomery | 467 | 443 | 419 | 409 | 396 | 394 | 394 | 394 | 389 | 401 | 399 | 402 | 402 | 65 | 16.2% | 66 | 16.5% |
| Bexar | 332 | 321 | 315 | 310 | 311 | 307 | 312 | 311 | 312 | 316 | 320 | 321 | 327 | 5 | 1.5% | 16 | 5.1% |
| Cameron | 313 | 311 | 303 | 293 | 282 | 277 | 268 | 263 | 259 | 251 | 258 | 252 | 254 | 59 | 23.2% | 62 | 24.7% |
| Calhoun | 330 | 329 | 321 | 321 | 322 | 316 | 314 | 308 | 301 | 307 | 309 | 306 | 306 | 24 | 7.8% | 23 | 7.5% |
| Orange | 273 | 269 | 264 | 246 | 238 | 235 | 232 | 237 | 227 | 227 | 222 | 227 | 226 | 47 | 20.8% | 46 | 20.3% |
| Chambers | 296 | 286 | 277 | 267 | 254 | 242 | 236 | 227 | 225 | 229 | 227 | 229 | 229 | 67 | 29.3% | 67 | 29.3% |
| Matagorda | 252 | 253 | 246 | 239 | 231 | 230 | 228 | 215 | 211 | 210 | 208 | 207 | 211 | 41 | 19.4% | 42 | 20.0% |
| Travis | 119 | 116 | 117 | 112 | 111 | 108 | 106 | 104 | 105 | 99 | 105 | 108 | 112 | 7 | 6.3% | 20 | 20.2% |
| Liberty | 148 | 147 | 146 | 138 | 125 | 124 | 121 | 124 | 121 | 119 | 117 | 116 | 116 | 32 | 27.6% | 29 | 24.4% |
| Hidalgo | 59 | 63 | 58 | 58 | 59 | 53 | 52 | 54 | 56 | 56 | 59 | 58 | 60 | (1) | (1.7%) | 3 | 5.4% |
| Aransas | 153 | 152 | 146 | 146 | 145 | 145 | 143 | 142 | 140 | 138 | 139 | 137 | 137 | 16 | 11.7% | 15 | 10.9% |
| San patricio | 154 | 152 | 143 | 136 | 134 | 132 | 128 | 123 | 124 | 126 | 124 | 124 | 126 | 28 | 22.2% | 28 | 22.2% |
| Collin | 54 | 52 | 48 | 47 | 45 | 45 | 46 | 46 | 46 | 43 | 46 | 46 | 47 | 7 | 14.9% | 11 | 25.6% |
| Waller | 92 | 89 | 86 | 91 | 93 | 91 | 89 | 81 | 79 | 79 | 78 | 79 | 76 | 16 | 21.1% | 13 | 16.5% |
| Denton | 91 | 89 | 82 | 77 | 77 | 74 | 74 | 71 | 66 | 65 | 67 | 67 | 66 | 25 | 37.9% | 26 | 40.0% |
| Brazos | 30 | 30 | 30 | 29 | 27 | 25 | 25 | 27 | 29 | 31 | 32 | 32 | 32 | (2) | (6.3%) | (1) | (3.2% |
| Top 25 Counties | 30,150 | 29,684 | 28,968 | 28,177 | 27,368 | 26,642 | 26,181 | 25,577 | 25,362 | 25,357 | 25,422 | 25,450 | 25,501 | 4.649 | 18.2% | 4,793 | 18.9% |
| All Other Counties | 1,488 | 1,443 | 1,398 | 1,353 | 1,319 | 1,289 | 1,264 | 1,252 | 1,252 | 1,254 | 1,249 | 1,254 | 1,273 | 215 | 16.9% | 234 | 18.7% |
| Tier 1 | 8,667 | 8,526 | 8,302 | 8,118 | 7,907 | 7,745 | 7,602 | 7,389 | 7,299 | 7,246 | 7,233 | 7,207 | 7,183 | 1,484 | 20.7% | 1,421 | 19.6% |
| Tier 2 | 17,723 | 17,483 | 17,095 | 16,552 | 16,001 | 15,434 | 15,113 | | 14,640 | 14,675 | 14,724 | 14,767 | 14,838 | 2,885 | 19.4% | 3,048 | 20.8% |
| All Other Counties | 5,248 | 5,118 | 4,969 | 4,860 | 4,779 | 4,752 | 4,730 | 4,690 | 4,675 | 4,690 | 4,714 | 4,730 | 4,753 | 495 | 10.4% | 558 | 11.9% |
| Statewide Total | 31,638 | 31,127 | 30,366 | 29,530 | 28,687 | 27,931 | 27,445 | 26,829 | 26,614 | 26,611 | 26,671 | 26,704 | 26,774 | 4,864 | 18.2% | 5,027 | 18.9% |

As of 9/30/23 TDP-1 Policies



| _ | | n-Force at | | | | | | | | | | | | Annual G | | YTD Grov | |
|--------------------|--------|------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|----------|---------|----------|--------|
| County | Sep-23 | Aug-23 | Jul-23 | Jun-23 | May-23 | Apr-23 | Mar-23 | Feb-23 | Jan-23 | Dec-22 | Nov-22 | Oct-22 | Sep-22 | Actual | % | Actual | % |
| Harris | 24,117 | 23,988 | 23,725 | 23,411 | 23,081 | 22,768 | 22,504 | 22,252 | 22,168 | 22,186 | 22,241 | 22,358 | 22,457 | 1,660 | 7.4% | 1,931 | 8.7% |
| Fort bend | 3,479 | 3,450 | 3,384 | 3,266 | 3,199 | 3,118 | 3,062 | 2,977 | 2,948 | 2,916 | 2,899 | 2,902 | 2,901 | 578 | 19.9% | 563 | 19.3% |
| Galveston | 746 | 741 | 726 | 711 | 700 | 701 | 674 | 646 | 615 | 616 | 624 | 626 | 626 | 120 | 19.2% | 130 | 21.1% |
| Dallas | 942 | 934 | 927 | 928 | 928 | 917 | 924 | 912 | 923 | 928 | 939 | 940 | 948 | (6) | (0.6%) | 14 | 1.5% |
| Brazoria | 472 | 466 | 451 | 433 | 417 | 401 | 399 | 388 | 383 | 384 | 374 | 369 | 373 | 99 | 26.5% | 88 | 22.9% |
| Tarrant | 603 | 616 | 612 | 608 | 614 | 627 | 636 | 634 | 636 | 645 | 644 | 644 | 659 | (56) | (8.5%) | (42) | (6.5%) |
| Nueces | 274 | 272 | 267 | 266 | 260 | 257 | 254 | 255 | 252 | 251 | 262 | 259 | 265 | 9 | 3.4% | 23 | 9.2% |
| El paso | 213 | 210 | 207 | 203 | 196 | 189 | 184 | 183 | 186 | 190 | 190 | 189 | 187 | 26 | 13.9% | 23 | 12.1% |
| Jefferson | 323 | 306 | 300 | 291 | 283 | 283 | 294 | 284 | 284 | 286 | 275 | 272 | 264 | 59 | 22.3% | 37 | 12.9% |
| Montgomery | 300 | 301 | 296 | 285 | 284 | 279 | 269 | 264 | 264 | 260 | 259 | 253 | 256 | 44 | 17.2% | 40 | 15.4% |
| Bexar | 159 | 151 | 151 | 153 | 150 | 153 | 153 | 149 | 146 | 145 | 143 | 147 | 150 | 9 | 6.0% | 14 | 9.7% |
| Cameron | 76 | 77 | 77 | 77 | 74 | 71 | 68 | 72 | 71 | 72 | 72 | 73 | 74 | 2 | 2.7% | 4 | 5.6% |
| Calhoun | 47 | 49 | 54 | 55 | 52 | 52 | 53 | 53 | 54 | 51 | 51 | 53 | 56 | (9) | (16.1%) | (4) | (7.8% |
| Orange | 151 | 149 | 141 | 143 | 131 | 135 | 130 | 132 | 131 | 129 | 128 | 125 | 126 | 25 | 19.8% | 22 | 17.1% |
| Chambers | 38 | 40 | 40 | 41 | 40 | 39 | 39 | 34 | 35 | 35 | 34 | 36 | 37 | 1 | 2.7% | 3 | 8.6% |
| Matagorda | 35 | 34 | 32 | 34 | 34 | 35 | 35 | 36 | 36 | 36 | 37 | 37 | 41 | (6) | (14.6%) | (1) | (2.8% |
| Travis | 50 | 50 | 49 | 50 | 48 | 48 | 48 | 46 | 45 | 46 | 49 | 49 | 52 | (2) | (3.8%) | ٠,, | 8.7% |
| Liberty | 102 | 99 | 97 | 97 | 91 | 85 | 83 | 79 | 78 | 80 | 78 | 81 | 80 | 22 | 27.5% | 22 | 27.5% |
| Hidalgo | 111 | 110 | 111 | 108 | 101 | 99 | 99 | 100 | 102 | 100 | 102 | 102 | 103 | 8 | 7.8% | 11 | 11.0% |
| Aransas | 24 | 23 | 22 | 21 | 21 | 21 | 18 | 18 | 18 | 18 | 17 | 17 | 16 | 8 | 50.0% | 6 | 33.3% |
| San patricio | 32 | 31 | 32 | 30 | 29 | 29 | 32 | 32 | 32 | 33 | 32 | 33 | 31 | 1 | 3.2% | (1) | (3.0% |
| Collin | 89 | 88 | 88 | 87 | 85 | 83 | 85 | 85 | 86 | 86 | 86 | 85 | 86 | 3 | 3.5% | 3 | 3.5% |
| Waller | 51 | 49 | 50 | 49 | 48 | 47 | 46 | 44 | 44 | 41 | 42 | 40 | 41 | 10 | 24.4% | 10 | 24.4% |
| Denton | 38 | 38 | 37 | 35 | 34 | 36 | 36 | 37 | 39 | 39 | 38 | 38 | 37 | 1 | 2.7% | (1) | (2.6% |
| Brazos | 20 | 19 | 19 | 19 | 20 | 20 | 18 | 18 | 20 | 21 | 21 | 22 | 21 | (1) | (4.8%) | ` , | (4.8%) |
| Top 25 Counties | 32.492 | 32.291 | 31,895 | 31.401 | 30,920 | 30.493 | 30.143 | 29,730 | 29.596 | 29,594 | 29,637 | 29,750 | 29,887 | 2,605 | 8.7% | 2.898 | 9.8% |
| All Other Counties | 844 | 853 | 846 | 845 | 836 | 812 | 806 | 808 | 817 | 820 | 799 | 805 | 797 | 47 | 5.9% | 24 | 2.9% |
| Tier 1 | 2.100 | 2,073 | 2,033 | 1,991 | 1,941 | 1,917 | 1,896 | 1,849 | 1,811 | 1,812 | 1,809 | 1,806 | 1,811 | 289 | 16.0% | 288 | 15.9% |
| Tier 2 | 28,121 | 27,959 | 27,624 | 27,184 | 26,764 | 26,358 | 26,020 | 25,682 | 25,572 | 25,557 | 25,585 | 25,708 | 25,802 | 2,319 | 9.0% | 2,564 | 10.0% |
| All Other Counties | 3,115 | 3,112 | 3,084 | 3,071 | 3,051 | 3,030 | 3,033 | 3,007 | 3,030 | 3,045 | 3,042 | 3,041 | 3,071 | 44 | 1.4% | 70 | 2.3% |
| Statewide Total | 33,336 | 33,144 | 32,741 | 32,246 | 31,756 | 31,305 | 30,949 | 30,538 | 30,413 | 30,414 | 30,436 | 30,555 | 30,684 | 2,652 | 8.6% | 2,922 | 9.6% |

Texas FAIR Plan Association Policy Growth Report As of 9/30/23

HO-CONB Policies



| | | n-Force at | | | | | | | | | | | | Annual G | | YTD Grov | |
|--------------------|--------|------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|----------|----------|----------|----------|
| County | Sep-23 | Aug-23 | Jul-23 | Jun-23 | May-23 | Apr-23 | Mar-23 | Feb-23 | Jan-23 | Dec-22 | Nov-22 | Oct-22 | Sep-22 | Actual | % | Actual | % |
| Harris | 1,885 | 1,866 | 1,847 | 1,839 | 1,850 | 1,849 | 1,865 | 1,876 | 1,894 | 1,918 | 1,926 | 1,935 | 1,946 | (61) | (3.1%) | (33) | (1.7%) |
| Fort bend | 71 | 73 | 72 | 72 | 69 | 71 | 71 | 71 | 72 | 71 | 75 | 74 | 74 | (3) | (4.1%) | 0 | 0.0% |
| Galveston | 211 | 213 | 213 | 210 | 208 | 208 | 202 | 200 | 198 | 202 | 204 | 205 | 208 | 3 | 1.4% | 9 | 4.5% |
| Dallas | 77 | 77 | 75 | 74 | 77 | 75 | 74 | 71 | 75 | 74 | 75 | 75 | 77 | 0 | 0.0% | 3 | 4.1% |
| Brazoria | 8 | 8 | 8 | 8 | 8 | 9 | 9 | 9 | 9 | 9 | 9 | 8 | 9 | (1) | (11.1%) | (1) | (11.1%) |
| Tarrant | 3 | 2 | 1 | 0 | 0 | 1 | 1 | 0 | 2 | 2 | 2 | 2 | 4 | (1) | (25.0%) | 1 | 50.0% |
| Nueces | 160 | 161 | 165 | 164 | 171 | 174 | 177 | 177 | 181 | 183 | 179 | 183 | 180 | (20) | (11.1%) | (23) | (12.6%) |
| El paso | 1 | 1 | 1 | 1 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | (1) | (50.0%) | (1) | (50.0%) |
| Jefferson | 11 | 10 | 10 | 9 | 9 | 8 | 8 | 9 | 9 | 8 | 8 | 8 | 8 | | 37.5% | 3 | 37.5% |
| Montgomery | 16 | 16 | 16 | 16 | 16 | 14 | 12 | 14 | 14 | 14 | 14 | 15 | 15 | 1 | 6.7% | 2 | 14.3% |
| Bexar | 32 | 32 | 32 | 31 | 32 | 32 | 32 | 30 | 30 | 30 | 30 | 30 | 30 | 2 | 6.7% | 2 | 6.7% |
| Cameron | 89 | 89 | 88 | 88 | 87 | 87 | 90 | 90 | 92 | 96 | 97 | 98 | 96 | (7) | (7.3%) | (7) | (7.3%) |
| Calhoun | 5 | 5 | 4 | 5 | 5 | 6 | 6 | 6 | 7 | 7 | 6 | 6 | 6 | (1) | (16.7%) | | (28.6%) |
| Orange | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | N/A | | N/A |
| Chambers | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | N/A | . 0 | N/A |
| Matagorda | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | N/A | . 0 | N/A |
| Travis | 30 | 30 | 32 | 32 | 32 | 31 | 31 | 30 | 30 | 31 | 29 | 30 | 31 | (1) | (3.2%) | (1) | (3.2%) |
| Liberty | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | ٠, | N/A | . , | N/A |
| Hidalgo | 7 | 7 | 7 | 7 | 7 | 6 | 7 | 7 | 7 | 7 | 7 | 7 | 7 | 0 | 0.0% | 0 | 0.0% |
| Aransas | 9 | 9 | 9 | 9 | 9 | 10 | 10 | 10 | 11 | 11 | 11 | 10 | 10 | (1) | (10.0%) | (2) | (18.2%) |
| San patricio | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 1 | 1 | (1) | (100.0%) | (1) | (100.0%) |
| Collin | 13 | 14 | 14 | 13 | 13 | 13 | 13 | 13 | 13 | 13 | 13 | 14 | 14 | (1) | (7.1%) | 0 | 0.0% |
| Waller | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | N/A | . 0 | N/A |
| Denton | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 0 | 0.0% | 0 | 0.0% |
| Brazos | 11 | 12 | 10 | 10 | 11 | 12 | 11 | 12 | 12 | 14 | 13 | 13 | 13 | (2) | (15.4%) | (3) | (21.4%) |
| Top 25 Counties | 2,641 | 2,627 | 2,606 | 2,590 | 2,608 | 2,610 | 2,623 | 2,629 | 2,660 | 2,695 | 2,703 | 2,718 | 2,733 | (92) | (3.4%) | (54) | (2.0%) |
| All Other Counties | , | 17 | 17 | 18 | 18 | 18 | | | 18 | 18 | 18 | | 18 | ` , | (11.1%) | , , | (11.1%) |
| Tier 1 | 493 | 495 | 497 | 493 | 497 | 502 | 502 | 501 | 507 | 517 | 515 | 519 | 518 | (25) | (4.8%) | (24) | (4.6%) |
| Tier 2 | 1,963 | 1,946 | 1,926 | 1,918 | 1,926 | 1,926 | 1,943 | | 1,973 | 1,996 | 2,008 | | 2,027 | (64) | (3.2%) | | (1.7%) |
| All Other Counties | | 203 | 200 | 197 | 203 | 200 | 196 | | 198 | 200 | 198 | | 206 | ` , | (2.4%) | | 0.5% |
| Statewide Total | 2,657 | 2,644 | 2,623 | 2,608 | 2,626 | 2,628 | 2,641 | 2,648 | 2,678 | 2,713 | 2,721 | 2,737 | 2,751 | (94) | (3.4%) | (56) | (2.1%) |

As of 9/30/23 HO-BT Policies



| | | n-Force at | | | | | | | | | | | | Annual G | | YTD Grov | |
|--------------------|--------|------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|----------|---------|----------|----------|
| County | Sep-23 | Aug-23 | Jul-23 | Jun-23 | May-23 | Apr-23 | Mar-23 | Feb-23 | Jan-23 | Dec-22 | Nov-22 | Oct-22 | Sep-22 | Actual | % | Actual | % |
| Harris | 976 | 974 | 970 | 964 | 946 | 950 | 938 | 977 | 986 | 1,008 | 1,031 | 1,036 | 1,060 | (84) | (7.9%) | (32) | (3.2%) |
| Fort bend | 68 | 64 | 72 | 72 | 74 | 75 | | 77 | 75 | 80 | 77 | 73 | 73 | (5) | (6.8%) | (12) | (15.0%) |
| Galveston | 266 | 263 | 270 | 275 | 269 | 275 | 280 | 293 | 296 | 295 | 297 | 298 | 295 | (29) | (9.8%) | ٠, | (9.8% |
| Dallas | 21 | 20 | 21 | 21 | 23 | 26 | 25 | 24 | 23 | 25 | 23 | 26 | 27 | `(6) | (22.2%) | ٠, | (16.0% |
| Brazoria | 35 | 35 | 35 | 42 | 43 | 40 | 41 | 40 | 42 | 43 | 46 | 46 | 46 | (11) | (23.9%) | | (18.6% |
| Tarrant | 23 | 25 | 24 | 25 | 24 | 23 | 24 | 26 | 26 | 27 | 27 | 27 | 28 | `(5) | (17.9%) | ٠, | (14.8% |
| Nueces | 21 | 19 | 21 | 23 | 22 | 21 | 21 | 21 | 22 | 22 | 22 | 22 | 22 | | (4.5%) | ٠, | (4.5%) |
| El paso | 4 | 3 | 3 | 4 | 4 | 4 | 4 | 3 | 3 | 2 | | | 2 | ` ' | 100.0% | 2 | 100.0% |
| Jefferson | 31 | 31 | 29 | 33 | 33 | 30 | 31 | 30 | 28 | 29 | 28 | | 28 | | 10.7% | 2 | 6.9% |
| Montgomery | 17 | 19 | 19 | 21 | 22 | 24 | 24 | 23 | 22 | 23 | 25 | 25 | 26 | (9) | (34.6%) | (6) | (26.1%) |
| Bexar | 14 | 13 | 14 | 15 | 14 | 16 | 17 | 16 | 14 | 14 | 13 | | 13 | 1 | 7.7% | 0 | 0.0% |
| Cameron | 5 | | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 1 | 1 | 0 | 0 | 5 | N/A | 4 | 400.0% |
| Calhoun | 9 | | 7 | 8 | 8 | 8 | 8 | 8 | 8 | 8 | 8 | 8 | 8 | 1 | 12.5% | 1 | 12.5% |
| Orange | 14 | 13 | 11 | 10 | 10 | 9 | 9 | 9 | 10 | 10 | 11 | 11 | 11 | 3 | 27.3% | 4 | 40.0% |
| Chambers | 7 | 6 | 6 | 6 | 8 | 8 | 7 | 6 | 7 | 7 | 7 | 6 | 6 | 1 | 16.7% | 0 | 0.0% |
| Matagorda | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 0 | 0.0% | 0 | 0.0% |
| Travis | 25 | 23 | 22 | 22 | 25 | 26 | 25 | 24 | 22 | 20 | 22 | 23 | 22 | 3 | 13.6% | 5 | 25.0% |
| Liberty | 3 | | 4 | 4 | 4 | 3 | 3 | 3 | 3 | 3 | | | 2 | | 50.0% | 0 | 0.0% |
| Hidalgo | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 2 | 2 | 1 | 50.0% | 0 | 0.0% |
| Aransas | 4 | 4 | 3 | 3 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 100.0% | 2 | 100.0% |
| San patricio | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | N/A | (1) | (100.0%) |
| Collin | 7 | 8 | 8 | 8 | 8 | 8 | 8 | 9 | 9 | 10 | 9 | 8 | 9 | (2) | (22.2%) |) (3) | (30.0%) |
| Waller | 7 | 7 | 8 | 7 | 7 | 7 | 7 | 4 | 3 | 3 | 3 | 5 | 4 | 3 | 75.0% | 4 | 133.3% |
| Denton | 2 | 2 | 4 | 3 | 3 | 3 | 3 | 3 | 3 | 2 | 2 | 2 | 2 | 0 | 0.0% | 0 | 0.0% |
| Brazos | 13 | 14 | 14 | 16 | 16 | 16 | 16 | 16 | 16 | 16 | 16 | 16 | 17 | (4) | (23.5%) | (3) | (18.8%) |
| Top 25 Counties | 1,576 | 1,563 | 1,572 | 1,589 | 1,572 | 1,581 | 1,577 | 1,621 | 1,628 | 1,655 | 1,679 | 1,682 | 1,706 | (130) | (7.6%) | (79) | (4.8%) |
| All Other Counties | , | | 61 | 60 | 63 | 59 | 59 | 62 | 58 | 59 | 61 | 60 | 61 | 5 | 8.2% | 7 | 11.9% |
| Tier 1 | 381 | 373 | 377 | 396 | 391 | 390 | 396 | 406 | 412 | 411 | 414 | 413 | 410 | (29) | (7.1%) | (30) | (7.3%) |
| Tier 2 | 1,071 | 1,067 | 1,067 | 1,060 | 1,044 | 1,046 | 1,036 | 1,076 | 1,082 | 1,111 | 1,132 | 1,132 | 1,155 | (84) | (7.1%) | | (3.6%) |
| All Other Counties | | , | 189 | 193 | 200 | 204 | 204 | 201 | 192 | 192 | 194 | 197 | 202 | ` , | (5.9%) | , | (1.0%) |
| Statewide Total | 1,642 | 1,627 | 1,633 | 1,649 | 1,635 | 1,640 | 1,636 | 1,683 | 1,686 | 1,714 | 1,740 | 1,742 | 1,767 | (125) | (7.1%) |) (72) | (4.2%) |

As of 9/30/23 All Forms Combined (000,000 Omitted)



| | | | | 2 Months E | | | | | | | | | | Annual | | YTD Gr | |
|--------------------|--------|--------|--------|------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|-------|--------|-------|
| County | Sep-23 | Aug-23 | Jul-23 | Jun-23 | May-23 | Apr-23 | Mar-23 | Feb-23 | Jan-23 | Dec-22 | Nov-22 | Oct-22 | Sep-22 | Actual | % | Actual | % |
| Harris | 8,074 | 7,916 | 7,693 | 7,392 | 7,082 | 6,778 | 6,564 | 6,309 | 6,224 | 6,195 | 6,182 | 6,171 | 6,162 | 1,912 | 31.0% | 1,879 | 30.3% |
| Fort bend | 1,167 | 1,132 | 1,073 | 1,000 | 940 | 894 | 859 | 814 | 793 | 782 | 770 | 767 | 761 | 406 | 53.4% | 385 | 49.2% |
| Galveston | 1,474 | 1,452 | 1,406 | 1,378 | 1,336 | 1,307 | 1,268 | 1,200 | 1,173 | 1,157 | 1,145 | 1,139 | 1,125 | 349 | 31.0% | 317 | 27.4% |
| Dallas | 362 | 352 | 340 | 337 | 332 | 328 | 328 | 324 | 322 | 324 | 328 | 331 | 330 | 32 | 9.8% | 37 | 11.5% |
| Brazoria | 705 | 683 | 656 | 627 | 596 | 569 | 544 | 512 | 493 | 488 | 479 | 475 | 469 | 236 | 50.3% | 218 | 44.6% |
| Tarrant | 260 | 255 | 250 | 243 | 242 | 242 | 243 | 242 | 242 | 241 | 240 | 240 | 243 | 17 | 6.9% | 19 | 8.19 |
| Nueces | 261 | 255 | 252 | 249 | 246 | 243 | 241 | 239 | 239 | 237 | 240 | 239 | 240 | 21 | 8.9% | 24 | 10.3% |
| El paso | 411 | 396 | 379 | 365 | 353 | 349 | 344 | 335 | 332 | 327 | 326 | 319 | 315 | 96 | 30.4% | 85 | 25.9% |
| Jefferson | 473 | 450 | 428 | 405 | 376 | 354 | 343 | 323 | 314 | 311 | 304 | 297 | 289 | 183 | 63.5% | 162 | 52.1% |
| Montgomery | 187 | 172 | 160 | 150 | 141 | 135 | 131 | 129 | 127 | 128 | 129 | 129 | 128 | 59 | 46.2% | 58 | 45.4% |
| Bexar | 111 | 104 | 101 | 98 | 98 | 96 | 96 | 94 | 94 | 94 | 94 | 93 | 95 | 16 | 16.4% | 17 | 17.8% |
| Cameron | 112 | 109 | 105 | 100 | 96 | 90 | 87 | 84 | 83 | 80 | 81 | 79 | 79 | 33 | 41.6% | 32 | 40.6% |
| Calhoun | 105 | 105 | 102 | 102 | 101 | 98 | 97 | 96 | 94 | 95 | 95 | 94 | 94 | 11 | 11.6% | 10 | 10.6% |
| Orange | 88 | 85 | 81 | 75 | 69 | 67 | 64 | 65 | 63 | 63 | 60 | 61 | 61 | 27 | 43.9% | 25 | 40.0% |
| Chambers | 128 | 123 | 119 | 114 | 104 | 99 | 96 | 87 | 85 | 86 | 84 | 84 | 83 | 45 | 54.2% | 42 | 48.6% |
| Matagorda | 78 | 78 | 74 | 71 | 67 | 66 | 65 | 61 | 60 | 59 | 57 | 57 | 59 | 20 | 33.3% | 19 | 32.8% |
| Travis | 52 | 49 | 47 | 44 | 43 | 41 | 39 | 38 | 37 | 35 | 37 | 38 | 40 | 12 | 30.9% | 17 | 49.7% |
| Liberty | 37 | 35 | 34 | 32 | 28 | 27 | 27 | 27 | 26 | 26 | 25 | 25 | 25 | 12 | 48.1% | 11 | 42.89 |
| Hidalgo | 25 | 25 | 24 | 23 | 22 | 20 | 20 | 19 | 19 | 19 | 19 | 19 | 20 | 5 | 26.2% | 6 | 30.1% |
| Aransas | 44 | 43 | 41 | 41 | 41 | 40 | 39 | 39 | 38 | 37 | 37 | 36 | 36 | 8 | 21.8% | 7 | 18.8% |
| San patricio | 52 | 51 | 48 | 45 | 43 | 42 | 40 | 38 | 38 | 39 | 38 | 37 | 37 | 15 | 39.8% | 13 | 32.9% |
| Collin | 43 | 41 | 38 | 36 | 34 | 33 | 34 | 34 | 34 | 32 | 33 | 33 | 33 | 10 | 29.9% | 12 | 36.4% |
| Waller | 25 | 23 | 22 | 21 | 22 | 21 | 21 | 20 | 19 | 19 | 18 | 18 | 18 | 7 | 39.8% | 6 | 32.3% |
| Denton | 48 | 47 | 42 | 38 | 37 | 36 | 36 | 34 | 30 | 30 | 30 | 30 | 30 | 18 | 60.4% | 19 | 62.9% |
| Brazos | 13 | 13 | 13 | 13 | 13 | 12 | 11 | 11 | 12 | 12 | 13 | 13 | 12 | 1 | 4.4% | 1 | 4.4% |
| Top 25 Counties | 14,333 | 13,994 | 13,528 | 13,000 | 12,462 | 11,989 | 11,636 | 11,171 | 10,991 | 10,913 | 10,865 | 10,824 | 10,783 | 3,550 | 32.9% | 3,420 | 31.3% |
| All Other Counties | 516 | 495 | 471 | 453 | 435 | 419 | 404 | 395 | 393 | 389 | 388 | 389 | 390 | 126 | 32.3% | 128 | 32.9% |
| Tier 1 | 3,462 | 3,379 | 3,261 | 3,163 | 3,035 | 2,935 | 2,847 | 2,703 | 2,643 | 2,611 | 2,586 | 2,562 | 2,535 | 927 | 36.5% | 851 | 32.6% |
| Tier 2 | 9,456 | 9,256 | 8,966 | 8,581 | 8,199 | 7,839 | 7,583 | 7,283 | 7,174 | 7,133 | 7,104 | 7,090 | 7,076 | 2,380 | 33.6% | 2,322 | 32.6% |
| All Other Counties | 1,931 | 1,854 | 1,772 | 1,709 | 1,663 | 1,633 | 1,610 | | 1,567 | 1,557 | 1,563 | 1,561 | 1,562 | 369 | 23.7% | 374 | 24.1% |
| Statewide Total | 14,849 | 14,489 | 13,999 | 13,452 | 12,897 | 12,408 | 12,040 | 11,566 | 11,384 | 11,302 | 11,253 | 11,213 | 11,173 | 3,676 | 32.9% | 3,548 | 31.49 |

As of 9/30/23 HO-A Policies (000,000 Omitted)



| 0 | | | | 2 Months E | | | M 00 | F-1-00 | I 00 | D 00 | NI 00 | 0-4-00 | 0 00 | Annual | | YTD Gr | |
|--------------------|--------|--------|--------|------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|-------|--------|-------|
| County | Sep-23 | Aug-23 | Jul-23 | Jun-23 | May-23 | Apr-23 | Mar-23 | Feb-23 | Jan-23 | Dec-22 | Nov-22 | Oct-22 | Sep-22 | Actual | % | Actual | % |
| Harris | 4,782 | 4,660 | 4,500 | 4,272 | 4,036 | 3,808 | 3,659 | 3,470 | 3,415 | 3,397 | 3,388 | 3,372 | 3,364 | 1,418 | 42.1% | 1,385 | 40.8% |
| Fort bend | 544 | 520 | 480 | 434 | 392 | 365 | 345 | 323 | 312 | 309 | 303 | 301 | 297 | 247 | 83.1% | 235 | 76.0% |
| Galveston | 1,343 | 1,324 | 1,279 | 1,252 | 1,216 | 1,188 | 1,154 | 1,091 | 1,073 | 1,056 | 1,044 | 1,038 | 1,025 | 319 | 31.1% | 287 | 27.2% |
| Dallas | 241 | 233 | 223 | 221 | 215 | 214 | 213 | 213 | 210 | 212 | 214 | 217 | 215 | 26 | 12.1% | 30 | 13.9% |
| Brazoria | 630 | 609 | 585 | 559 | 532 | 509 | 485 | 455 | 438 | 432 | 426 | 424 | 418 | 213 | 50.9% | 198 | 45.7% |
| Tarrant | 191 | 185 | 182 | 174 | 174 | 172 | 172 | 172 | 172 | 169 | 169 | 169 | 170 | 21 | 12.1% | 21 | 12.7% |
| Nueces | 216 | 210 | 208 | 205 | 203 | 200 | 198 | 196 | 196 | 194 | 197 | 196 | 197 | 19 | 9.6% | 22 | 11.2% |
| El paso | 385 | 370 | 353 | 340 | 329 | 327 | 322 | 314 | 310 | 304 | 304 | 297 | 293 | 91 | 31.1% | 80 | 26.4% |
| Jefferson | 435 | 415 | 394 | 373 | 345 | 323 | 311 | 292 | 284 | 280 | 275 | 269 | 261 | 174 | 66.4% | 155 | 55.2% |
| Montgomery | 144 | 131 | 119 | 112 | 104 | 101 | 99 | 97 | 96 | 97 | 98 | 99 | 97 | 47 | 48.3% | 47 | 48.2% |
| Bexar | 93 | 88 | 85 | 82 | 83 | 80 | 80 | 79 | 79 | 80 | 80 | 79 | 80 | 13 | 16.1% | 13 | 16.9% |
| Cameron | 94 | 91 | 87 | 83 | 78 | 73 | 70 | 67 | 67 | 64 | 65 | 62 | 62 | 32 | 50.7% | 30 | 47.8% |
| Calhoun | 100 | 99 | 96 | 96 | 95 | 92 | 91 | 90 | 88 | 89 | 90 | 88 | 89 | 12 | 13.1% | 11 | 12.0% |
| Orange | 72 | 69 | 67 | 62 | 57 | 55 | 52 | 53 | 51 | 50 | 49 | 50 | 49 | 22 | 45.3% | 21 | 42.4% |
| Chambers | 123 | 117 | 114 | 108 | 98 | 94 | 90 | | 81 | 82 | 80 | 80 | 79 | 44 | 56.1% | 41 | 49.9% |
| Matagorda | 75 | 75 | 71 | 68 | 64 | 63 | 62 | 57 | 57 | 56 | 54 | 53 | | 19 | 35.3% | 19 | 34.1% |
| Travis | 42 | 39 | 37 | 34 | 34 | 32 | 31 | 29 | 29 | 26 | 29 | | | 11 | 36.8% | 15 | 58.1% |
| Liberty | 28 | 27 | 26 | 24 | 21 | 20 | 20 | | 19 | 19 | 19 | 18 | 19 | 10 | 52.0% | 9 | 45.7% |
| Hidalgo | 11 | 11 | 10 | 9 | 10 | 8 | 8 | 7 | 8 | 8 | 8 | 8 | 8 | 3 | 32.2% | 3 | 37.9% |
| Aransas | 40 | 39 | 37 | 38 | 38 | 36 | 36 | 36 | 35 | 34 | 34 | 34 | 33 | 7 | 20.1% | 6 | 18.9% |
| San patricio | 49 | 48 | 45 | 42 | 40 | 39 | | 35 | 36 | 36 | | | 34 | 14 | 41.9% | 13 | 35.1% |
| Collin | 25 | 24 | 20 | 19 | 18 | 17 | 18 | | 18 | 15 | 16 | | 17 | 8 | 47.5% | 10 | 62.7% |
| Waller | 20 | 18 | 16 | 16 | 17 | 17 | 16 | 15 | 15 | 15 | 14 | 14 | 14 | 6 | 40.8% | 4 | 29.6% |
| Denton | 42 | 41 | 35 | 33 | 32 | 31 | 31 | 28 | 24 | 24 | 25 | 25 | 25 | 17 | 69.4% | 18 | 76.8% |
| Brazos | 10 | 10 | 10 | 10 | 9 | 9 | 8 | | 8 | 9 | 9 | | | 1 | 9.1% | 1 | 9.8% |
| Top 25 Counties | 9,735 | 9,452 | 9,081 | 8,666 | 8,240 | 7,873 | 7,611 | 7,251 | 7,118 | 7,060 | 7,027 | 6,983 | 6,942 | 2,792 | 40.2% | 2,675 | 37.9% |
| All Other Counties | 426 | 405 | 382 | 364 | 348 | 335 | 321 | 313 | 310 | 306 | , | 309 | , | 115 | 37.0% | 120 | 39.1% |
| Tier 1 | 3,132 | 3,054 | 2,943 | 2,852 | 2,736 | 2,643 | 2,561 | 2,427 | 2,376 | 2,345 | 2,323 | 2,301 | 2,275 | 857 | 37.7% | 787 | 33.6% |
| Tier 2 | 5,488 | 5,335 | 5,128 | 4,845 | 4,558 | 4,296 | 4,122 | | 3,841 | 3,821 | 3,802 | | 3,775 | 1,714 | 45.4% | 1,668 | 43.7% |
| All Other Counties | 1,540 | 1,468 | 1,392 | 1,333 | 1,294 | 1,269 | 1,250 | | 1,211 | 1,201 | 1,209 | | 1,204 | 336 | 27.9% | 340 | 28.3% |
| Statewide Total | 10,161 | 9,857 | 9,463 | 9,029 | 8,588 | 8,208 | 7,933 | 7,564 | 7,428 | 7,366 | 7,334 | 7,291 | 7,253 | 2,907 | 40.1% | 2,795 | 37.9% |

As of 9/30/23 TDP-1 Policies (000,000 Omitted)



| County | Sep-23 | Aug-23 | Jul-23 | 2 Months E Jun-23 | May-23 | | Mar-23 | Feb-23 | Jan-23 | Dec-22 | Nov-22 | Oct-22 | Sep-22 | Annual (Actual | % | YTD Gro | % |
|--------------------|--------|--------|--------|----------------------|----------|--------|----------|--------|--------|--------|--------|--------|--------|--------------------|---------|---------|-------|
| County | Зер-23 | Aug-23 | Jui-23 | Juli-23 | iviay-23 | Apr-23 | IVIAI-23 | rep-23 | Jan-23 | Dec-22 | NUV-ZZ | OCI-22 | 3ep-22 | Actual | 70 | Actual | 70 |
| Harris | 3,131 | 3,097 | 3,038 | 2,966 | 2,890 | 2,814 | 2,749 | 2,682 | 2,650 | 2,638 | 2,632 | 2,636 | 2,633 | 498 | 18.9% | 493 | 18.7% |
| Fort bend | 615 | 604 | 585 | 558 | 540 | 521 | 506 | 483 | 474 | 465 | 460 | 459 | 456 | 159 | 34.8% | 149 | 32.1% |
| Galveston | 102 | 101 | 98 | 97 | 93 | 92 | 87 | 81 | 73 | 73 | 73 | 73 | 72 | 30 | 41.0% | 29 | 40.0% |
| Dallas | 115 | 114 | 112 | 112 | 111 | 109 | 110 | 106 | 108 | 108 | 109 | 109 | 110 | 6 | 5.2% | 7 | 6.7% |
| Brazoria | 73 | 72 | 69 | 66 | 61 | 58 | 57 | 55 | 53 | 53 | 51 | 49 | 49 | 24 | 48.8% | 20 | 38.3% |
| Tarrant | 68 | 69 | 68 | 68 | 68 | 69 | 70 | 69 | 69 | 70 | 70 | 70 | 72 | (4) | (5.8%) | (3) | (3.6% |
| Nueces | 30 | 29 | 28 | 28 | 26 | 26 | 25 | 25 | 24 | 24 | 25 | 24 | 25 | 5 | 19.2% | 5 | 22.5% |
| El paso | 26 | 26 | 25 | 25 | 23 | 22 | 22 | 21 | 21 | 22 | 22 | 22 | 21 | 5 | 21.1% | 4 | 19.1% |
| Jefferson | 35 | 33 | 32 | 30 | 29 | 29 | 30 | 29 | 28 | 28 | 27 | 27 | 26 | 9 | 36.5% | 7 | 24.1% |
| Montgomery | 40 | 39 | 38 | 36 | 34 | 32 | 30 | 30 | 29 | 29 | 28 | 28 | 28 | 12 | 43.6% | 11 | 39.3% |
| Bexar | 16 | 14 | 14 | 14 | 13 | 14 | 14 | 13 | 13 | 13 | 12 | 12 | 13 | 2 | 18.3% | 3 | 23.6% |
| Cameron | 9 | 9 | 9 | 8 | 8 | 8 | 7 | 7 | 7 | 7 | 7 | 7 | 7 | 1 | 21.2% | 2 | 27.3% |
| Calhoun | 4 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | (1) | (11.7%) | (0) | (9.6% |
| Orange | 15 | 15 | 14 | 13 | 12 | 12 | 12 | 12 | 12 | 12 | 11 | 11 | 11 | 4 | 37.1% | 3 | 28.8% |
| Chambers | 5 | 6 | 6 | 6 | 6 | 5 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 1 | 20.2% | 1 | 23.9% |
| Matagorda | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 0 | 0.5% | 0 | 9.4% |
| Travis | 7 | 7 | 6 | 7 | 6 | 6 | 6 | 5 | 5 | 5 | 6 | 6 | 6 | 1 | 12.2% | 1 | 27.0% |
| Liberty | 8 | 8 | 8 | 8 | 7 | 7 | 7 | 6 | 6 | 6 | 6 | 6 | 6 | 2 | 36.1% | 2 | 34.5% |
| Hidalgo | 14 | 14 | 14 | 13 | 12 | 12 | 11 | 11 | 11 | 11 | 11 | 11 | 11 | 3 | 22.9% | 3 | 25.9% |
| Aransas | 3 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 1 | 59.2% | 1 | 27.1% |
| San patricio | 3 | 3 | 3 | 3 | 3 | 2 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 0 | 15.8% | 0 | 8.4% |
| Collin | 17 | 16 | 16 | 16 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 1 | 9.6% | 1 | 9.5% |
| Waller | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 1 | 33.2% | 1 | 36.9% |
| Denton | 6 | 6 | 6 | 5 | 5 | 5 | 5 | 5 | 6 | 5 | 5 | 5 | 5 | 1 | 19.3% | 0 | 6.7% |
| Brazos | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | (0) | (6.5%) | (0) | (6.7% |
| Top 25 Counties | 4,352 | 4,297 | 4,205 | 4,095 | 3,981 | 3,875 | 3,784 | 3,679 | 3,630 | 3,608 | 3,592 | 3,592 | 3,590 | 762 | 21.2% | 744 | 20.6% |
| All Other Counties | 87 | 86 | 85 | 85 | 83 | 80 | 79 | 78 | 79 | 79 | | 76 | 76 | 11 | 14.5% | 8 | 10.0% |
| Tier 1 | 270 | 265 | 258 | 251 | 238 | 232 | 226 | 216 | 206 | 205 | 201 | 199 | 199 | 72 | 36.2% | 66 | 32.0% |
| Tier 2 | 3.797 | 3.753 | 3,672 | 3,573 | 3,476 | 3,379 | 3,296 | 3,207 | 3.166 | 3.144 | | | | 669 | 21.4% | 653 | 20.8% |
| All Other Counties | 371 | 365 | 360 | 356 | 349 | 344 | 341 | 335 | 337 | 338 | -, - | 335 | 339 | 32 | 9.4% | 33 | 9.7% |
| Statewide Total | 4,438 | 4,383 | 4,290 | 4,180 | 4,064 | 3,955 | 3,863 | 3,757 | 3,709 | 3,687 | 3,669 | 3,669 | 3,666 | 773 | 21.1% | 751 | 20.4% |

As of 9/30/23 HO-CONB Policies (000,000 Omitted)



| | | | | 2 Months E | | | | | | | | | | Annual C | | YTD Gro | |
|--------------------|--------|--------|--------|------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|------------|-------------------|---------|--------|
| County | Sep-23 | Aug-23 | Jul-23 | Jun-23 | May-23 | Apr-23 | Mar-23 | Feb-23 | Jan-23 | Dec-22 | Nov-22 | Oct-22 | Sep-22 | Actual | % | Actual | % |
| Harris | 142 | 140 | 137 | 136 | 137 | 137 | 137 | 138 | 139 | 140 | 141 | 142 | 143 | (1) | (0.8%) | 1 | 1.1% |
| Fort bend | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 | 6 | | 10.3% | 1 | 12.3% |
| Galveston | 20 | 20 | 20 | 20 | 20 | 20 | 19 | 18 | 18 | 19 | 19 | 19 | 19 | 1 | 6.9% | 1 | 7.7% |
| Dallas | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 4 | 0 | 11.7% | 1 | 15.5% |
| Brazoria | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | (0) | (20.3%) | (0) | (20.3% |
| Tarrant | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | 169.8% | 1 | 439.6% |
| Nueces | 15 | 15 | 16 | 16 | 16 | 17 | 17 | 17 | 17 | 18 | 17 | 18 | 17 | (2) | (12.6%) | (2) | (14.0% |
| El paso | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | (51.7%) | | |
| Jefferson | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |)O | 61.4% |)O | 61.4% |
| Montgomery | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | (0) | (7.7%) | 0 | 2.2% |
| Bexar | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | | 18.8% | 0 | 18.8% |
| Cameron | 9 | 9 | 10 | 9 | 9 | 9 | 9 | 9 | 9 | 9 | 9 | 10 | 10 | (0) | (3.6%) | (0) | (0.1% |
| Calhoun | 0 | 0 | 0 | | 0 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | (0) | (23.6%) | ` , | |
| Orange | 0 | 0 | 0 | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | N/A | ٠, | N/A |
| Chambers | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | 0 | N/A | | N/A |
| Matagorda | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | N/A | | N/A |
| Travis | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | | | (1.1%) | | 2.8% |
| Liberty | 0 | 0 | | | 0 | 0 | 0 | _ | 0 | 0 | 0 | 0 | | | N/A | | N/A |
| Hidalgo | 0 | 0 | - | - | 0 | 0 | 0 | - | 0 | 0 | 0 | _ | - | | 0.0% | 0 | 0.0% |
| Aransas | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 0 | 7.1% | (0) | |
| San patricio | 0 | 0 | • | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | (100.0%) | | |
| Collin | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 0 | 50.1% | 0 | 55.8% |
| Waller | | 0 | 0 | 0 | 0 | 0 | 0 | . 0 | | 0 | 0 | 0 | • | - | N/A | - | N/A |
| Denton | 0 | 0 | - | _ | 0 | 0 | - | - | 0 | 0 | 0 | 0 | - | - | 0.0% | 0 | 0.0% |
| Brazos | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | | 1 | (0) | (11.0%) | | |
| Top 25 Counties | 208 | 207 | 204 | 201 | 203 | 203 | 202 | 202 | 204 | 206 | 206 | 208 | 209 | (1) | (0.30/) | 3 | 1.2% |
| All Other Counties | | | 1 | 201 | 203 | | | | | 200 | 1 | 200 | | (1) (0) | (0.3%) (22.5%) | | |
| | | | | | | | | | | | | | | | | | |
| Tier 1 | 47 | 47 | 48 | | 47 | 48 | | | 48 | | | | | | (2.4%) | | |
| Tier 2 | 148 | | 144 | 143 | 143 | 143 | | | 145 | | | | | | (0.4%) | | 1.5% |
| All Other Counties | 14 | 14 | 14 | 13 | 13 | 13 | 13 | 13 | 13 | 13 | 12 | 13 | 13 | 1 | 6.1% | 1 | 10.1% |
| Statewide Total | 209 | 208 | 206 | 203 | 204 | 204 | 204 | 204 | 206 | 207 | 208 | 210 | 210 | (1) | (0.5%) | 2 | 1.1% |

As of 9/30/23 HO-BT Policies (000,000 Omitted)



| | | | | 2 Months E | | | | | | | | | | Annual C | | YTD Gro | |
|--------------------|--------|--------|--------|------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|----------|---------------------|---------|---------|
| County | Sep-23 | Aug-23 | Jul-23 | Jun-23 | May-23 | Apr-23 | Mar-23 | Feb-23 | Jan-23 | Dec-22 | Nov-22 | Oct-22 | Sep-22 | Actual | % | Actual | % |
| Harris | 19 | 19 | 19 | 18 | 18 | 19 | 19 | 19 | 19 | 9 20 | 21 | 21 | 21 | (2) | (10.7%) | (1) | (3.6% |
| Fort bend | 2 | 2 | 2 | 2 | 2 | 2 | . 2 | . 2 | : | 2 2 | . 2 | 2 | 2 | | (3.5%) | | (11.1% |
| Galveston | 8 | 8 | 8 | 8 | 8 | 8 | 8 | 9 | , , | 9 | 9 | 9 | 9 | | (8.8%) | (1) | (8.0% |
| Dallas | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | | 1 1 | 1 | 1 | 1 | | (14.1%) | (0) | (7.3% |
| Brazoria | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | | 2 2 | . 2 | 2 | 2 | | (27.9%) | | (18.3% |
| Tarrant | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | | 1 1 | 1 | 1 | 1 | | (19.5%) | (0) | (15.4% |
| Nueces | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | | 1 1 | 1 | 1 | 1 | (0) | (22.7%) | | (22.6% |
| El paso | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (|) 0 | 0 | 0 | 0 | | 69.4% | , O | 69.4% |
| Jefferson | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | | 1 1 | 1 | 1 | 1 | 0 | 12.3% | 0 | 5.0% |
| Montgomery | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | | 1 1 | 1 | 1 | 1 | (0) | (17.7%) | (0) | (11.0% |
| Bexar | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (|) 0 | 0 | 0 | 0 | | `17.4% [´] | , O | 11.5% |
| Cameron | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (|) 0 | 0 | 0 | 0 | 0 | N/A | . 0 | 350.0% |
| Calhoun | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (|) 0 | 0 | 0 | 0 | 0 | 11.5% | 0 | 11.5% |
| Orange | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |) (| 0 | 0 | 0 | 0 | 0 | 55.3% | 0 | 60.7% |
| Chambers | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (| 0 | 0 | 0 | 0 | 0 | 59.3% | 0 | 39.4% |
| Matagorda | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (| 0 | 0 | 0 | 0 | 0 | 0.0% | 0 | 0.0% |
| Travis | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | | 1 1 | 1 | 1 | 1 | 0 | 43.0% | 0 | 56.0% |
| Liberty | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (|) 0 | 0 | 0 | 0 | 0 | 50.0% | 0 | 0.0% |
| Hidalgo | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (|) 0 | 0 | 0 | 0 | 0 | 50.0% | 0 | 0.0% |
| Aransas | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (|) 0 | 0 | 0 | 0 | 0 | 106.7% | 0 | 106.7% |
| San patricio | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |) (|) 0 | 0 | 0 | 0 | 0 | N/A | (0) | (100.0% |
| Collin | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (|) 0 | 0 | 0 | 0 | 0 | 28.9% | 0 | 19.5% |
| Waller | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (|) 0 | 0 | 0 | 0 | 0 | 92.8% | 0 | 274.4% |
| Denton | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (|) 0 | 0 | 0 | 0 | 0 | 25.0% | 0 | 25.0% |
| Brazos | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (| 0 | 0 | 0 | 0 | (0) | (4.2%) | 0 | 9.6% |
| Top 25 Counties | 38 | 38 | 38 | 38 | 38 | 38 | 38 | 39 | 39 | 9 39 | 40 | 40 | 41 | (3) | (6.9%) | (1) | (2.6% |
| All Other Counties | | | 3 | | | | | | | 3 2 | | | | | 17.8% | O´ | 15.0% |
| Tier 1 | 13 | 12 | 12 | 13 | 13 | 13 | 13 | 13 | 1; | 3 13 | 14 | 13 | 13 | (1) | (6.9%) | (1) | (6.1% |
| Tier 2 | 22 | | 22 | | 21 | | | | | | | | | (2) | (8.3%) | | (2.7% |
| All Other Counties | | | 6 | 7 | | | | | | 6 | | | | | 8.2% | 1 | 12.6% |
| Statewide Total | 41 | 41 | 40 | 40 | 41 | 41 | 41 | 41 | 4 | 1 42 | 43 | 43 | 44 | (2) | (5.5%) | (1) | (1.6% |

As of 9/30/23 All Forms Combined (000 Omitted)



| | | Written Du | | | | | | | | | | | | Annual Gro | | YTD Grov | |
|--------------------|---------|------------|----------|----------|----------|-------------|---------|---------|---------|---------|---------|---------|---------|------------|--------|----------|--------|
| County | Sep-23 | Aug-23 | Jul-23 | Jun-23 | May-23 | Apr-23 | Mar-23 | Feb-23 | Jan-23 | Dec-22 | Nov-22 | Oct-22 | Sep-22 | Actual | % | Actual | % |
| Harris | 6,495.5 | 7,400.4 | 7,426.7 | 7,783.1 | 7,889.9 | 6,483.4 | 6,901.7 | 4,538.1 | 4,376.0 | 3,932.9 | 3,627.1 | 4,402.6 | 4,467.7 | 2,027.8 | 45.4% | 2,562.6 | 65.2% |
| Fort bend | 882.4 | 1,052.6 | 968.1 | 918.9 | 808.5 | 692.4 | 830.4 | 542.2 | 508.6 | 478.6 | 419.8 | 438.9 | 515.1 | 367.4 | 71.3% | 403.9 | 84.4% |
| Galveston | 241.9 | 323.2 | 252.8 | 291.4 | 270.5 | 256.1 | 292.6 | 187.4 | 168.0 | 151.3 | 133.0 | 176.1 | 182.8 | 59.0 | 32.3% | 90.6 | 59.9% |
| Dallas | 282.4 | 297.1 | 216.5 | 263.5 | 271.3 | 250.8 | 238.8 | 214.7 | 158.5 | 183.4 | 155.4 | 203.5 | 186.8 | 95.6 | 51.2% | 99.0 | 54.0% |
| Brazoria | 158.6 | 165.4 | 156.4 | 147.8 | 145.6 | 138.8 | 133.8 | 95.1 | 68.8 | 86.6 | 68.8 | 92.1 | 106.2 | 52.4 | 49.4% | 72.0 | 83.2% |
| Tarrant | 204.3 | 206.1 | 210.4 | 203.7 | 217.1 | 197.7 | 190.4 | 154.0 | 174.3 | 147.0 | 149.7 | 116.3 | 140.7 | 63.6 | 45.2% | 57.3 | 39.0% |
| Nueces | 91.8 | 80.7 | 102.4 | 89.7 | 71.5 | 61.5 | 79.7 | 51.2 | 56.7 | 45.6 | 49.3 | 56.7 | 62.5 | 29.3 | 46.9% | 46.2 | 101.3% |
| El paso | 161.8 | 180.1 | 143.8 | 154.3 | 116.6 | 125.3 | 122.3 | 103.1 | 92.0 | 81.4 | 90.0 | 71.6 | 92.9 | 68.9 | 74.2% | 80.4 | 98.8% |
| Jefferson | 130.6 | 139.1 | 112.2 | 133.3 | 104.9 | 65.3 | 100.4 | 54.2 | 51.0 | 50.3 | 49.5 | 57.7 | 73.3 | 57.2 | 78.0% | 80.3 | 159.7% |
| Montgomery | 164.5 | 147.1 | 126.9 | 135.2 | 104.9 | 110.5 | 80.5 | 63.5 | 61.9 | 45.6 | 35.3 | 80.8 | 65.5 | 99.0 | 151.1% | 118.9 | 260.4% |
| Bexar | 90.5 | 69.9 | 84.4 | 57.9 | 59.8 | 54.8 | 63.2 | 49.3 | 52.2 | 46.3 | 54.5 | 37.0 | 34.6 | 55.9 | 161.3% | 44.2 | 95.5% |
| Cameron | 19.8 | 23.3 | 24.6 | 30.2 | 33.3 | 25.6 | 25.6 | 19.2 | 20.3 | 13.3 | 15.5 | 19.0 | 18.6 | 1.2 | 6.5% | 6.5 | 48.7% |
| Calhoun | 17.9 | 28.9 | 32.0 | 24.8 | 27.5 | 17.7 | 21.8 | 19.0 | 14.8 | 19.7 | 11.8 | 17.0 | 13.8 | 4.1 | 29.5% | (1.8) | (9.1% |
| Orange | 83.6 | 103.5 | 129.7 | 127.6 | 77.4 | 92.2 | 47.2 | 65.4 | 46.4 | 57.1 | 33.1 | 53.8 | 63.5 | 20.1 | 31.6% | 26.5 | 46.4% |
| Chambers | 34.7 | 27.3 | 31.9 | 27.8 | 31.7 | 25.8 | 25.8 | 20.4 | 7.3 | 19.3 | 5.8 | 14.0 | 21.7 | 13.1 | 60.3% | 15.4 | 79.5% |
| Matagorda | 17.0 | 24.1 | 24.1 | 34.4 | 16.3 | 11.7 | 25.2 | 11.3 | 14.0 | 13.3 | 16.3 | 11.5 | 13.3 | 3.7 | 27.6% | 3.8 | 28.5% |
| Travis | 30.0 | 31.7 | 28.4 | 16.0 | 30.1 | 16.0 | 21.6 | 12.3 | 19.5 | 10.6 | 21.9 | 9.4 | 20.1 | 9.9 | 49.4% | 19.4 | 183.2% |
| Liberty | 60.8 | 38.8 | 55.3 | 60.7 | 57.4 | 30.7 | 23.5 | 35.6 | 17.4 | 14.7 | 25.2 | 21.9 | 45.1 | 15.7 | 34.8% | 46.1 | 313.7% |
| Hidalgo | 13.4 | 35.6 | 14.5 | 21.5 | 47.5 | 19.4 | 18.9 | 10.9 | 23.5 | 7.8 | 19.7 | 6.3 | 14.8 | (1.4) | (9.5%) | 5.6 | 72.3% |
| Aransas | 12.4 | 17.5 | 10.2 | 7.8 | 10.3 | 14.5 | 5.5 | 11.2 | 6.9 | 3.3 | 6.3 | 8.4 | 7.4 | 5.1 | 68.5% | 9.2 | 278.8% |
| San patricio | 11.1 | 17.3 | 14.4 | 13.9 | 11.6 | 10.1 | 15.3 | 5.5 | 4.8 | 8.2 | 9.2 | 4.6 | 6.3 | 4.8 | 75.1% | 2.9 | 34.7% |
| Collin | 33.2 | 31.8 | 45.1 | 22.1 | 27.2 | 23.8 | 11.5 | 61.6 | 31.9 | 8.6 | 16.3 | 0.2 | 7.4 | 25.8 | 347.9% | 24.6 | 286.3% |
| Waller | 26.4 | 29.0 | 17.7 | 11.3 | 11.1 | 17.8 | 22.2 | 15.3 | 21.5 | 16.0 | 9.4 | 11.8 | 15.2 | 11.2 | 73.9% | 10.5 | 65.5% |
| Denton | 34.6 | 45.7 | 43.5 | 14.1 | 22.4 | 17.1 | 33.8 | 28.8 | 16.4 | 21.9 | 20.7 | 8.9 | 36.5 | (2.0) | (5.4%) | 12.7 | 57.8% |
| Brazos | 5.7 | 9.8 | 2.6 | 8.2 | 11.4 | 9.0 | 5.4 | (0.3) | 3.3 | 4.7 | 3.1 | 3.9 | 2.2 | 3.5 | 154.6% | 1.0 | 22.3% |
| Top 25 Counties | 9,305.0 | 10.525.9 | 10.274.4 | 10,599.3 | 10.475.7 | 8,767.9 | 9,337.2 | 6,369.0 | 6,016.1 | 5.467.4 | 5.046.8 | 5,923.9 | 6,214.1 | 3,090.9 | 49.7% | 3,837.6 | 70.2% |
| All Other Counties | | 456.5 | 444.8 | 383.5 | 431.2 | 400.8 | 316.3 | 246.3 | 259.5 | 237.4 | 197.6 | 214.2 | 242.5 | 214.6 | 88.5% | 219.8 | 92.6% |
| Tier 1 | 746.7 | 857.2 | 765.5 | 808.5 | 734.1 | 630.9 | 735.9 | 481.4 | 420.4 | 415.8 | 371.7 | 463.9 | 516.9 | 229.8 | 44.5% | 331.0 | 79.6% |
| Tier 2 | 7.607.7 | 8,728.4 | 8,652.2 | 8.978.9 | 8,968.5 | 7,388.5 | 7,866.3 | 5.224.5 | 5.017.1 | 4.548.4 | 4.159.8 | 4.975.5 | 5,145.1 | 2,462.6 | 47.9% | 3,059.4 | 67.3% |
| All Other Counties | , | 1,396.7 | 1,301.4 | 1,195.2 | 1,204.3 | 1,149.4 | 1,051.3 | 909.4 | 838.0 | 740.6 | 712.9 | 698.7 | 794.6 | 613.0 | 77.1% | 667.0 | 90.1% |
| Statewide Total | 9,762.1 | 10,982.4 | 10,719.2 | 10,982.7 | 10,907.0 | 9,168.8 | 9,653.5 | 6,615.3 | 6,275.6 | 5.704.8 | 5,244.4 | 6,138.1 | 6,456.7 | 3,305.5 | 51.2% | 4.057.3 | 71.1% |

As of 9/30/23 HO-A Policies (000 Omitted)



| • | | Written Du | | | · | | | | | | | 0 | | Annual Gr | | YTD Grov | |
|--------------------|--------|------------|--------|--------|--------|-------------|--------|--------|--------|--------|--------|--------|--------|-----------|---------|----------|--------|
| County | Sep-23 | Aug-23 | Jul-23 | Jun-23 | May-23 | Apr-23 | Mar-23 | Feb-23 | Jan-23 | Dec-22 | Nov-22 | Oct-22 | Sep-22 | Actual | % | Actual | % |
| Harris | 4,002 | 4,594 | 4,739 | 4,852 | 5,051 | 3,877 | 4,128 | 2,527 | 2,372 | 2,226 | 2,079 | 2,418 | 2,587 | 1,415 | 54.7% | 1,777 | 79.8% |
| Fort bend | 451 | 573 | 487 | 491 | 405 | 327 | 352 | 222 | 210 | 214 | 201 | 179 | 193 | 258 | 133.9% | 237 | 110.9% |
| Galveston | 209 | 275 | 215 | 243 | 228 | 207 | 239 | 144 | 142 | 134 | 112 | 153 | 156 | 52 | 33.5% | 75 | 56.1% |
| Dallas | 206 | 201 | 169 | 191 | 196 | 183 | 160 | 161 | 95 | 129 | 98 | 154 | 118 | 88 | 74.4% | 77 | 59.5% |
| Brazoria | 133 | 144 | 129 | 123 | 118 | 121 | 118 | 82 | 59 | 70 | 57 | 79 | 91 | 42 | 46.0% | 63 | 90.1% |
| Tarrant | 163 | 142 | 167 | 154 | 167 | 147 | 134 | 112 | 135 | 101 | 112 | 75 | 100 | 63 | 62.6% | 62 | 61.8% |
| Nueces | 76 | 63 | 81 | 68 | 62 | 47 | 64 | 41 | 47 | 36 | 40 | 47 | 52 | 24 | 46.1% | 40 | 110.1% |
| El paso | 152 | 166 | 134 | 140 | 103 | 112 | 110 | 92 | 85 | 72 | 80 | 66 | 88 | 64 | 73.4% | 80 | 111.5% |
| Jefferson | 105 | 124 | 98 | 116 | 91 | 60 | 88 | 49 | 44 | 38 | 42 | 47 | 59 | 46 | 78.5% | 68 | 180.5% |
| Montgomery | 139 | 116 | 95 | 111 | 80 | 73 | 65 | 46 | 43 | 33 | 22 | 66 | 53 | 86 | 161.7% | 107 | 328.2% |
| Bexar | 72 | 57 | 70 | 44 | 52 | 49 | 50 | 37 | 46 | 33 | 48 | 30 | 25 | 47 | 186.1% | 39 | 118.4% |
| Cameron | 15 | 21 | 18 | 22 | 26 | 20 | 19 | 12 | 17 | 11 | 13 | 13 | 10 | 5 | 51.0% | 4 | 41.4% |
| Calhoun | 16 | 26 | 29 | 21 | 25 | 17 | 21 | 20 | 12 | 16 | 11 | 17 | 11 | 5 | 41.3% | 0 | 0.1% |
| Orange | 68 | 78 | 115 | 105 | 69 | 72 | 42 | 54 | 34 | 45 | 19 | 40 | 52 | 17 | 31.8% | 23 | 51.7% |
| Chambers | 34 | 25 | 31 | 27 | 27 | 23 | 22 | 19 | 7 | 15 | 5 | 14 | 21 | 13 | 60.6% | 20 | 132.2% |
| Matagorda | 17 | 21 | 20 | 30 | 15 | 10 | 26 | 10 | 9 | 12 | 16 | 10 | 13 | 4 | 32.0% | 4 | 33.8% |
| Travis | 25 | 24 | 24 | 10 | 25 | 13 | 15 | 6 | 18 | 10 | 15 | 5 | 15 | 9 | 60.8% | 14 | 141.6% |
| Liberty | 55 | 26 | 48 | 54 | 36 | 21 | 10 | 26 | 9 | 8 | 20 | 20 | 44 | 11 | 25.2% | 47 | 583.7% |
| Hidalgo | 1 | 24 | 5 | 8 | 25 | 6 | 8 | 6 | 12 | 0 | 14 | (1) |) 4 | (3) | (82.8%) |) 1 | 368.1% |
| Aransas | 11 | 14 | 8 | 7 | 9 | 13 | 5 | 10 | 7 | 2 | 6 | 6 | 7 | 5 | 66.4% | 9 | 460.4% |
| San patricio | 9 | 13 | 12 | 12 | 11 | 10 | 14 | 5 | 5 | 6 | 8 | 4 | 5 | 4 | 77.3% | 3 | 43.7% |
| Collin | 25 | 26 | 34 | 16 | 16 | 19 | 7 | 14 | 27 | 5 | 10 | (2) |) 1 | 25 | 2743.4% | 20 | 387.0% |
| Waller | 21 | 27 | 11 | 4 | 10 | 11 | 21 | 11 | 15 | 15 | 8 | 8 | | 9 | 72.6% | 6 | 39.3% |
| Denton | 31 | 41 | 36 | 12 | 24 | 12 | 30 | 26 | 14 | 12 | 21 | 8 | 33 | (2) | (5.9%) |) 19 | 159.5% |
| Brazos | 4 | 5 | 3 | 6 | 8 | 7 | 4 | (1 |) 1 | 4 | 3 | 2 | 1 | 3 | 210.3% | 0 | 0.8% |
| Top 25 Counties | 6,041 | 6,826 | 6.778 | 6,866 | 6,881 | 5,456 | 5,755 | 3,730 | 3,466 | 3,246 | 3,060 | 3,458 | 3,752 | 2,289 | 61.0% | 2,795 | 86.1% |
| All Other Counties | , | 383 | 372 | 309 | 326 | 322 | , | 189 | 201 | 165 | | 159 | 179 | 190 | 106.2% | 203 | 122.5% |
| Tier 1 | 633 | 733 | 644 | 674 | 621 | 532 | 627 | 398 | 356 | 343 | 317 | 391 | 433 | 200 | 46.1% | 290 | 84.3% |
| Tier 2 | 4.632 | 5,379 | 5,436 | 5,564 | 5,653 | 4,345 | 4,578 | 2,860 | 2,670 | | | 2.694 | 2,904 | 1.728 | 59.5% | 2,099 | 82.9% |
| All Other Counties | , | 1,098 | 1,070 | 937 | 934 | 901 | 808 | 661 | 640 | | | 532 | 593 | 551 | 92.9% | 609 | 113.8% |
| Statewide Total | 6,409 | 7,210 | 7,150 | 7,176 | 7,207 | 5,778 | 6,012 | 3,919 | 3,666 | 3,411 | 3,196 | 3,617 | 3,930 | 2,478 | 63.1% | 2,998 | 87.9% |

As of 9/30/23 TDP-1 Policies (000 Omitted)



| | | | | | (000 Omitt | | | | | | | | | Annual Gro | | YTD Grow | |
|--------------------|--------|--------|--------|--------|------------|--------|--------|--------|--------|--------|--------|--------|--------|------------|---------|----------|---------|
| County | Sep-23 | Aug-23 | Jul-23 | Jun-23 | May-23 | Apr-23 | Mar-23 | Feb-23 | Jan-23 | Dec-22 | Nov-22 | Oct-22 | Sep-22 | Actual | % | Actual | % |
| Harris | 2,380 | 2,673 | 2,565 | 2,815 | 2,746 | 2,509 | 2,673 | 1,932 | 1,916 | 1,625 | 1,460 | 1,887 | 1,783 | 597 | 33.5% | 755 | 46.5% |
| Fort bend | 429 | 475 | 476 | 423 | 402 | 360 | 473 | 316 | 294 | 263 | 214 | 252 | 320 | 109 | 34.2% | 166 | 63.1% |
| Galveston | 23 | 38 | 28 | 35 | 31 | 37 | 43 | 34 | 20 | 13 | 14 | 15 | 19 | 5 | 24.1% | 11 | 83.2% |
| Dallas | 73 | 94 | 46 | 71 | 74 | 63 | 75 | 51 | 58 | 53 | 55 | 45 | 67 | 6 | 9.3% | 21 | 39.3% |
| Brazoria | 25 | 22 | 27 | 24 | 27 | 17 | 14 | 12 | 9 | 17 | 11 | 13 | 14 | 10 | 71.0% | 8 | 49.0% |
| Tarrant | 41 | 61 | 36 | 50 | 50 | 50 | 56 | 42 | 39 | 46 | 38 | 41 | 40 | 1 | 2.4% | (5) | (11.1% |
| Nueces | 11 | 9 | 12 | 14 | 6 | 8 | 8 | 8 | 8 | 6 | 7 | 5 | 6 | 5 | 78.4% | 5 | 87.7% |
| El paso | 10 | 14 | 10 | 15 | 13 | 13 | 12 | 11 | 6 | 9 | 10 | 5 | 5 | 4 | 84.2% | 0 | 0.9% |
| Jefferson | 24 | 14 | 13 | 16 | 12 | 5 | 12 | 5 | 6 | 12 | 7 | 11 | 13 | 11 | 84.1% | 12 | 100.7% |
| Montgomery | 24 | 31 | 30 | 24 | 24 | 36 | 15 | 16 | 18 | 12 | 13 | 13 | 11 | 14 | 130.5% | 12 | 102.1% |
| Bexar | 18 | 12 | 11 | 8 | 6 | 6 | 11 | 12 | 5 | 12 | 6 | 7 | 9 | 9 | 94.6% | 6 | 52.5% |
| Cameron | 1 | 1 | 2 | 3 | 4 | 3 | 4 | 3 | 2 | 3 | 0 | 2 | 4 | (2) | (67.6%) | (1) | (54.2% |
| Calhoun | 2 | 1 | 2 | 4 | 3 | 1 | 1 | (1 |) 2 | 3 | 1 | 0 | 3 | (1) | (22.3%) | ` ' | (39.2% |
| Orange | 14 | | 15 | 22 | 8 | 20 | 4 | 11 | , 13 | 12 | 14 | 13 | 11 | 2 | 21.3% | 2 | 13.2% |
| Chambers | 0 | | 1 | 0 | 4 | 3 | 3 | 2 | (0) | | | 0 | 0 | 0 | 1.7% | (4) | (94.0% |
| Matagorda | 0 | 3 | | 5 | 1 | 1 | (1) | | | 1 | 0 | 1 | 1 | (0) | (50.8%) | | (55.4% |
| Travis | 4 | 5 | | 5 | 3 | 3 | 5 | 4 | | (2 |) 6 | 2 | 4 | 0 | 12.6% | 6 | (371.6% |
| Liberty | 6 | | | 7 | 21 | 10 | 13 | 10 | | 7 | | 2 | 1 | 5 | 474.9% | (1) | (15.6% |
| Hidalgo | 13 | | | 13 | 21 | 13 | 9 | 5 | 12 | 8 | 6 | 7 | 11 | 2 | 18.0% | 5 | 66.6% |
| Aransas | 1 | 3 | 2 | 0 | 0 | 1 | 0 | 1 | (0) |) 1 | 0 | 3 | 1 | 1 | 93.9% | (0) | -49 |
| San patricio | 2 | 4 | 2 | 2 | 0 | (0 |) 1 | 0 | | | 1 | 1 | 1 | 1 | 65% | 0 | 10% |
| Collin | 8 | 5 | 8 | 5 | 11 | 5 | 4 | 47 | 5 | 3 | 5 | 2 | 6 | 2 | 30% | 5 | 158.0% |
| Waller | 6 | 1 | 7 | 7 | 1 | 7 | 1 | 4 | 6 | 1 | 2 | 3 | 3 | 3 | 89.8% | 5 | 385.5% |
| Denton | 4 | 4 | 7 | 2 | (1) | 4 | 4 | 2 | | 10 | |) 1 | 4 | (0) | (1.5%) | (6) | (63% |
| Brazos | 2 | 2 | | | 3 | 1 | 1 | 0 | | 0 | | | 1 | 1 | 229.6% | 2 | 455.1% |
| Top 25 Counties | 3,121 | 3,526 | 3,324 | 3,572 | 3,473 | 3,176 | 3,442 | 2,530 | 2,438 | 2,121 | 1,876 | 2,331 | 2,337 | 785 | 33.6% | 1,001 | 47.2% |
| All Other Counties | , | | | 73 | 100 | 76 | 59 | 53 | 57 | 72 | | 54 | 64 | 24 | 37.9% | 17 | 23.4% |
| Tier 1 | 93 | 102 | 94 | 105 | 92 | 75 | 86 | 66 | 54 | 62 | 42 | 53 | 65 | 29 | 44.4% | 31 | 49.9% |
| Tier 2 | 2,858 | | 3,088 | 3,293 | 3,220 | 2,940 | 3.181 | 2,280 | 2,255 | 1,932 | | 2,175 | 2,141 | 718 | 33.5% | 927 | 48.0% |
| All Other Counties | | | 211 | 248 | 261 | 237 | 234 | 236 | | 199 | | 157 | 196 | 63 | 32.0% | 60 | 30.1% |
| Statewide Total | 3,210 | 3,598 | 3,393 | 3,646 | 3,573 | 3,252 | 3,501 | 2,583 | 2,495 | 2,193 | 1,936 | 2,386 | 2,401 | 809 | 33.7% | 1,018 | 46.4% |

As of 9/30/23 HO-CONB Policies (000 Omitted)



| _ | | | | 12 Months | | | | | | | | | | Annual Gro | | YTD Grov | |
|--------------------|--------|--------|--------|-----------|--------|--------|--------|--------|--------|--------|--------|--------|--------|------------|----------|----------|---------------|
| County | Sep-23 | Aug-23 | Jul-23 | Jun-23 | May-23 | Apr-23 | Mar-23 | Feb-23 | Jan-23 | Dec-22 | Nov-22 | Oct-22 | Sep-22 | Actual | % | Actual | % |
| Harris | 100 | 114 | 107 | 99 | 79 | 86 | 83 | 64 | 76 | 76 | 75 | 85 | 84 | 16 | 18.8% | 24 | 31.8% |
| Fort bend | 1 | 3 | 3 | 4 | 1 | 5 | 3 | 2 | 4 | 1 | 4 | 8 | 1 | (0) | (21.7%) | (0) | (4.0% |
| Galveston | 7 | 6 | 7 | 7 | 8 | 9 | 6 | 6 | 3 | 3 | 3 | 6 | 5 | | 38.3% | 3 | 103.5% |
| Dallas | 3 | 2 | 1 | 0 | 1 | 4 | 3 | 3 | 6 | 1 | 2 | 4 | 2 | 1 | 48.0% | 2 | 114.1% |
| Brazoria | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | N/A | . 0 | N/A |
| Tarrant | 0 | 1 | 7 | 0 | (0) |) 0 | 1 | 0 | 0 | 0 | 0 | (0 |) 0 | 0 | N/A | . 0 | N/A |
| Nueces | 4 | 8 | 9 | 8 | 3 | | 8 | 2 | 1 | 4 | 2 | . 5 | 4 | 0 | 7.7% | 1 | 26.8% |
| El paso | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | 0 | 0 | 0 | 0 | 0 | N/A | . 0 | N/A |
| Jefferson | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 160.6% | 0 | 98.1% |
| Montgomery | 0 | 0 | 1 | 0 | 1 | 1 | 0 | 1 | 1 | 1 | 0 | 1 | 0 | 0 | N/A | (1) | (100.0% |
| Bexar | 0 | 1 | 2 | 6 | 2 | 0 | 1 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | N/A | | (100.0% |
| Cameron | 3 | 2 | | | 3 | 2 | 2 | 4 | 1 | 0 | 2 | 5 | 5 | (2) | (37.9%) | | ` N/ <i>A</i> |
| Calhoun | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | ` N/A | (0) | (100% |
| Orange | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | N/A | | N/A |
| Chambers | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | N/A | ٠ 0 | N/A |
| Matagorda | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | N/A | ٠ 0 | N/A |
| Travis | 1 | 1 | 1 | 1 | 1 | 0 | 1 | 2 | (0 |) 2 | 1 | 2 | 1 | (0) | (10.7%) |) (1) | (66.7% |
| Liberty | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | | | N/A | | N/A |
| Hidalgo | 0 | 0 | 0 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | N/A | | N/A |
| Aransas | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | N/A | | N/A |
| San patricio | 0 | 0 | 0 | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | N/A | | N/A |
| Collin | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | (0) | (100.0% |) (0) | (100.0% |
| Waller | 0 | | 0 | 0 | 0 | 0 | 0 | | | | | 0 | 0 | . , | N/A | | N/A |
| Denton | 0 | 0 | 0 | 0 | 0 | 1 | 1 | | | 0 | 0 | 0 | (0 |) 0 | (100.0%) | | N/A |
| Brazos | (0 | | 0 | | 1 | 1 | 0 | | | | | | | | N/A | , | (224.2% |
| Top 25 Counties | 119 | 143 | 148 | 132 | 102 | 116 | 112 | 86 | 93 | 90 | 93 | 116 | 102 | 16 | 16.1% | 29 | 31.6% |
| All Other Counties | | | | 0 | | | 0 | | | | | | | | | | |
| Tier 1 | 15 | 18 | 22 | 21 | 15 | 18 | 17 | 12 | 5 | 8 | 8 | 16 | 14 | 1 | 5.4% | 7 | 97.1% |
| Tier 2 | 101 | 118 | 111 | | 81 | 91 | | | | | | | | | 18.3% | | 31.4% |
| All Other Counties | | | | | | 8 | | | | | | | | | (28.0%) | | (63.3% |
| Statewide Total | 118 | 143 | 150 | 133 | 104 | 117 | 112 | 89 | 94 | 90 | 93 | 117 | 102 | 15 | 15.1% | 28 | 30.4% |

As of 9/30/23 HO-BT Policies (000 Omitted)



| | | | | | (000 Omit | | | | | | | | | Annual Gr | | YTD Grov | |
|--------------------|--------|--------|--------|--------|-----------|-------------|--------|--------|--------|--------|--------|--------|--------|-----------|----------|----------|----------|
| County | Sep-23 | Aug-23 | Jul-23 | Jun-23 | May-23 | Apr-23 | Mar-23 | Feb-23 | Jan-23 | Dec-22 | Nov-22 | Oct-22 | Sep-22 | Actual | % | Actual | % |
| Harris | 13 | 18 | 15 | 17 | 13 | 11 | 17 | 15 | 12 | 7 | ' 13 | 3 13 | 14 | (0) | (1.8%) |) 7 | 101.6% |
| Fort bend | 2 | 1 | 1 | 1 | 1 | 0 | 1 | 2 | 1 | 1 | 1 | 1 | 1 | 0 | 3.3% | 1 | 68.3% |
| Galveston | 3 | 4 | 3 | 6 | 3 | 4 | 4 | | | 2 | . 3 | 2 | 3 | 0 | 9.2% | 2 | 94.6% |
| Dallas | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (0) |) 1 | (239.7%) |) 0 | 12.9% |
| Brazoria | 1 | 0 | 0 | 0 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 1 | 1 | 0 | 44.7% | 1 | 795.2% |
| Tarrant | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | (0) | (71.1%) |) (0) | (55.5% |
| Nueces | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | C |) (| 0 | 0 | 0 | 102.7% | 0 | ` N/A |
| El paso | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | C |) (| 0 | 0 | 0 | N/A | . 0 | N/A |
| Jefferson | 1 | 1 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | (0) | (47.9%) |) 0 | 34.1% |
| Montgomery | 1 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | | |) 1 | N/A |
| Bexar | 0 | 0 | 0 | 0 | (0) |) 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | O | ` N/A | | 0.0% |
| Cameron | 0 | 0 | (0 |) 0 | | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | N/A | . 0 | N/A |
| Calhoun | 0 | 0 | | | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | N/A | (0) | (100.0% |
| Orange | 2 | 0 | 0 | 1 | 0 | 1 | 1 | 0 | 0 | (0 |) (| 0 | 0 | 1 | 308.5% | | (5424.1% |
| Chambers | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | 0 | 0 | 0 | N/A | | ` N/A |
| Matagorda | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | N/A | . 0 | N/A |
| Travis | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 110.7% | 0 | N/A |
| Liberty | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4.5% | 0 | N/A |
| Hidalgo | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | N/A | 0 | N/A |
| Aransas | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | N/A | (0) | (100.0% |
| San patricio | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | N/A | | (100% |
| Collin | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (0 |) (|) (| 0 | 0 | (0) | (100.0%) | | (100.0% |
| Waller | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |) (C |) 1 | 0 | (0) | | | ` N/A |
| Denton | 0 | (0 |) 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | 0 | | N/A | 0 | N/A |
| Brazos | 0 | | | 0 | 0 | 0 | 0 | 0 | 0 | 0 |) C | (0 |) 0 | (0) | (31.5%) |) 0 | N/A |
| Top 25 Counties | 24 | 31 | 24 | 28 | 20 | 20 | 28 | 23 | 19 | 11 | 19 | 19 | 23 | 1 | 4.2% | 13 | 122.4% |
| All Other Counties | s 1 | 2 | | | | | | | 1 | (0 |)) 1 | 0 | (0) |) 2 | (374.0%) |) 1 | (3660.6% |
| Tier 1 | 5 | 5 | 6 | 8 | 6 | 6 | 6 | 4 | 5 | 2 | . 5 | 5 3 | 5 | 1 | 14.8% | 3 | 119.4% |
| Tier 2 | 17 | | | | | 12 | | | | | | | | | 8.2% | 9 | 123.2% |
| All Other Counties | 3 | | | | | | | | | | 1 | 2 | | | 23.3% | 2 | 259.3% |
| Statewide Total | 25 | 33 | 27 | 29 | 22 | 23 | 28 | 24 | 20 | 11 | 20 | 19 | 23 | 3 | 11.3% | 15 | 133.8% |

5B. Reserve Adequacy



MEMORANDUM

DATE: November 14, 2023

TO: David Durden

General Manager

FROM: James Murphy, FCAS, MAAA

Chief Actuary, Vice President – Enterprise Analytics

RE: TFPA Reserve Adequacy as of September 30, 2023

TFPA actuarial staff has completed a review of Texas FAIR Plan Association loss and loss adjustment expense reserves as of September 30, 2023.

Based on this review, the indicated ultimate cost of Hurricane Harvey remains \$84.1 million, unchanged from the previous quarterly review. Due to uncertainties surrounding the adequacy of case reserves and the outcomes of disputed claims, the selected ultimate gross loss & expense estimate has been maintained at \$85 million.

As of September 30, 2023, TFPA carried \$18.6 million in total gross loss and loss adjustment expense reserves with \$3.0 million of the total gross losses and expenses reserves ceded to reinsurance companies rated A- or better by A.M. Best Company. Collectability risk has been reviewed and found to be immaterial relative to total gross reserve.

In my opinion, the Association's net reserves met the requirements of the insurance laws of Texas, were consistent with reserves computed in accordance with accepted actuarial standards and principles and made a reasonable provision for all combined unpaid loss and loss expense obligations of the Association under the terms of its contracts and agreements. My opinion on the loss and loss adjustment expense reserves net of ceded reinsurance assumes that all ceded reinsurance is valid and collectible.

The complete actuarial analysis is available on request.

JM

5C. Annual Rate Review



MEMORANDUM

DATE: November 21, 2023

TO: David Durden, General Manager

FROM: Jim Murphy, Chief Actuary

RE: TFPA 2023 Rate Review

TFPA actuarial staff has updated its analysis of TFPA indicated rate needs. The methodology used in this analysis is consistent with that used in previous rate analyses. The analysis incorporates the most current data for loss experience and operating expenses as of December 31, 2022. Modeled catastrophe exposures as of March 31, 2023, projected 2024 operating expenses, and the projected cost of the 2024-2025 reinsurance program have also been incorporated.

The following is a summary of rate indications from 2022 and 2023 by product form, capped at ± 10%:

| | 2022 Analysis | 2022 Analysis 2023 Analysis | | |
|-----------------|---------------|-----------------------------|-----------|--------|
| Product | Indicated | Filed | Indicated | Capped |
| Homeowners | 18.2% | 10.0% | 15.5% | 10.0% |
| Tenants | 28.0% | 9.8% | 21.9% | 8.4% |
| Condo | 29.9% | 10.0% | 49.5% | 10.0% |
| Dwelling (Fire) | 14.2% | 10.0% | 38.5% | 10.0% |
| Dwelling (EC) | 21.1% | 9.5% | 12.0% | 9.5% |

Primary drivers of indicated rates are adverse loss experience in the most recent accident period, decreased allocation to operating expense provisions, and increases in average claim costs (loss trend).

I recommend the Governing Committee file for the full actuarial indications for all policy forms, limited to no more than a 10% change in any territory, to be effective August 1, 2024.

Indications by territory are shown on the following pages. The complete actuarial analysis is available on request.

JM



| In-force Premium | Indicated | Proposed |
|------------------|---|---|
| 3,467,769 | 34.7% | 10.0% |
| 303,569 | 16.6% | 10.0% |
| 3,799,061 | 28.5% | 10.0% |
| 265,949 | 22.9% | 10.0% |
| 5,111,041 | 17.2% | 10.0% |
| 36,901,571 | 12.0% | 10.0% |
| 49,848,961 | 15.5% | 10.0% |
| | 3,467,769 303,569 3,799,061 265,949 5,111,041 36,901,571 | 3,467,769 34.7% 303,569 16.6% 3,799,061 28.5% 265,949 22.9% 5,111,041 17.2% 36,901,571 12.0% |

| Tenants | In-force Premium | Indicated | Proposed |
|--|------------------|-----------|----------|
| Central North - Greater Dallas / Ft. Worth | 8,994 | 33.0% | 10.0% |
| Central North - Remainder | 3,655 | 1.7% | 1.7% |
| Central South | 19,150 | 8.2% | 8.2% |
| North/Northwest | 943 | 2.1% | 2.1% |
| Seacoast - Tier 1 | 56,706 | 4.1% | 4.1% |
| Seacoast - Tier 2 | 166,137 | 29.5% | 10.0% |
| Overall Statewide | 255,585 | 21.9% | 8.4% |

| Condos | In-force Premium | Indicated | Proposed |
|--|------------------|-----------|----------|
| Central North - Greater Dallas / Ft. Worth | 32,472 | 55.7% | 10.0% |
| Central North - Remainder | 0 | 21.7% | 10.0% |
| Central South | 47,649 | 70.7% | 10.0% |
| North/Northwest | 817 | 50.3% | 10.0% |
| Seacoast - Tier 1 | 174,304 | 53.6% | 10.0% |
| Seacoast - Tier 2 | 1,014,732 | 47.6% | 10.0% |
| Overall Statewide | 1,269,974 | 49.5% | 10.0% |

| Dwelling (Fire) | Indicated | Proposed |
|-------------------|-----------|----------|
| Overall Statewide | 38.5% | 10.0% |

| Dwelling (EC) | In-force Premium | Indicated | Proposed |
|--|------------------|-----------|----------|
| Central North - Greater Dallas / Ft. Worth | 1,375,632 | 47.4% | 10.0% |
| Central North - Remainder | 166,709 | 39.0% | 10.0% |
| Central South | 814,954 | 31.1% | 10.0% |
| North/Northwest | 69,311 | 25.4% | 10.0% |
| Seacoast - Tier 1 | 774,357 | -32.9% | -10.0% |
| Seacoast - Tier 2 | 27,315,881 | 10.7% | 10.0% |
| Overall Statewide | 30,516,843 | 12.0% | 9.5% |

6. Internal Audit 6A. Internal Audit Status Update

MEMORANDUM

TO: The Governing Committee - Texas FAIR Plan Association

FROM: Bruce Zaret, Weaver - Internal Audit

DATE: December 11, 2023

SUBJECT: Status of Internal Audit Activities

The following is our internal audit update representing current and planned activities:

Current Activities:

| Activity Description | Status |
|---|--------------------------|
| Accounts Payable and Expense Processing | Report issued |
| Risk Assessment and Audit Plan Update | Completed |
| Catastrophe Plan Table-Top Exercises | Completed |
| Accounts Receivable | Report in progress |
| Database and Application Administration | Report in final review |
| Reinsurance Funding | Report in progress |
| Underwriting | Fieldwork wrap-up phase |
| Actuarial | Reporting in progress |
| Legal and Compliance | Fieldwork planning phase |

> Upcoming Audits and Activities:

| Activity Description | Timing |
|--------------------------|---|
| Cash Management | 1st/2 nd Quarter 2024 |
| Strategic Communications | 1 st /2 nd Quarter 2024 |
| Plan of Operation | 1 st /2 nd Quarter 2024 |

> ELT meetings:

• Attended Executive Leadership Team and Operations meetings.

Texas FAIR Plan Association Internal Audit Plan – Lookback (2021 - 2022) and Prospective (2023-2025)

| Process Area | Last Report Date | 2022 Inherent Risk Rating | 2021 | 2022 | 2023 | 2024 | 2025 |
|---|---------------------|------------------------------|------|------|------|------|------|
| Reinsurance | Nov. 2020 | High | | Х | Х | | |
| Information Security | Apr. 2022 | High | | Х | | Х | |
| Emergency Planning/COOP | Nov. 2022 | High | | Х | | | Х |
| Customer Experience | N/A | High | | | | Х | |
| Underwriting | June 2020 | High | | | Х | | Х |
| Claims Processing | Dec. 2022 | High | | Х | | Х | |
| Strategic Communications | Mar. 2021 | High | Х | | Х | | Х |
| Actuarial (Pricing and Reserving) | Sept. 2021 | High | Х | | Х | | Х |
| Governance | May 2021 | High | Х | | | Х | |
| Database and Application Administration | Oct. 2020 | Moderate | | | Х | | |
| Legal & Compliance | Mar. 2021 | Moderate | Х | | Х | | |
| Plan of Operation | N/A | Moderate | | | | Х | |
| Financial Close and Reporting | Dec. 2020 | Moderate | | | | Х | |
| Accounts Payable and Expense Processing | Oct. 2019 | Moderate | | | Х | | |
| Application Development | N/A | Moderate | | | Х | | Х |
| Information Technology Services | Apr. 2022 | Moderate | | Х | | | Х |
| Vendor Management | Nov. 2021 | Moderate | Х | | | Х | |
| Accounts Receivable | May 2020 | Moderate | | | Х | | |
| Facilities and Services | Oct. 2020 | Moderate | | | Х | | |
| Cash Management | Aug. 2021 | Low | Х | | | Х | |
| Premium Taxes | July. 2021 | Low | Х | | | | Х |

Note 1: The audit frequency has been modified to every 48 months due to the area's risk level and the fact the Model Audit Rule includes procedures that address this area annually.

6B. Internal Audit Risk Assessment and Internal Audit Plan



MEMORANDUM

TO: Mr. David Durden, General Manager

Texas FAIR Plan Association

FROM: Bruce Zaret, Partner

Weaver

DATE: December 11, 2023

SUBJECT: Risk Assessment and Internal Audit Plan Resolution

In conjunction with International Standards for the Professional practice of Internal Auditing, Weaver is presenting the annual risk assessment update and internal audit plan to the Governing Committee for review and approval at the upcoming December 11, 2023 meeting in Corpus Christi. The annual risk assessment was updated by management with assistance by Weaver and was used in determining the rolling three-year internal audit plan for fiscal years 2024 through 2026. These documents are presented in the accompanying materials.

The risk assessment and the internal audit plan are completed to assist association management with its risk mitigation efforts and continuous evaluation of processes to improve efficiencies. The risk assessment and internal audit plan are not static documents; rather, they are dynamic and evolve based on the association's changing operating environment and risk factors. Input by the Governing Committee is appreciated in the risk evaluation process and in determining areas subject to audit.

If the materials are acceptable, Weaver requests the TFPA Governing Committee pass the following resolution at their upcoming meetings in Corpus Christi:

Resolved, that the updated risk assessment and the audit plan for 2024-2026 are approved as presented.



Texas FAIR Plan Association Risk Assessment and Internal Audit Plan Update

December 11, 2023



Risk Assessment Process wear



✓ <u>Purpose:</u> The accompanying risk assessment has been completed for the purpose of developing an internal audit plan. This risk assessment, therefore, is not an enterprise-wide risk assessment, which may consider other risk characteristics.

✓ Risk Assessments:

- Are required by professional internal audit standards
- Allow internal audit to focus its resources on the areas of greatest risk
- Result in a comprehensive internal audit plan that identifies the specific areas of internal audit focus over a period of time
- The frequency of internal audits performed is based on the over risk assessed, risk trends and other qualitative factors

Risk Assessment Update Process





- Review results of prior risk assessments as benchmark criteria
- Receive feedback from the Executive Leadership Team
- Review financial risks, process documentation, and strategic initiatives
- Consider industry best practices
- Evaluate inherent risk of probability and impact
- Consider current and anticipated business changes
- For key operating areas, evaluate financial/transaction significance and risk trends
- Consider the current control environment: staffing, policies, culture, anticipated changes in the environment
- Assess the degree of legal/regulatory compliance requirements
- Summarize risk ratings by business process area
- Develop internal audit plans for 2024, 2025 and 2026 to monitor and mitigate process risks

Risk Culture Observations



Weaver observed the following organizational culture characteristics while developing the Risk Assessment and Audit Plan:

- ✓ Tone-at-the-top fosters strong control-focused culture
- ✓ Management thoughtfully discussed the risk assessments with Weaver for each business process area
- ✓ Policyholder communications the Association is proactive in outreach to Texas communities about coverage and protecting property from loss
- Management was very responsive to our request items and feedback during the course of the audits conducted over the past year

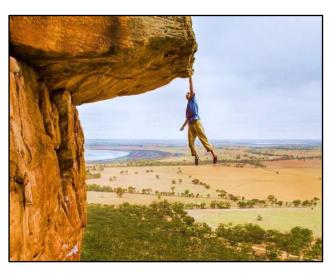
Risk Assessment Definitions



Risks were evaluated based on inherent versus residual risk

Inherent Risk: The natural risk (exposure) in the significant activities of the organization without consideration of internal controls or other actions that mitigate risk.

Residual Risk: The risk that remains after controls are taken into account (the net risk or risk after controls).



Vs.



^{*}The Inherent Risk Assessment was used in developing the proposed areas of the internal audit plan. The plan is subject to review and approval of the Board.

Risk Category Definitions





Financial Stability Risks –

 The risk the Association will fail to adequately forecast and plan to achieve necessary cash flow, manage liquidity, receive adequate funding and accurately report financial results.

Operations Risks –



- The risk that internal operations do not adequately identify and provide for the needs of the Association's policyholders.
- The risk the Association's daily processes are not effectively designed to prevent and detect errors or adequately process claim volumes.
- The risk that the diverse nature of the Association's operations, processes, and/or underlying mechanics mitigate the economies of scale to efficiently execute transactions and processes.



Legal and Compliance Risks –

 The risk that legislative and political activities and decisions will have an adverse impact on the Association and inhibit its ability to achieve strategic objectives, or that regulatory changes impair operations and the ability to conduct business.

Risk Category Definitions Cont.





Reputational Risks –

 The risk of an event generating poor public opinion and/or reduced employee commitment. Considers policyholder relations, agent relations, internal and external communications, data privacy, headline risk, etc.



Fraud Risks -

 The risk of the occurrence of illegal acts characterized by deceit, concealment, or violation of trust. Risks associated with dollar volume, non-conformance with ethical standards, and complexity of operations making detection more difficult.



Information Technology Risks –

 The risk the Association's IT strategy is not aligned with the business model to embrace and rely on technology. Also includes the risk the Association is highly dependent on technology to execute strategic operations and that IT infrastructure and systems are not consistently available and reliable.

Risk Assessment Results



| | | | 2023 | B Risk A | Assessn | nent | Sur | nmar | у | | | |
|---------------------------------------|--|--------|----------|----------|---------------------------------------|------------------------|------------|-----------------------|--------------|-------|---|---|
| | | Inhere | ent Risk | Rating | | | Ri | sk Cc | atego | ory | | |
| Risk Area | Process Activities | 2021 | 2022 | 2023 | Current Risk Trend ¹ | Financial Stability | Operations | Legal & Compliance | Reputational | Fraud | П | Risk Trend ¹ |
| Funding Sources and Reinsurance | Funding Sources Execution of Agreements Billing and Recoverables Risk Transfer Reinsurer Credit Risk Monitoring Buying and Placement CAT Bond Market Funding | High | High | High | 1 | x | x | x | x | | | Risk is trending higher due to hardening reinsurance market and probable decline in reinsurance capacity for catastrophic risks. Risk of increased cost in funding TFPA is trending higher. |
| Information Security | Mobile Security Logical Access (Database, OS, Application) Physical Access Cybersecurity and Cybersecurity Insurance | High | High | High | 1 | | x | | x | x | x | Risk is trending higher due to geo- political risks and the velocity and evolution of cyber threats. Data risk and application programming interface (API) security risk will increase moving into 2025 by the Association migrating to cloud computing. Independent tests by CDW Corporation and others show that effective controls are in place over cybersecurity. Any residual risk has been addressed with the purchase of cyber insurance. |

³



| | | | 202 | 23 Risk | Assess | men | t Sur | nmc | ıry | | | |
|------------------------|---|--------------|----------|---------|---------------------------------------|------------------------|------------|-----------------------|--------------|-------|---|---|
| | | Inhere | ent Risk | Rating | | | Ri | sk Cc | itego | ry | | |
| Risk Area | Process Activities | 2021 | 2022 | 2023 | Current Risk Trend ¹ | Financial Stability | Operations | Legal & Compliance | Reputational | Fraud | Ш | Risk Trend ¹ |
| Emergency Planning | Continuity of Operations Plans (COOP) CAT (Operations) and Business Continuity Planning (TFPA and Claimants) Disaster Recovery Planning (COOPs extension to IT) Safety Planning | High | High | High | ↑ | | x | | x | | x | Risk is trending higher due to challenges with executing the individual departmental business continuity plans in a consistent and seamless manner. These challenges also extend to COOP testing and training of a remote workforce. While emergency planning has always been a focus of the Association, more demands on emergency resources throughout the U.S. could impact response time should multiple events occur simultaneously. |
| Customer Experience | Customer Experience Policy Services Communications Claims Agent Services | Not Rated | High | High | \leftrightarrow | | x | x | x | | x | Risk trend is stable as there are existing and planned initiatives to address and improve the customer experience over the next one to three years. Customer experience feedback from policyholders, agents and across the Association will help with a culture of self-assessment and continuous improvement. |

⁹



| | | 202 | 3 Risk A | Assessm | ent Sum | nma | ry | | | | | |
|--|---|----------|------------|---------|---------------------------------------|------------------------|------------|-----------------------|--------------|-------|---|--|
| | | Inher | ent Risk R | Rating | | | Ri | sk Co | atego | ory | | |
| Risk Area | Process Activities | 2021 | 2022 | 2023 | Current Risk Trend ¹ | Financial Stability | Operations | Legal & Compliance | Reputational | Fraud | ٥ | Risk Trend ¹ |
| Underwriting and Policy Services | Application & Quoting Process Policy Issuance Process (includes Billing) Agent Registration Policy Eligibility Determination Process Fraud Reporting Process Inspection Process Agent Commissions Association Mergers Risk Evaluation and Pricing Process QA/Audit Process Policyholder/Agent Complaint Process Appeal Process Voluntary Market Contraction | Moderate | High | High | 1 | x | x | x | x | x | x | Risk is trending higher due to increase in policy count without an increase in staffing/resources. Potential resource constraints increases policy service risk in the event of increased policies in force. Management is in the process of resolving any items related to the Project Elevate implementation. Transition to the cloud in 2025 will result in some changes for the Underwriting Department. |



| | | | 2023 | B Risk A | ssessme | ent S | umr | nary | / | | | |
|----------------------|--|-------|------------|----------|--|-------|-------|------|-------------------------|-----|---|---|
| | | Inher | ent Risk R | Rating | | | Ris | k Cc | atego | ory | | |
| Risk Area | Process Activities | 2021 | 2022 | 2023 | Financial Stability Operations Compliance Reputational | | Fraud | ۵ | Risk Trend ¹ | | | |
| Claims Processing | Intake/FNOL Process Triage/Assign Claim Investigate Claim Evaluate Claim Resolve Claim Recover Damages Compliance (Legislative & TDI Regulations) Litigation/Disputed Claims Quality Assurance Vendor Management | High | High | High | 1 | x | x | x | x | x | x | The risk is trending upwards due to the increase in frequency and severity of claims. Claims are processed in accordance with TDI regulatory and TFPA guidelines. There is a dependency on third-party adjusters in the event of a named storm or hurricane, whereby quality resources may not be available should more than one weather event occur in the Gulf or Atlantic seaboard. The recent impact of inflation and labor and material shortages have increased the financial and legal risks. Overall risk remains high. |



| | | 202 | 3 Risk A | ssessm | ent Sum | ıma | ry | | | | | |
|--------------------------------------|--|-------|------------|--------|---------------------------------------|---------------------|------------|--------------------|--------------|-------|---|---|
| | | Inher | ent Risk R | ating | | | Ris | sk Cc | atego | ory | | |
| Risk Area | Process Activities | 2021 | 2022 | 2023 | Current Risk Trend ¹ | Financial Stability | Operations | Legal & Compliance | Reputational | Fraud | П | Risk Trend ¹ |
| Legislative & External Affairs | Media Relations Legislative Affairs Implementation of Legislative Changes Development of Legislative Recommendations Board Meeting Communications and Postings Board Meeting Updates Annual Reporting Agent Advisory Group Coordination Agent Commission Study | High | High | High | \leftrightarrow | | | x | х | | | The risk is stable due to the positive relationship with the legislature, recently strengthened by the 2023 legislative session. However, there are vacancies and resource constraints within the Department. Agent Commission Study will be presented to the Board in December 2023. |



| | | 2023 F | lisk As | sessm | ent Sum | mai | ry | | | | | |
|--------------------------------------|--|--------|----------|--------|---------------------------------------|------------------------|------------|-----------------------|--------------|-------|---|--|
| | | Inhere | ent Risk | Rating | | | Ris | sk Co | atego | ory | | |
| Risk Area | Process Activities | 2021 | 2022 | 2023 | Current Risk Trend ¹ | Financial Stability | Operations | Legal & Compliance | Reputational | Fraud | н | Risk Trend ¹ |
| trategic Communications | Agent/Policyholder Communications Internal Communications and Coordination Branding (Reputation Management) Organizational Change Management Digital Media Community Outreach Website Design and Updates Website Maintenance and Security | High | High | High | \leftrightarrow | | x | x | x | | x | Communication requirements are demanding, though processes are stable and adequately meet demands of stakeholders. |
| Actuarial (Pricing and Reserving) | Case Reserving Data Capture and Accuracy IBNR Estimation Premium Rate Changes Reporting and Analytics | High | High | High | ↑ | x | X | x | x | x | x | Reserves have heavy reliance on data accuracy and assumptions used in determining final estimates. Risk trend is increasing due to pricing challenges and the complexity in the assumptions used in the reserve estimation processes (i.e. cost estimates) |



| | | 20 | 023 Risk | Assess | sment S | umr | nar | У | | | | |
|---|---|----------|------------|----------|---------------------------------------|------------------------|------------|-----------------------|--------------|-------|---|---|
| | | Inher | ent Risk F | Rating | | | Ris | k Cc | atego | ory | | |
| Risk Area | Process Activities | 2021 | 2022 | 2023 | Current Risk Trend ¹ | Financial Stability | Operations | Legal & Compliance | Reputational | Fraud | Ш | Risk Trend ¹ |
| Executive Management, Management Planning and Reporting | Plan of Operation Operational Planning and Reporting Board Reporting Strategic Planning and Execution Talent Retention Succession Planning | Moderate | High | High | ↑ | | x | | x | | | Risk trending higher due to the departure of the VP of People and Business Operations. Interim personnel will need time to learn the new role. Additionally, due to strong job market, there is increased risk in retaining top talent and succession planning. |
| Information Technology Services | Network Operations (including Monitoring, Tools) Help Desk Change Management Hardware Management IT Vendor Management Cloud Management Disaster Recovery Planning (IT) Microsoft 365 Management | | Moderate | Moderate | \leftrightarrow | | x | x | x | x | x | Risk is moderate as TFPA has a 90% virtualized production environment with a new Storage Area Network (SAN) in a DataBank Tier III facility. Additionally, hardware is 100% in support. The Association will be migrating to the cloud in 2025 and will need to consider third party vendor risk and obtain SOC reports. |

¹⁴



| | | | 2023 | Risk Ass | essmer | nt Su | mm | nary | | | | |
|---|--|-------|------------|----------|---------------------------------------|---------------------|------------|-----------------------|--------------|-------|---|---|
| | | Inher | ent Risk I | Rating | | | Ris | sk Cc | itego | ory | | |
| Risk Area | Process Activities | 2021 | 2022 | 2023 | Current Risk Trend ¹ | Financial Stability | Operations | Legal & Compliance | Reputational | Fraud | Ш | Risk Trend ¹ |
| Database and Application Administration | Database Administration Application Management Systems Administration Report Administration Software Licensing and Usage Telephone Systems | High | Moderate | Moderate | \leftrightarrow | | x | | x | x | x | Risk is moderate with a stable trend as management implemented Project Elevate across the association in April 2022 and is working to resolve preliminary issues. Risk is expected to increase in 2025 as the Association transitions from a proven, on-premises application/database development environment that has been stable for 11 years to a new development environment in the cloud, where all the controls will have to be reimplemented from scratch. Once converted to the cloud, stability will be in transition for a short period of time. Additionally, telephone systems are currently in need of an update. |



| | | 2023 | Risk Ass | essmen | t Summ | ary | | | | | | |
|-----------------------|---|-------|------------|----------|---------------------------------------|---------------------|------------|-----------------------|--------------|-------|---|---|
| | | Inher | ent Risk R | Rating | | | Ri | sk Co | atego | ory | | |
| Risk Area | Process Activities | 2021 | 2022 | 2023 | Current Risk Trend ¹ | Financial Stability | Operations | Legal & Compliance | Reputational | Fraud | ۵ | Risk Trend ¹ |
| Legal & Compliance | Complaint Process (Administrative Code) Contracts Management Process (New or Renewal) Conflict Disclosures / Ethics Process 3rd Party (Vendor, Policy Holder) Fraud Reporting Process Records Retention Process Public Information / Open Records E-discovery Association Policy Management Filings (Policy Forms & Endorsements, TDI, non-financial statement) Sanctions Checking Process- FCPA/OFAC Compliance Vendor Management Process (Including Due Diligence) Legislative Changes Claims and Non-Claims Litigation | High | Moderate | Moderate | \longleftrightarrow | | | x | x | | | Risk is stable as meeting legal and compliance demands is not over burdensome. However, the department is in a period of transition due to an executive position vacancy. New Senate Bill 2232 authorizes the Association to establish standards that agents must comply with to offer or sell a TFPA policy. The Association will solicit feedback from TFPA's Agent Advisory Group and other key agent stakeholders to develop these standards and performance requirements. |

¹ Risk trend includes both internal and external factors.



| | 2 | 2023 Ris | k Asses | sment S | ummai | ry | | | | | | |
|---|--|----------|------------|----------|---------------------------------------|------------------------|------------|-----------------------|--------------|-------|---|---|
| | | Inher | ent Risk R | Rating | | | Ris | sk Cc | itego | ory | | |
| Risk Area | Process Activities | 2021 | 2022 | 2023 | Current Risk Trend ¹ | Financial Stability | Operations | Legal & Compliance | Reputational | Fraud | н | Risk Trend ¹ |
| Financial Close and Reporting | Period End Closing Process Expense Allocation Statutory Financial Statement Preparation GASB Compliance TDI / Statutory Data Calls General Ledger Recording and Maintenance Account Reconciliations Fixed Assets Escheatment/Unclaimed Property Debt Arrangements Revenue Recognition | Moderate | Moderate | Moderate | \leftrightarrow | x | | x | x | x | x | Though changes have occurred with accounting staff, key accounting personnel remain in place and stable. There have been no significant changes in accounting standards. The department is adequately staffed to perform required controls. |
| Accounts Payable and Expense Processing | Vendor Management (Set-up & Payments) Accounts Payable Processing (Invoice Routing and Approval) Check Disbursements Expense Coding Employee Expense Reimbursement Company Credit Card Processing One Time Payments via Company Credit Cards | Moderate | Moderate | Moderate | \leftrightarrow | x | x | | x | x | x | Vendor management software has been implemented to centralize controls over contract monitoring. The Association is currently in the process of moving all software systems onto third party vendor servers. |

¹⁷



| | | 2023 | Risk A | ssessm | ent Sum | ıma | iry | | | | | |
|----------------------------|--|----------|------------|----------|---------------------------------------|------------------------|------------|-----------------------|--------------|-------|---|---|
| | | Inher | ent Risk F | Rating | | | Ris | k Cc | itego | ory | | |
| Risk Area | Process Activities | 2021 | 2022 | 2023 | Current Risk Trend ¹ | Financial Stability | Operations | Legal & Compliance | Reputational | Fraud | ш | Risk Trend ¹ |
| Application Development | System Development Life Cycle Project Management Office / Life Cycle | Moderate | Moderate | Moderate | \leftrightarrow | | x | | x | | x | Risk is stable as management implemented Project Elevate across the association in April 2022. Additionally, the Association will migrate to the cloud in 2025. |



| | | | | Assessr | nent Su | mm | | | | | | |
|--|--|----------|------------|----------|---------------------------------------|------------------------|------------|-----------------------|--------------|-------|---|--|
| | | Inher | ent Risk I | Rating | | | Ris | k Co | atego | ory | | |
| Risk Area | Process Activities | 2021 | 2022 | 2023 | Current Risk Trend ¹ | Financial Stability | Operations | Legal & Compliance | Reputational | Fraud | ٥ | Risk Trend ¹ |
| Accounts Receivable | Billing Collections and Deposits Customer Account Maintenance Past Due A/R, Non-admitted and write-offs Refunds System Reconciliation | Moderate | Moderate | Moderate | ↑ | x | x | | x | x | x | Transition from Payconnexion (Chase Bank) to new Chase Bank system has been implemented. These platform changes keep the risk trending high as personnel adapt to new systems and as the volume of payment plans increase. |
| Environmental, Social, and Corporate Governance | Sustainability Diversity and Inclusivity Climate-conscious Decision Making Management Structure Employee Relations Fair Compensation Charitable Contributions | Low | Low | Low | \ | | x | | x | | | Issues currently dominating discussions with insurers and reinsurers: -Environmental: climate -Social: building trust -Governance: policy setting |



| | | 202 | 23 Risk | Assessr | nent Su | ımn | nary | 7 | | | | |
|--------------------|--|-------|------------|---------|---------------------------------------|------------------------|------------|-----------------------|--------------|-------|---|--|
| | | Inher | ent Risk F | Rating | | | Ris | sk Co | atego | ory | | |
| Risk Area | Process Activities | 2021 | 2022 | 2023 | Current Risk Trend ¹ | Financial Stability | Operations | Legal & Compliance | Reputational | Fraud | ш | Risk Trend ¹ |
| Cash Management | Banking General Lockbox Credit Cards Wire Transfers Void Stop Payments Positive Pay Cash Forecasting Bank Account Reconciliation Cash and Cash Equivalent Investments Management Funding Stack Execution | Low | Low | Low | \leftrightarrow | x | x | x | x | x | x | Risk is stable due to TDI requirements on banking & investments for the Association. |
| Premium Taxes | Premium Taxes Premium Tax Preparation and Compliance | Low | Low | Low | \leftrightarrow | x | | x | | | | No changes in system applications, processes, regulations or personnel. The overall risk environment remains stable. |

Audit Plan 2024-2026



- The proposed audit plan has been developed using results of the Risk Assessment and considered:
 - Risk trend
 - Results of past audits
 - Changes in the control environment
 - New software applications
 - Other qualitative factors



Proposed Three Year Audit Plan



| Process Area | Last Report Date | 2023 Inherent Risk Rating | 2022 | 2023 | 2024 | 2025 | 2026 |
|---|---------------------|------------------------------|------|------|------|------|------|
| Funding Sources and Reinsurance | Nov. 2020 | High | | X | | | X |
| Information Security | Apr. 2022 | High | Х | 7. | | X | |
| Emergency Planning/COOP | Nov. 2022 | High | Х | | | Х | |
| Customer Experience | N/A | High | | | Х | | |
| Underwriting and Policy Services | Nov. 2023 | High | | Х | | | Х |
| Claims Processing | Dec. 2022 | High | Х | | | Х | |
| Legislative & External Affairs | N/A | High | | | Х | | |
| Strategic Communications | Mar. 2021 | High | | | Х | | Х |
| Actuarial (Pricing and Reserving) | Sept. 2023 | High | | Х | | Х | |
| Executive Management, Management Planning and Reporting (including Plan of Operation) | May 2021 | High | | | Х | | |
| Information Technology Services | Apr. 2022 | Moderate | Х | | | Х | |
| Database and Application Administration | Oct. 2020 | Moderate | | Х | | Х | |
| Legal & Compliance (including Vendor Management) | Mar. 2021 | Moderate | | Х | | | Х |
| Financial Close and Reporting ⁽¹⁾ | Dec. 2020 | Moderate | | | Х | | |
| Accounts Payable and Expense Processing ⁽¹⁾ | Aug. 2023 | Moderate | | Х | | | |
| Application Development | N/A | Moderate | | Х | | Х | |
| Payroll | Dec. 2022 | Moderate | Х | | | | Х |
| Accounts Receivable ⁽¹⁾ | Oct. 2023 | Moderate | | Х | | | |
| Environmental, Social, and Corporate Governance | N/A | Low | | | | | |
| Cash Management | Aug. 2021 | Low | | | Х | | |
| Premium Taxes | July. 2021 | Low | | | | Х | |

⁽¹⁾ Process area is also addressed in Model Audit Rule testing, and therefore, audit frequency has been modified.



Discussion



7. Underwriting Operational Review Update



MEMORANDUM

DATE: November 22nd, 2023

TO: David Durden, General Manager

FROM: Michael Ledwik, Vice President, Underwriting

RE: Update on Underwriting Operational Results

Third Quarter 2023 Results

| TFPA Underwriting Metrics | Monthly Summary | | | Qua | rterly Sumi | mary | | | |
|---------------------------|-----------------|--------|--------|---------|-------------|---------|--------|-----------|----------|
| | Jul-23 | Aug-23 | Sep-23 | Q1 2023 | Q2 2023 | Q3 2023 | 2023 | 2023 Goal | A |
| Transaction Issuance | 99.12% | 99.66% | 99.28% | 99.58% | 99.62% | 99.35% | 99.52% | 90% | 9.52 |
| Internal Underwriting QA | 99.25% | 97.96% | 97.58% | 98.61% | 98.31% | 98.26% | 98.39% | 95% | 3.39 |
| Phone Service Level | 86.80% | 88.59% | 91% | 76% | 82.49% | 88.80% | 82.43% | 80% | 2.43 |

I. Overview:

- 99.35% of the transactions were issued within 10 Days of receiving the application and payment
 - a. 89% of the transactions were straight through processed by the system
 - b. 11% of the transactions were referred by the system to Underwriting for additional information, review, and approval prior to issuance
- 88.80% of calls were answered under 20 seconds

II. Agency Compliance Audits:

A standard sample of agencies (20) were selected for review in the third quarter of 2023 to verify compliance with the Texas FAIR Plan Association (TFPA) declination of coverage requirement and TFPA Producer Requirements and Performance Standards. Eighty percent (80%) of agents have responded. The statistics below are results of the analysis of documents that have been provided to date.

- i. Proof of declination was received for ninety-one percent (91%) of the policies selected.
- ii. Signed applications were provided for eighty-six percent (86%) of the policies selected.
- iii. Signed eligibility requirement statements were provided for seventy-eight percent (78%) of the policies selected.



- b. All agents selected have an active property and casualty insurance license and the required direct standard market appointments.
- c. Staff is following up for outstanding proof of declinations, outstanding signed applications, and outstanding signed eligibility statements for the agents who have not fully responded.
- d. Follow-up audits continue to be conducted on agents who have been previously audited when that audit was deemed non-compliant.

8. Claims 8A. Claims Operations

TFPA Claims Operations 2023

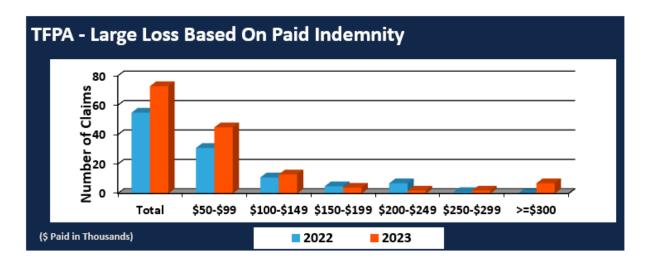
| TFPA Claims - 2 | 2023 Results (| throug | gh Q3) | | | |
|--|--|--------|-------------|---------------------|-----------------------|--|
| Key Cycle Times (In days) | Industry Average, TX | TFPA | TFPA Plan | Variance to Plan | % Variance to Plan | |
| FNOL to Inspect Property | 6.0 | 3.2 | <3 | 0.2 | 7% | |
| Inspect Property to Receipt by TFPA | 4.0 | 2.0 | <8 | -6.0 | -75% | |
| Total Cycle Time FNOL to Payment - Daily | N/A | 9.6 | <12 | -2.4 | -15% | |
| Total Cycle Time FNOL to Payment - Cat | N/A | 8.8 | <12 | -3.2 | -20% | |
| TDI Complaint Ratio | | | | | | |
| 2022 | 0.18% - 6 complaints from 3,322 new claims | | | | | |
| 2023 | 0.13% | - 5 co | mplaints fr | om 3,911 nev | v claims | |

| Year | Apr-22 | May-22 | Jun-22 | Jul-22 | Aug-22 | Sep-22 | Oct-22 | Nov-22 | Dec-22 | Jan-23 | Feb-23 | Mar-23 | Apr-23 | May-23 | Jun-23 | Jul-23 | Aug-23 | Sep-23 |
|---------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Actual Volume | 302 | 314 | 260 | 236 | 354 | 270 | 220 | 253 | 329 | 712 | 367 | 479 | 479 | 454 | 530 | 313 | 288 | 289 |
| Actuarial Projected | 667 | 667 | 306 | 302 | 434 | 565 | 658 | 194 | 194 | 304 | 185 | 185 | 604 | 604 | 281 | 276 | 392 | 510 |
| Staffing Plan | 315 | 315 | 315 | 315 | 315 | 315 | 315 | 315 | 315 | 288 | 288 | 288 | 288 | 288 | 288 | 288 | 288 | 288 |
| Open Inventory | 780 | 790 | 734 | 682 | 691 | 595 | 614 | 634 | 679 | 1,012 | 883 | 982 | 1,030 | 992 | 1,065 | 994 | 935 | 925 |

| Historical TFPA | Claim Volume |
|-----------------|--------------|
| Year | Claims |
| 2005 | 5,581 |
| 2006 | 3,067 |
| 2007 | 4,039 |
| 2008 | 27,777 |
| 2009 | 3,640 |
| 2010 | 3,200 |
| 2011 | 4,200 |
| 2012 | 5,886 |
| 2013 | 5,974 |
| 2014 | 5,498 |
| 2015 | 9,387 |
| 2016 | 11,509 |
| 2017 | 24,096 |
| 2018 | 5,720 |
| 2019 | 6,950 |
| 2020 | 2,931 |
| 2021 | 9,471 |
| 2022 | 3,322 |
| 2023 | 3,911 |

| | Fire | | Liabil | ity | Thef | t | Wate | er | Wind / | Hail | All Per | ll Perils | |
|-------|--------------|----------|-----------|------------|-----------|--------|-------------|--------|--------------|--------|--------------|-----------|--|
| Year | Claims | %Δ | Claims | % Δ | Claims | %Δ | Claims | %Δ | Claims | %Δ | Claims | % Δ | |
| 2019 | 232 | - | 84 | - | 157 | - | 727 | - | 4,949 | - | 6,506 | | |
| 2020 | 114 | -50.9% | 95 | 13.1% | 111 | -29.3% | 627 | -13.8% | 3,620 | -26.9% | 4,994 | -23.2% | |
| 2021 | 133 | 16.7% | 69 | -27.4% | 79 | -28.8% | 4,046 | 545.3% | 3,204 | -11.5% | 9,180 | 83.89 | |
| 2022 | 96 | -27.8% | 68 | -1.4% | 62 | -21.5% | 714 | -82.4% | 1,905 | -40.5% | 3,146 | -65.7% | |
| 2023 | 61 | -36.5% | 35 | -48.5% | 44 | -29.0% | 458 | -35.9% | 2,834 | 48.8% | 3,678 | 16.9% | |
| | | | | | | | | | | | | | |
| Incur | red Amounts | by Per | il | | | | | | | | | | |
| | Fire | | | ity | Thef | t | Water | | Wind / Hail | | All Perils | | |
| Year | Incurred | %Δ | Incurred | %Δ | Incurred | %Δ | Incurred | % ∆ | Incurred | %Δ | Incurred | % ∆ | |
| 2019 | \$9,749,964 | - | \$584,045 | - | \$398,281 | - | \$551,611 | - | \$20,730,908 | - | \$32,607,005 | | |
| 2020 | \$5,757,901 | -40.9% | \$874,398 | 49.7% | \$206,387 | -48.2% | \$477,463 | -13.4% | \$15,386,978 | -25.8% | \$25,652,200 | -21.3% | |
| 2021 | \$8,565,245 | 48.8% | \$181,857 | -79.2% | \$132,140 | -36.0% | \$3,689,180 | 672.7% | \$11,950,242 | -22.3% | \$25,780,845 | 0.5% | |
| 2022 | \$6,938,883 | -19.0% | \$214,401 | 17.9% | \$178,707 | 35.2% | \$695,647 | -81.1% | \$10,212,778 | -14.5% | \$18,636,631 | -27.79 | |
| 2023 | \$3,025,871 | -56.4% | \$92,763 | -56.7% | \$26,565 | -85.1% | \$472,867 | -32.0% | \$21,659,463 | 112.1% | \$25,732,676 | 38.1% | |
| | | | | | | | | | | | | | |
| Incur | red Claim Se | verity b | y Peril | | | | | | | | | | |
| V | Fire | | Liabil | ity | Thef | t | Wate | er | Wind / | Hail | All Per | ils | |
| Year | Severity | % ∆ | Severity | %Δ | Severity | %Δ | Severity | %Δ | Severity | %Δ | Severity | % ∆ | |
| 2019 | \$42,026 | - | \$6,953 | - | \$2,537 | - | \$759 | - | \$4,189 | - | \$5,012 | | |
| 2020 | \$50,508 | 20.2% | \$9,204 | 32.4% | \$1,859 | -26.7% | \$762 | 0.4% | \$4,251 | 1.5% | \$5,137 | 2.5% | |
| 2021 | \$64,400 | 27.5% | \$2,636 | -71.4% | \$1,673 | -10.0% | \$912 | 19.7% | \$3,730 | -12.3% | \$2,808 | -45.3% | |
| 2022 | \$72,280 | 12.2% | \$3,153 | 19.6% | \$2,882 | 72.3% | \$974 | 6.9% | \$5,361 | 43.7% | \$5,924 | 110.9% | |
| 2022 | 7 1 | | | | | | | | | | | | |

^{*}Case incurred amounts exclude loss adjustment expenses and IBNR reserves

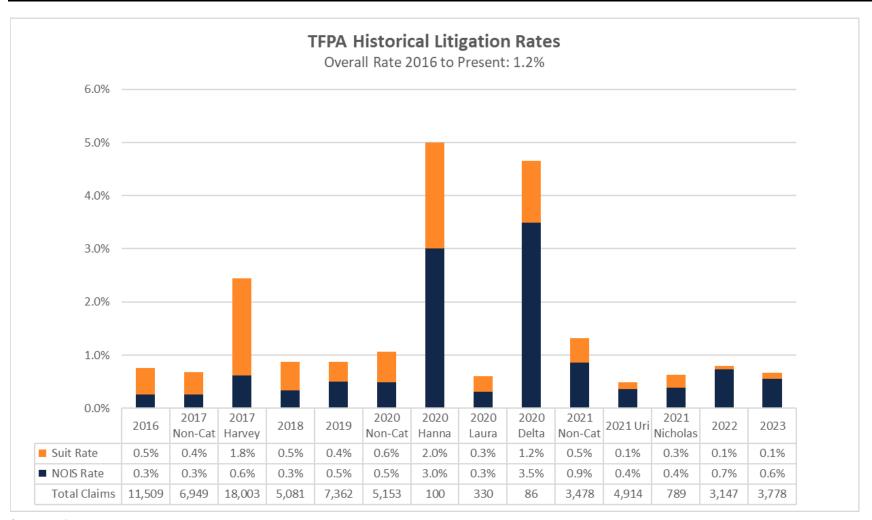


| Date | Total | \$50-\$99 | \$100-\$149 | \$150-\$199 | \$200-\$249 | \$250-\$299 | >=\$300 |
|----------------------|-------|-----------|-------------|-------------|-------------|-------------|---------|
| 2022 (complete year) | 55 | 31 | 11 | 5 | 7 | 1 | 0 |
| Liability | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2023 (year-to-date) | 72 | 44 | 13 | 4 | 2 | 2 | 7 |
| Liability | 1 | 1 | 0 | 0 | 0 | 0 | 0 |
| Variance | 18 | 14 | 2 | -1 | -5 | 1 | 7 |

8B. Claims Litigation



TFPA Litigation Summary



^{*}Notice of Intent to Sue



TFPA Litigation Tracking Activity

Litigation Quarter Summary Third Quarter 2023

| | Summary of | TFPA Clair | ns in Suit | | | | |
|---------|------------|--------------|--------------|--------------|--------------|--------------|--------------|
| 8 | | Ne | ew | Set | tled | Clo | sed |
| er 2023 | | 1st Party | 3rd Party | 1st Party | 3rd Party | 1st Party | 3rd Party |
| Quarter | July | 2 | 0 | 0 | 0 | 0 | 1 |
| ğ | August | 1 | 0 | 0 | 0 | 2 | 0 |
| 3rd | September | 3 | 0 | 0 | 0 | 1 | 0 |
| | | 6 | 0 | 0 | 0 | 3 | 1 |

| | Summary of | TFPA Clair | ns with LOI | Rs | | | |
|---------|------------|--------------|--------------|--------------|--------------|--------------|--------------|
| es. | | Ne | ew | Set | tled | Clo | sed |
| er 2023 | | 1st Party | 3rd Party | 1st Party | 3rd Party | 1st Party | 3rd Party |
| Quarter | July | 6 | 0 | 0 | 0 | 3 | 1 |
| | August | 3 | 0 | 0 | 0 | 6 | 0 |
| 3rd | September | 5 | 1 | 0 | 0 | 2 | 1 |
| | | 14 | 1 | 0 | 0 | 11 | 2 |



TFPA Claims Litigation September 2023

| | TFPA Claims in Su | uit | | | | | |
|------|-------------------|-----------|-----|--------|-----------|--------------|-------|
| | | Beginning | Now | Closed | End | ing Inventor | у |
| က | | Inventory | New | Closed | 1st Party | 3rd Party | TOTAL |
| 7 | Wind/Hail | 30 | 3 | 0 | 33 | 0 | 33 |
| Sep- | Other Perils | 9 | 0 | (1) | 8 | 0 | 8 |
| 0, | Bodily Injury | 4 | 0 | 0 | 0 | 4 | 4 |
| | Property Damage | 0 | 0 | 0 | 0 | 0 | 0 |
| | TOTAL | 43 | 3 | (1) | 41 | 4 | 45 |

| | TFPA Claims wit | h LORs | | | | | | |
|-----|-----------------|-----------|-----|--------|-----------|-----------|--------------|-------|
| | | Beginning | Now | Closed | Converted | End | ing Inventor | γ |
| ~ | | Inventory | New | Ciosea | to Suit | 1st Party | 3rd Party | TOTAL |
| -23 | Wind/Hail | 54 | 4 | (2) | (2) | 54 | 0 | 54 |
| Sep | Other Perils | 14 | 1 | 0 | 0 | 15 | 0 | 15 |
| 0, | Bodily Injury | 2 | 1 | (1) | 0 | 0 | 2 | 2 |
| | Property Damage | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | TOTAL | 70 | 6 | (3) | (2) | 69 | 2 | 71 |

| Sep-23 | TFPA Claims with Suits/LORs: Detail of Ending Inventory | | | | | | | | | | | |
|--------|---|-------------------------|-----|------|-----|-------|--|-----|------|-----|-------|-------|
| | Category | Active Unsettled Claims | | | | | Settled & Funded (Awaiting closing documents and final invoices) | | | | GRAND | |
| | | Suits | | LORs | | | Suits | | LORs | | | TOTAL |
| | | 1st | 3rd | 1st | 3rd | Total | 1st | 3rd | 1st | 3rd | Total | |
| | TOTAL | 41 | 4 | 69 | 2 | 116 | 0 | 0 | 0 | 0 | 0 | 116 |



| | TFPA Active Claims with Suits/LORs: Breakdown by Plaintiff Firm | | | | | | |
|--------|---|-------|--|--|--|--|--|
| | Firm | Total | | | | | |
| | Dick Law Firm | 36 | | | | | |
| | Manuel Solis, P.C. | 19 | | | | | |
| | Chad T. Wilson Law Firm | 10 | | | | | |
| | Palker Law Firm | 8 | | | | | |
| | Zar Law Firm | 4 | | | | | |
| 23 | Baker Law | 3 | | | | | |
| Sep-23 | Arguello Law Firm | 3 | | | | | |
| Se | Omar Ochoa Law Firm | 2 | | | | | |
| | Crowell & Kucera | 2 | | | | | |
| | Law Offices of Willie McAllen | 2 | | | | | |
| | Galindo Law | 2 | | | | | |
| | Furlow Law Firm | 1 | | | | | |
| | McMillan Law Firm | 1 | | | | | |
| | Buzbee Law Firm | 1 | | | | | |
| | Remaining 22 firms | 22 | | | | | |
| | TOTAL | 116 | | | | | |



| | TFPA Active Claims with Suits/LORs: County of Loss Location | | | | | | | | |
|--------|--|-----------|-----------|-------|--|--|--|--|--|
| | County | 1st Party | 3rd Party | Total | | | | | |
| | Atascosa | 1 | 0 | 1 | | | | | |
| | Brazoria | 1 | 0 | 1 | | | | | |
| | Dallas | 1 | 0 | 1 | | | | | |
| က | El Paso | 2 | 0 | 2 | | | | | |
| Sep-23 | Ft. Bend | 11 | 0 | 11 | | | | | |
| Sel | Galveston | 0 | 1 | 1 | | | | | |
| | Harris | 86 | 3 | 89 | | | | | |
| | Hidalgo | 6 | 0 | 6 | | | | | |
| | Johnson | 0 | 1 | 1 | | | | | |
| | Maverick | 1 | 0 | 1 | | | | | |
| | Nueces | 0 | 1 | 1 | | | | | |
| | San Jacinto | 1 | 0 | 1 | | | | | |
| | TOTAL | 110 | 6 | 116 | | | | | |

9. TFPA Operations9A. IT System Enhancements





MEMORANDUM

DATE: November 22, 2023

TO: David Durden, General Manager

FROM: Camron Malik, CIO / VP IT

RE: TFPA Information Technology status

The Cloud program continues with prep work involving technical and system architecture discussions with Guidewire and Zensar (System Integrator). The technical upgrade (moving code to the latest cloud version and updating interfaces) is underway and is on schedule to be complete by the end of the month. In the meantime meetings with the System Integrator have begun, to identify the design changes and impacts of the work. The program is still expected to start at the beginning of January 2024.

As far as budget is concerned, IT is \$1.3M under budget projections for the year.

Overall systems continue in production support mode with a monthly cadence of releases and the Infrastructure and Operations team continues to support the organization with excellent quality. All technology efforts are moving according to plan.

9B. Communications and Legislative Update



MEMORANDUM

DATE: November 22, 2023

TO: David Durden, General Manager

FROM: Sarah Edstrom, Senior Manager, Strategic Communications

RE: Communications Operational Highlights

Mission, Vision, and Values:

In support of achieving the Association's mission and reflecting our values, we:

- Held monthly town hall meetings with leadership to foster open communication and address employee queries.
- Developed and provided updated branded templates for the ELT's review.
- Produced change management and communications plans supporting Enterprise projects such as the Legislative Implementation Program and Automatic Adjustment to Limits project.

Operational Updates:

We continued communication with stakeholders about TFPA's operational activities via our website and email updates to the agent community.



MEMORANDUM

DATE: November 22, 2023

TO: David Durden, General Manager

FROM: Anna Stafford, Senior Manager, Legislative & External Affairs

RE: Legislative & External Affairs Operational Highlights

Legislative & Regulatory Affairs

a) <u>Legislative Implementation</u>: Staff have launched a Legislative Implementation Program for the 88th Session (LIP 88) to put into effect the new laws impacting Association operations. Following is the status of House Bill 998, the TFPA-related legislation passed in the 88th Regular Session of the Texas Legislature:

- i) The bill will require the Texas FAIR Plan Association to offer property owners' association insurance to homeowners' and condominium owners' associations in specific areas designated by the Insurance Commissioner within 10 miles of TWIA's coverage area.
- ii) The Association issued a Request for Proposals (RFP) on September 27 for a third-party vendor to potentially manage processes for policies offered under this requirement. We received two proposals by the October 18 RFP deadline, which our internal RFP evaluation committee reviewed and scored. Neither proposal provided the fit we were seeking so we are preparing to reissue the RFP. The targeted RFP reissuance date is December 4, with a deadline of January 5 to receive proposals from interested vendors. The provisional award date for the second RFP is January 26, although we could have an award in place sooner.

Timeline for Reissuance of Request for Proposals Related to House Bill 998

| December 4, 2023 | Reissuance of RFP | | |
|---------------------|---|--|--|
| December 11, 2023 | Submission of written questions by Respondents | | |
| December 18, 2023 | Responses to written questions posted to TWIA/TFPA webpages | | |
| January 5, 2023 | Final deadline for submission of proposals | | |
| January 8-19, 2024 | Evaluation committee review and recommendations | | |
| January 22-26, 2024 | ELT review | | |
| January 26, 2024 | Provisional award announcement | | |

- iii) Staff is also developing processes to manually issue policies required under the bill.
- iv) As TDI continues working on rules defining the geographic area to be covered by this law, we will evaluate the most effective method to administer these policies.



- b) <u>Legislative Meetings:</u> Association staff held three meetings with legislative offices during Q3 2023, primarily to provide background information to new staff on Association issues.
 - i) In October, TWIA staff met with staff for Rep. Dennis Paul (Harris County), the author of HB 998, to discuss the status of our efforts to implement this legislation.
- c) <u>Stakeholder Inquiries:</u> From July 1 through September 30, 2023, we received and responded to two standing legislative inquiries on TFPA litigation.
- d) Operational Updates: We continue to provide regular email updates to the Governing Committee, the Texas Department of Insurance (TDI), legislative staff, and coastal elected officials and stakeholders about Association operational activities.

13. Future Meetings

February 19, 2024 – Moody Gardens Hotel
Galveston
May 6, 2024 – Hyatt Regency
Austin
August 5, 2024 – Tremont House
Galveston